



# County of San Mateo

## Inter-Departmental Correspondence

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**Department:** HEALTH

**File #:** 21-159

Board Meeting Date: 2/23/2021

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**Special Notice / Hearing:** None  
**Vote Required:** Majority

**To:** Honorable Board of Supervisors

**From:** Louise F. Rogers, Chief, San Mateo County Health  
Chester J. Kunnappilly, MD, Chief Executive Officer, San Mateo Medical Center

**Subject:** Amendment to the Agreement with Medical Anesthesia Consultants Medical Group, Inc. to Provide Specialty Anesthesia and Pain Management Services

### **RECOMMENDATION:**

Adopt a resolution authorizing an agreement with Medical Anesthesia Consultants Medical Group, Inc., to provide specialty anesthesia and pain management services, for the term of March 1, 2021 through February 28, 2024 for an amount not to exceed \$6,800,000.

### **BACKGROUND:**

On February 25, 2020, SMMC completed an RFP for specialty anesthesia services and pain management services. Due to COVID-19 and ongoing negotiations with the potential vendors, the selection of the new contract was delayed. Ultimately, Medical Anesthesia Consultants Medical Group, Inc., (MAC) was selected. MAC was previously known as Golden State Anesthesia Consultants, Inc. (Golden State). Golden State has been providing anesthesia and pain management services at SMMC since 2013.

### **DISCUSSION:**

SMMC has a continuing need for anesthesia and pain management services. SMMC has chosen to continue its relationship with MAC/Golden State based on their performance, availability and fiscally sound proposal.

The agreement and resolution have been reviewed and approved by County Counsel as to form.

The resolution contains the County's standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).

It is anticipated that there will be no case cancellations by anesthesia for pre-existing conditions within one month of the procedure date (for surgeries scheduled less than 30 days in advance, within 24 hours of receiving the chart).

**PERFORMANCE MEASURE:**

<b>Measure</b>	<b>FY 2021-22 Estimated</b>	<b>FY 2022-23 Projected</b>
Case cancellations by anesthesia for pre-existing conditions within one month of the procedure date (for surgeries scheduled less than 30 days in advance, within 24 hours of receiving the chart)	0%	0%

**FISCAL IMPACT:**

The term of the agreement is from March 1, 2021 through February 28, 2024 for an amount not to exceed \$6,800,000. Funds in the amount of \$2,266,666 are included in the SMMC FY 2021-22 Adopted Budget. Similar arrangements will be made for future years.

The payment provisions of this contract are based on the median rates for Anesthesia in the 2019 Medical Group Management Association Provider Compensation and Production Report, which SMMC uses to benchmark its contracted provider rates.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care is covered by the County's General Fund contribution to SMMC and is within the existing annual appropriation.