



# County of San Mateo

## Inter-Departmental Correspondence

**Department:** HEALTH

**File #:** 20-046

Board Meeting Date: 2/25/2020

**Special Notice / Hearing:** None  
**Vote Required:** Majority

**To:** Honorable Board of Supervisors

**From:** Louise F. Rogers, Chief, San Mateo County Health  
Chester J. Kunnappilly, MD, Chief Executive Officer, San Mateo Medical Center

**Subject:** Agreement with Galen Inpatient Physicians, Inc. dba Vituity for Hospitalist Services

### **RECOMMENDATION:**

Adopt a resolution authorizing an agreement with Galen Inpatient Physicians, Inc. dba Vituity to provide hospitalist services for the term of March 1, 2020 through February 28, 2023, in an amount not to exceed \$9,600,000.

### **BACKGROUND:**

San Mateo Medical Center (SMMC) has a continuing need for contracted medical staff to provide hospitalist services.

### **DISCUSSION:**

Galen Inpatient Physicians, Inc. dba Vituity (Vituity) will assume all hospitalist services for SMMC. The agreement requires that Vituity provide 24-hour, 365-day per year coverage of the following SMMC units: 2AB, ICU, 3AB, and 1A. Coverage will be provided by Board Certified/Board Eligible Internal Medicine hospitalist physicians, with at least one such hospitalist always present on site.

County Administrative Memorandum B-1 provides that contracts for physicians are exempt from the Requests for Proposals process.

The agreement and resolution have been reviewed and approved by County Counsel as to form.

The resolution contains the County's standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).

It is anticipated that by the end of the first quarter of the agreement term, at least 50% of same-day discharge patients will have discharge orders placed by 11:00AM.

### **PERFORMANCE MEASURE:**

Measure	FY 2019-20 Estimated	FY 2020-21 Projected
Percentage of same-day discharge patients who will have discharge orders placed by 11:00AM, by the end of the first quarter of the agreement term	≥ 50%	≥ 50%

**FISCAL IMPACT:**

The term of the agreement is March 1, 2020 through February 28, 2023. The amount of the agreement is not to exceed \$9,600,000 for the three-year term. Funds in the amount of \$1,066,666 are included in the SMMC FY 2019-20 Adopted Budget. Funds in the amount of \$3,200,000 are included in the SMMC FY 2020-21 Recommended Budget. Similar arrangements will be made for future years.

The payment provisions are based on the 2019 rates published by the Medical Group Management Association, which SMMC uses to benchmark its physician contract compensation.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care is covered by the County's General Fund contribution to SMMC and is within the existing annual appropriation.