



County of San Mateo

Inter-Departmental Correspondence

Department: HEALTH

File #: 22-616

Board Meeting Date: 8/2/2022

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise F. Rogers, Chief, San Mateo County Health
Chester J. Kunnappilly, MD, Chief Executive Officer, San Mateo Medical Center

Subject: Amendment to the Agreement with Teja Bedi, Inc., dba MedOnc, Inc. for Professional Oncology/Hematology Services

RECOMMENDATION:

Adopt a resolution authorizing an amendment to the agreement with Teja Bedi, Inc., dba MedOnc, Inc. extending the term by one month through September 30, 2022, and increasing the amount by \$47,314 to an amount not to exceed \$1,247,314.

BACKGROUND:

San Mateo County is responsible for providing necessary medical care to its medically indigent population. This includes services for oncology disorders and the management and supervision of those services. The County's need for these services is increasing due to the aging of its patient population.

In September 2020, MedOnc, Inc and the County entered into an agreement for professional oncology/hematology services for the term of September 1, 2020, through August 31, 2022, in an amount not to exceed 1,200,000.

DISCUSSION:

Under this amendment, MedOnc, Inc. has agreed to continue providing oncology/hematology services for one more month to allow additional time to negotiate a new agreement.

County Administrative Memorandum B-1 provides that contracts for physicians are exempt from the Request for Proposals process.

The agreement and resolution have been reviewed and approved by the County Attorney as to form.

The resolution contains the County's standard provisions allowing amendment of the County's fiscal obligations by a maximum of \$25,000 (in aggregate).

It is anticipated MedOnc, Inc. will complete 4,372 SMARTT RVU work units per annum.

PERFORMANCE MEASURE:

Measure	FY 2021-22 Actual	FY 2022-23 Estimated
Number of SMARRT RVU work units completed	4,372 work units	4,372 work units

FISCAL IMPACT:

The term of the amended agreement is September 1, 2020, through September 30, 2022. The amendment increases the contract amount by \$47,314 to an amount not to exceed \$1,247,314 for the 25-month term. Funds in the amount of \$47,314 are included in the SMMC FY 2022-23 Recommended Budget.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or those covered by programs that do not meet the full costs of care is covered by the County's General Fund contribution to SMMC and is within the existing annual appropriation.