



# County of San Mateo

## Inter-Departmental Correspondence

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**Department:** HEALTH

**File #:** 22-230

Board Meeting Date: 4/5/2022

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**Special Notice / Hearing:** None  
**Vote Required:** Majority

**To:** Honorable Board of Supervisors

**From:** Louise F. Rogers, Chief, San Mateo County Health  
Chester J. Kunnappilly, MD, Chief Executive Officer, San Mateo Medical Center

**Subject:** Agreement with California Advanced Imaging Medical Associates, Inc. to Provide Radiology Services

**RECOMMENDATION:**

Adopt a resolution authorizing an agreement with California Advanced Imaging Medical Associates, Inc. to provide radiology services for the term of April 1, 2022 through March 31, 2025, in an amount not to exceed \$10,215,000.

**BACKGROUND:**

San Mateo County is responsible for providing necessary medical care to its medically indigent population. Since 2008 California Advanced Imaging Medical Associates, Inc. (CAIMA) has provided radiology services for San Mateo Medical Center (SMMC). During that time, CAIMA also has served as SMMC's Medical Director for Radiology.

**DISCUSSION:**

Under this agreement, CAIMA has agreed to provide a radiology services Monday through Friday from 8:00AM-5:00PM and on call coverage 24 hours a day, 7 days a week, 365 days a year.

County Administrative Memorandum B-1 provides that contracts for physicians are exempt from the Request for Proposals process.

The agreement and resolution have been reviewed and approved by County Counsel as to form. This agreement is coming to your Board late due to a processing error that has since been corrected.

The resolution contains the County's standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).

It is anticipated that 90% of examinations requiring patients to stay in the department during evaluation will be accompanied by a radiologist available to review for technical adequacy within 30

minutes.

**PERFORMANCE MEASURE:**

<b>Measure</b>	<b>FY 2022-23 Projected</b>	<b>FY 2023-24 Projected</b>
Percentage of examinations requiring patients to stay in the department during evaluation that are accompanied by a radiologist who is available to review for technical adequacy within 30 minutes	90%	90%

**FISCAL IMPACT:**

The term of the agreement is April 1, 2022 through March 31, 2025. The amount of the agreement is not to exceed \$10,215,000 for the three-year term. Funds in the amount of \$2,553,039 are included in the SMMC FY 2022-23 Recommended Budget. Similar arrangements will be made for future years.

The payment provisions in this contract differ from that of the previous contract, due to an increase in the compensation listed in the 2020 data (released in 2021) for Radiology: Diagnostic from Medical Group Management Association, which SMMC uses to benchmark its contracted provider compensation and productivity. The total value of the new contract represents a 10% increase compared to that of the previous contract. The last rate increase for this contractor was in March 2019.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care is covered by the County's General Fund contribution to SMMC and is within the existing annual appropriation.