



County of San Mateo

Inter-Departmental Correspondence

Department: HUMAN SERVICES AGENCY

File #: 23-385

Board Meeting Date: 5/23/2023

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Ken Cole, Director, Human Services Agency

Subject: **Measure K:** Agreement with LifeMoves for Overflow Capacity Shelter Services

RECOMMENDATION:

Measure K: Adopt a resolution authorizing an amendment to the agreement with LifeMoves to provide overflow shelter program services to add \$3,635,875 in funds and extend the term by two years for a new term of July 1, 2020 to June 30, 2025, in an amount not to exceed \$7,141,525.

BACKGROUND:

The Human Services Agency (HSA) conducted a Request for Proposals in January of 2020 to identify a provider for overflow capacity shelter services (OSP). LifeMoves was the selected provider based off of the reviewed criteria of qualifications which included programmatic components, customer services, price, financial capacity, outcomes, quality assurance, and quality improvement.

On June 30, 2020 by Resolution No. 077528, this Board authorized an agreement with LifeMoves for the purpose of administering the overflow shelter program for families and inclement weather services in the amount of \$3,505,650 for the term of July 1, 2020 through June 30, 2023.

Overflow shelter programs are key to providing emergency shelter to vulnerable community members experiencing homelessness.

DISCUSSION:

There has been a growing number of families experiencing or at risk of unsheltered homelessness who need overflow shelter services while they remain on the shelter request list until a family shelter unit becomes available. This leads to higher utilization of OSP. The recent Inclement Weather Program (IWP) activations, specifically during the January 2023 storms, has also led to higher utilization of the program for families and individuals.

This amendment adds an additional \$500,000 to accommodate the increased need to shelter families while they wait for a shelter opening to become available and adds an additional \$798,775 for the Inclement Weather Program for FY 2022-23.

The resolution contains the County’s standard provisions allowing amendment of the County’s fiscal obligations by a maximum of \$25,000 in aggregate.

The amendment to the agreement and resolution have been reviewed and approved by the County Attorney as to form.

Under this agreement, it is anticipated that 88% of families will exit the OSP for Families Program into an emergency or transitional shelter/housing, and the contractor will maintain a minimum of nine (9) hotels/motels participating in the program in order to maintain competitive rates and availability. The program will typically serve 306 unduplicated individuals over each fiscal year.

PERFORMANCE MEASURE:

Measure	FY 2022-23 Target	FY 2023-24 Target	FY 2024-25 Target
Percentage of families that will exit the OSP For Families Program into an emergency shelter or transitional shelter/transitional housing.	88%	88%	88%
Minimum number of hotels/motels participating in the program in order to maintain competitive rates and availability	9	9	9

FISCAL IMPACT:

The term of this agreement is from July 1, 2020 to June 30, 2025. This agreement includes a total obligation amount not to exceed \$7,141,525.00. Funding for this agreement is provided by Net County Cost, Measure K sales and use tax, and state Homeless Housing, Assistance, and Prevention Program (HHAP) grant monies. Budgetary appropriation for this agreement was included in the FY 2022-23 Adopted Budget and will be included in the FY 2023-24 Recommended Budget and in all subsequent budgets that are affected by this agreement.