



County of San Mateo

Inter-Departmental Correspondence

Department: HUMAN SERVICES AGENCY

File #: 21-552

Board Meeting Date: 6/29/2021

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Ken Cole, Director, Human Services Agency

Subject: **Measure K:** Agreement with Samaritan House for Diversion and Coordinated Entry System Services

RECOMMENDATION:

Measure K: Adopt a resolution authorizing an agreement with Samaritan House for Diversion and Coordinated Entry System Services for a term of July 1, 2021 to June 30, 2024, for a total obligation amount not to exceed \$2,721,457.

BACKGROUND:

The Human Services Agency (HSA) Center on Homelessness and its community partners closely collaborate on a broad spectrum of homeless services that work together to form the community's homeless crisis response system. Focused on enhancements to the homeless crisis response system and the County's goal to reach a functional zero level of homelessness, the County's Strategic Plan to End Homelessness focuses on creating a unified system, investing in best practices, and reorienting the homeless system towards the housing crisis response, and Diversion and the Coordinated Entry System (CES) is a key component of the strategic plan on homelessness.

CES is a system designed to efficiently match individuals or households experiencing homelessness to available housing, shelter, and services. It is designed to coordinate program participant intake, assessment, and provision of referrals to efficiently and effectively connect people to housing and service interventions that will prevent or end homelessness.

Diversion is an intervention designed to address the needs of someone who has just lost their housing or is at imminent risk of losing their housing. This approach is centered on the individual or household, and the goal is to help them find safe alternative housing immediately, rather than entering shelter or experiencing unsheltered homelessness.

The goal of Diversion and CES is to coordinate access into the programs available through the homeless crisis response system, including shelter programs as well as the available housing interventions for people experiencing homelessness (such as Permanent Supportive Housing).

On February 4, 2021, HSA released a Request for Proposals (RFP) to identify a provider of Diversion and Coordinated Entry System Services to prevent individuals that are exiting institutions from doing so into homelessness. Samaritan House was selected as the provider that best met the needs of San Mateo County.

DISCUSSION:

Samaritan House will provide Diversion and CES services to homeless individuals and households (families w/children, adults, and youth). Services include providing screening of households experiencing homelessness or are at imminent risk of homelessness; providing diversion; completing a standardized assessment with all households who have received Diversion and who cannot identify an alternative housing resolution; and placing households into available emergency shelter/interim housing based on the results of the assessment.

The resolution contains the County’s standard provisions allowing amendment of the County’s fiscal obligations by a maximum of \$25,000 in aggregate.

County Counsel has reviewed and approved the amendment and resolution as to form.

It is anticipated for each fiscal year of this agreement that 25% of family households, and 15% of individual households, will be diverted from homelessness on the day that homeless assistance was requested.

PERFORMANCE MEASURE:

Measures	FY 2021-22 Target	FY 2022-23 Target	FY 2023-24 Target
Percentage of family households served with Diversion who are successfully diverted from homelessness on the day household requested homeless assistance	25%	25%	25%
Percentage of adult households served with Diversion who are successfully diverted from homelessness on the day household requested homeless assistance	15%	15%	15%

FISCAL IMPACT:

The term of this agreement is July 1, 2021 to June 30, 2024. The total obligation amount of this agreement is \$2,721,457 and is 100% funded by **Measure K** sales and use tax revenue. Budgetary appropriation for this agreement is included in the FY 2021-22 and FY 2022-23 Recommended Budgets and will be included in the FY 2023-24 budget.

Request for Proposals - Matrix		
1	Where was the RFP advertised?	Public Purchase
2	In addition to any advertisement, list others to whom the RFP announcement was sent:	RFP announcement was emailed to providers and community partners
3	State the total number of RFP's sent to prospective proposers:	Not Applicable
4	How many proposals did you receive?	2 for this program component

5	List in alphabetical order the names of the proposers (or finalists, if applicable) and the location.	Bay Area Community Service
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