



County of San Mateo

Inter-Departmental Correspondence

Department: HEALTH

File #: 20-045

Board Meeting Date: 2/25/2020

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise F. Rogers, Chief, San Mateo County Health
Chester J. Kunnappilly, MD, Chief Executive Officer, San Mateo Medical Center

Subject: Agreement with CEP America - California, a California General Partnership dba Vituity for Emergency and Correctional Health Services

RECOMMENDATION:

Adopt a resolution authorizing an agreement with CEP America - California, a California general partnership dba Vituity to provide emergency and correctional health services for the term of January 1, 2020 through December 31, 2022, in an amount not to exceed \$7,177,374.

BACKGROUND:

San Mateo Medical Center (SMMC) has a continuing need for contracted medical staff to provide emergency and correctional health services.

DISCUSSION:

CEP America - California, a California general partnership dba Vituity will assume responsibility for all correctional health services and emergency services for SMMC. The services will include administrative and clinical duties. Specifically, correctional clinical activities will include, but are not limited to, clinical services at all correctional facilities to inmates, consult to clinical staff, review of medical records, and on-call service. Emergency services will include, but are not limited to, the emergency department being staffed 24 hours a day, with physicians working a maximum of 12 hour shifts and responding to calls from Correctional Health Services and Cordilleras Mental Health Center.

County Administrative Memorandum B-1 provides that contracts for physicians are exempt from the Request for Proposals process.

The agreement and resolution have been reviewed and approved by County Counsel as to form.

This agreement is coming to your Board late due to protracted negotiations.

It is anticipated that on a quarterly basis, patients will be seen by a provider 98% of the time before leaving the emergency department.

PERFORMANCE MEASURE:

| Measure | FY 2019-20 Estimated | FY 2020-21 Projected |
|--|----------------------|----------------------|
| Percentage of time patients are seen by a provider before leaving the emergency department, on a quarterly basis | 98% | 98% |

FISCAL IMPACT:

The term of the agreement is January 1, 2020 through December 31, 2022. The amount of the agreement is not to exceed \$7,177,374 for the three-year term. Funds in the amount of \$1,196,229 are included in the SMMC FY 2019-20 Adopted Budget. Funds in the amount of \$2,392,458 are included in the SMMC FY 2020-21 Recommended Budget. Similar arrangements will be made for future years.

The payment provisions are based on the 2019 rates published by the Medical Group Management Association, which SMMC uses to benchmark its physician contract compensation.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care is covered by the County's General Fund contribution to SMMC and is within the existing annual appropriation.

The resolution contains the County's standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).