



County of San Mateo

Inter-Departmental Correspondence

Department: HEALTH

File #: 21-924

Board Meeting Date: 11/16/2021

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise F. Rogers, Chief, San Mateo County Health
Chester J. Kunnappilly, MD, Chief Executive Officer, San Mateo Medical Center

Subject: Agreement with Scott Oesterling MD, Inc. to Provide Obstetrics and Gynecology Services

RECOMMENDATION:

Adopt a resolution authorizing an agreement with Scott Oesterling MD, Inc. to provide obstetrics and gynecology services for the term of January 1, 2022 through December 31, 2024, in an amount not to exceed \$9,050,000.

BACKGROUND:

San Mateo County is responsible for providing necessary medical care to its medically indigent population. Since January 1, 2011, Scott Oesterling MD, Inc. has provided obstetrics and gynecology services for San Mateo Medical Center (SMMC). During that time, Dr. Scott Oesterling also has served as SMMC's Medical Director for Obstetrics and Gynecology.

DISCUSSION:

Under this agreement, Scott Oesterling MD, Inc. has agreed to provide a minimum of 1,924 half-day clinics, as well as a minimum of 156 half-day surgery blocks per year.

County Administrative Memorandum B-1 provides that contracts for physicians are exempt from the Request for Proposals process.

The agreement and resolution have been reviewed and approved by County Counsel as to form.

The resolution contains the County's standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).

It is anticipated that 95% of obstetrics and gynecology consults will be seen by a specialist within 30 days of referral.

PERFORMANCE MEASURE:

Measure	FY 2020-21 Actual	FY 2021-22 Estimated
Percentage of obstetrics and gynecology consults who will be seen by a specialist within 30 days of referral	95%	95%

FISCAL IMPACT:

The term of the agreement is January 1, 2022 through December 31, 2024. The amount of the agreement is not to exceed \$9,050,000 for the three-year term. Funds in the amount of \$1,504,434 are included in the SMMC FY 2021-22 Adopted Budget.

The payment provisions in this contract are based on the 2020 data (released in 2021) for Obstetrics/Gynecology: General from Medical Group Management Association, which SMMC uses to benchmark its contracted provider compensation and productivity.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care is covered by the County's General Fund contribution to SMMC and is within the existing annual appropriation.