



County of San Mateo

Inter-Departmental Correspondence

Department: HEALTH

File #: 21-1011

Board Meeting Date: 12/14/2021

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise F. Rogers, Chief, San Mateo County Health
Lisa Mancini, Director, Aging and Adult Services
Scott Gilman, Director, Behavioral Health and Recovery Services

Subject: Telecare Corporation for Psychiatric Treatment Services and Long-Term Care

RECOMMENDATION:

Adopt a resolution authorizing an agreement with Telecare Corporation for psychiatric treatment services and long-term care for clients of the Public Guardian, for the term of July 1, 2021 through June 30, 2023, in an amount not to exceed \$23,265,622.

BACKGROUND:

Telecare Corporation (Telecare) is one of the nation's largest providers of adult mental health services. They operate programs tailored to individuals with co-occurring conditions such as homelessness, substance abuse, and developmental disabilities. Telecare has provided psychiatric treatment services for County residents since 1982.

DISCUSSION:

Telecare will continue to operate the County's Cordilleras facility as a Mental Health Rehabilitation Center (MHRC). It will provide: 1) psychiatric treatment in a locked setting for up to 68 seriously mentally ill county residents; and 2) provide 49 residential treatment beds to county residents who can be served in an unlocked licensed residential care setting. Telecare will also provide bed capacity for Aging and Adult Services' (AAS) conserved clients and Behavioral Health and Recovery Services' (BHRS) clients at the contractor's Garfield Neurobehavioral Center (GNC), located in Oakland, California. The clients placed at GNC will receive treatment for severe behavioral issues associated with brain damage.

The B-1 Administrative Memorandum exempts services that are required for specific clients placed in out-of-County facilities from the Request for Proposals (RFP) process.

In 2014 BHRS conducted a feasibility study regarding the physical and programmatic structures of the Cordilleras facility. The study group offered recommendations that assisted BHRS in developing a

five-year plan to demolish the existing structure, build new residential facilities, and redesign the programs. Until the new facilities are ready for occupancy, Telecare will continue to be the sole provider of all services at Cordilleras. Therefore, BHRS is requesting that your Board waive the RFP process for services at Cordilleras until the new facilities are ready for occupancy.

The resolution contains the County's standard provision allowing amendment of the County's fiscal obligations by a maximum of \$25,000 (in aggregate).

The agreement and resolution have been reviewed and approved by County Counsel as to form. Real Property has reviewed and approved the License Agreement for use of the County-owned Cordilleras facility. This agreement is on the Continuing Resolution and is late due to prolonged contract negotiations.

It is anticipated that at least 75% of clients admitted to the MHRC shall not be returned to a higher level of care within 15 days of admission.

PERFORMANCE MEASURE:

Measure	FY 2020-21 Actual	FY 2021-22 Estimated
Percentage of clients admitted to a residential bed who are not returned to a higher level of care within 15 days of admission	75% 126 of 167 clients	75% 126 of 167 clients

FISCAL IMPACT:

The term of the agreement is July 1, 2021 through June 30, 2023, and the maximum obligation is \$23,265,622 for the two-year term. Of this amount, \$22,625,622 is for BHRS and \$640,000 is for AAS.

Of the maximum amount for BHRS, \$11,312,811 is included in the BHRS FY 2021-22 Adopted Budget. Of this amount, \$10,181,530 is funded by sales tax through Realignment and \$1,131,281 is Net County Cost.

Of the maximum amount for AAS, \$320,000 is included in the AAS FY 2021-22 Adopted Budget and is 100% Net County Cost.

Similar funding arrangements will be made for the following year.