



County of San Mateo

Inter-Departmental Correspondence

Department: HEALTH

File #: 20-665

Board Meeting Date: 9/15/2020

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise F. Rogers, Chief, San Mateo County Health
Scott Gilman, Director, Behavioral Health and Recovery Services

Subject: Amendment to the Agreement with Telecare Corporation for Full-Service Partnership Services

RECOMMENDATION:

Adopt a resolution authorizing an amendment to the agreement with Telecare Corporation for Full-Service Partnership services for a new lease agreement, increasing the amount by \$432,317 to an amount not to exceed \$12,094,645, with no change to the agreement term.

BACKGROUND:

Behavioral Health and Recovery Services (BHRS) delivers Full-Service Partnership (FSP) services for our highest risk consumers with serious mental illness. The FSP services allow consumers to remain living in the community and decrease their hospitalizations and/or incarcerations by providing case management, medication management, therapy, social activities, and 24/7 response capability.

On October 8, 2019, the Board approved an agreement with Telecare Corporation for FSP services for the term July 1, 2019 through June 30, 2021, in the amount of \$11,662,328. Telecare currently provides FSP and housing support services for up to a maximum of 207 enrollees, annually.

DISCUSSION:

The Telecare FSP administrative office lost its lease for September 2019. After a long search, they have secured a new location in San Carlos. It is now necessary to amend the agreement to cover the cost of increased rent under the new lease agreement.

The resolution contains the County's standard provisions allowing amendments of the County's fiscal obligations by a maximum of \$25,000 (in aggregate).

The agreement and resolution have been reviewed and approved by County Counsel as to form.

BHRS provides a range of services to promote wellness and recovery and to support consumers

remaining in the lowest possible level of care. The provision of FSP services for adults and older adults is one established level of care. It is anticipated that 59% of FSP enrollees will experience a reduction in the number of days hospitalized.

PERFORMANCE MEASURE:

Measure	FY 2019-20 Actual	FY 2020-21 Projected
Percentage of FSP enrollees who experience a reduction in the number of days hospitalized	68% 1,721 enrollees	68% 1,721 enrollees

FISCAL IMPACT:

The term of the agreement is July 1, 2019 through June 30, 2021. The amount of the amended agreement is not to exceed \$12,094,645. The amendment increases the contract maximum by \$432,317. Of the increase, \$85,580 is included in the BHRS 2019-20 Approved Budget and is funded as follows: AB 109 will fund \$9,442 and 1991 Realignment will fund \$76,138. A similar arrangement will be in place for FY 2020-21.