



County of San Mateo

Inter-Departmental Correspondence

Department: HEALTH

File #: 21-706

Board Meeting Date: 9/14/2021

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise F. Rogers, Chief, San Mateo County Health
Chester J. Kunnappilly, MD, Chief Executive Officer, San Mateo Medical Center

Subject: Amendment to the Agreement with Vizient, Inc. to Provide Professional Registry Staffing Services

RECOMMENDATION:

Adopt a resolution authorizing an amendment to the agreement with Vizient, Inc. to provide professional registry staffing services, increasing the amount of the agreement by \$2,200,000, to an amount not to exceed \$32,200,000.

BACKGROUND:

On January 24, 2017, this Board approved an agreement with MedAssets Performance Management Solutions, Inc. (MedAssets) to provide professional registry staffing for San Mateo Medical Center (SMMC) and its clinics. MedAssets was chosen through the Request for Proposals (RFP) process to fill critical staffing shortages in nursing, physical therapy, audiology, pharmacy staffing, and other departments at SMMC. The parties amended the agreement on November 8, 2017 to add administrative fees and reassign the agreement to Vizient, Inc.

DISCUSSION:

Multiple departments of SMMC have been experiencing an increased demand in services as a result of the COVID-19 pandemic. Therefore, an increase to the maximum amount is needed to fund the agreement through its term. SMMC will publish an RFP in August 2021 to seek vendors to continue to provide this critical service.

County Counsel has reviewed and approved the resolution and amendment as to form.

The resolution contains the County's standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).

It is anticipated that 100% of requests for temporary professional registry staff will be filled within 24

hours of request.

PERFORMANCE MEASURE:

Measure	FY 2020-21 Actual	FY 2021-22 Estimated
Percentage of requests for temporary professional registry staff that are filled within 24 hours of request	100%	100%

FISCAL IMPACT:

The term of the amended agreement is February 1, 2017 through January 31, 2022. The amount of the agreement is not to exceed \$32,200,000 for the four-year term. The amendment increases the amount payable under the agreement by \$2,200,000. Funds in the amount of \$2,200,000 are included in the SMMC FY 2021-22 Adopted Budget.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care is covered by the County's General Fund contribution to SMMC and is within the existing annual appropriation.