



# County of San Mateo

## Inter-Departmental Correspondence

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**Department:** HEALTH

**File #:** 21-314

Board Meeting Date: 4/20/2021

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**Special Notice / Hearing:** None  
**Vote Required:** Majority

**To:** Honorable Board of Supervisors

**From:** Louise F. Rogers, Chief, San Mateo County Health  
Chester J. Kunnappilly, MD, Chief Executive Officer, San Mateo Medical Center

**Subject:** Amendment to the Agreement with CEP America-California, a California General Partnership d/b/a Vituity to Provide Emergency and Correctional Health Services

**RECOMMENDATION:**

Adopt a resolution authorizing an amendment to the agreement with CEP America- California to add Exhibit D and to add \$157,626 to the agreement increasing the do not exceed amount to \$7,335,000.

**BACKGROUND:**

San Mateo Medical Center (SMMC) has a continuing need for contracted medical staff to provide emergency and correctional health services.

Parties entered into an agreement in which CEP America - California, a California general partnership dba Vituity ("Vituity") has assumed responsibility for all correctional health services and emergency services for SMMC. The services include administrative and clinical duties. Specifically, correctional clinical activities include, but are not limited to, clinical services at all correctional facilities to inmates, consult to clinical staff, review of medical records, and on-call service. Emergency services include, but are not limited to, the emergency department being staffed 24 hours a day, with physicians working a maximum of 12 hour shifts and responding to calls from Correctional Health Services and Cordilleras Mental Health Center. The term of the Agreement is from January 1, 2020 through December 31, 2022.

**DISCUSSION:**

Vituity has now agreed to provide Substance Use Disorder Patient Navigators ("Navigators") to act as care coordinators, an integral team member supporting a statewide initiative to improve access to medication for opioid use disorder. Vituity applied for the Public Health Institute's Bridge program. In response, SMMC received \$100,000 to compensate Vituity for providing Navigators. Parties have drafted Exhibit D to describe Navigator qualifications, skills, services, party obligations, compensation, and quality control.

County Administrative Memorandum B-1 provides that contracts for physicians are exempt from the Request for Proposals process.

The agreement and resolution have been reviewed and approved by County Counsel as to form.

This agreement is coming to your Board late due to protracted negotiations.

The resolution contains the County's standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).

It is anticipated that on a quarterly basis, patients will be seen by a provider 98% of the time before leaving the emergency department.

**PERFORMANCE MEASURE:**

<b>Measure</b>	<b>FY 2019-20 Actual</b>	<b>FY 2020-21 Projected</b>
Percentage of time patients are seen by a provider before leaving the emergency department, on a quarterly basis	98%	98%

**FISCAL IMPACT:**

The term of the agreement is January 1, 2020 through December 31, 2022. The amount of the agreement is not to exceed \$7,335,000 for the three-year term. Funds in the amount of \$2,445,000 are included in the SMMC FY 2021-22 Recommended Budget. Similar arrangements will be made for future years.

The payment provisions are based on the 2019 rates published by the Medical Group Management Association, which SMMC uses to benchmark its physician contract compensation.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care is covered by the County's General Fund contribution to SMMC and is within the existing annual appropriation.