



# County of San Mateo

## Inter-Departmental Correspondence

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**Department:** HEALTH

**File #:** 22-681

Board Meeting Date: 9/13/2022

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**Special Notice / Hearing:** None  
**Vote Required:** Majority

**To:** Honorable Board of Supervisors

**From:** Louise F. Rogers, Chief, San Mateo County Health  
Stephen Dean, Chief Information Officer, San Mateo County Health

**Subject:** Amendment to the Agreement with NextGen Healthcare Inc. to Provide Healthcare Data Interoperability Consulting and Technology Services

**RECOMMENDATION:**

Adopt a resolution authorizing an amendment to the agreement with NextGen Healthcare Inc. to provide healthcare data interoperability consulting and technology services, extending the term through June 30, 2023, and increasing the maximum amount by \$495,185 to an amount not to exceed \$3,565,829.

**BACKGROUND:**

Since 2014, San Mateo County Health (SMCH) has been working to address client safety issues related to the accessibility of patient information at the point of service. SMCH outlined a path to improve the exchange of health information beyond the primary Electronic Health Record (EHR) that a County Health provider utilizes. The Health Information Technology (HIT) division issued an RFP for Health Information Exchange (HIE) services in October 2015, and selected Quality Systems, Inc. to provide the services.

In March 2017, this Board approved an agreement with Quality Systems, Inc. to provide HIE services to SMCH for the term of March 28, 2017 through March 27, 2022, in an amount not to exceed \$3,070,644.

In February 2019, the Chief Information Officer (CIO) of SMCH approved an amendment to change Contractor's name from Quality Systems, Inc. to NextGen Healthcare Inc. (NextGen) effective September 6, 2018 and acquire perpetual licenses and support for NextGen's Mirth Connect applications.

In October 2020, the CIO of SMCH approved an amendment to amend payment terms and add Disentanglement terms to the agreement.

In April 2022, the CIO of SMCH approved an amendment to extend the term through September 27,

2022.

**DISCUSSION:**

The current agreement with NextGen expires on September 27, 2022. This amendment will increase the maximum amount by \$495,185 and extend the term of the agreement through June 30, 2023.

Under this amendment, NextGen will continue to provide healthcare data interoperability consulting and technology services that were started in the original agreement.

The amendment and resolution have been reviewed and approved by the County Attorney as to form.

The resolution contains the County's standard provisions allowing amendment of the County's fiscal obligations by a maximum of \$25,000 (in aggregate).

The Information Services Department has reviewed and approved the IT component of this agreement.

It is anticipated that by continuing to contract with NextGen, EHR information will continually be available to all members of patient/client's records of healthcare providers in the HIE 100% of the time.

**PERFORMANCE MEASURE:**

<b>Measure</b>	<b>FY 2021-22 Actual</b>	<b>FY 2022-23 Estimated</b>
Percentage of time EHR information is continually available to all members of patient/client records of healthcare providers in the HIE	100%	100%

**FISCAL IMPACT:**

The term of the amended agreement is March 28, 2017 through June 30, 2023. The amendment increases the amount payable under the agreement by \$495,185 to an amount not to exceed \$3,565,829 for the 63-month term.

Funding for this agreement is covered by Health divisions and has been included in the HIT FY2022-23 Recommended Budget.