



County of San Mateo

Inter-Departmental Correspondence

Department: HEALTH

File #: 21-751

Board Meeting Date: 9/28/2021

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise F. Rogers, Chief, San Mateo County Health
Chester J. Kunnappilly, MD, Chief Executive Officer, San Mateo Medical Center

Subject: Agreement with David Martin, MD to Provide Urology Services

RECOMMENDATION:

Adopt a resolution authorizing an agreement with David Martin, MD to provide urology services for the term of October 1, 2021 through September 30, 2024, in an amount not to exceed \$2,150,000.

BACKGROUND:

San Mateo County is responsible for providing necessary medical care to its medically indigent population. Since October 2012 Dr. David Martin has provided urology services for San Mateo Medical Center (SMMC), treating disorders of the kidney, urethral tract and bladder. During that time, Dr. Martin also has served as SMMC's Medical Director for Urology.

DISCUSSION:

Under this agreement, Dr. Martin has agreed to provide a minimum of four and up to five half-day urology clinics, as well as a minimum of two to four half-day surgery blocks per week.

County Administrative Memorandum B-1 provides that contracts for physicians are exempt from the Request for Proposals process.

The agreement and resolution have been reviewed and approved by County Counsel as to form.

The resolution contains the County's standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).

It is anticipated that 100% of Dr. Martin's patients diagnosed with kidney stones will receive lithotripsy treatment within 24 hours of the diagnosis.

PERFORMANCE MEASURE:

Measure	FY 2020-21 Actual	FY 2021-22 Estimated
Percentage of Dr. Martin's patients diagnosed with kidney stones who receive lithotripsy treatment within 24 hours of the diagnosis	100%	100%

FISCAL IMPACT:

The term of the agreement is October 1, 2021 through September 30, 2024. The amount of the agreement is not to exceed \$2,150,000 for the three-year term. Funds in the amount of \$537,500 are included in the SMMC FY 2021-22 Approved Budget.

The payment provisions in this contract are based on the 2020 data (released in 2021) for Urology from Medical Group Management Association, which SMMC uses to benchmark its contracted provider compensation and productivity.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care is covered by the County's General Fund contribution to SMMC and is within the existing annual appropriation.