



County of San Mateo

Inter-Departmental Correspondence

Department: HEALTH

File #: 19-1056

Board Meeting Date: 11/5/2019

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise F. Rogers, Chief, San Mateo County Health
Chester J. Kunnappilly, MD, Chief Executive Officer, San Mateo Medical Center

Subject: Amendment to the Agreement with Galen Inpatient Physicians, Inc. to Provide Hospitalist Services

RECOMMENDATION:

Adopt a resolution authorizing an amendment to the agreement with Galen Inpatient Physicians, Inc. for hospitalist services, extending the term through March 31, 2020, and increasing the amount by \$1,635,000, to an amount not to exceed \$8,175,000.

BACKGROUND:

On June 27, 2017, your Board approved an agreement with Galen Inpatient Physicians, Inc. to provide hospitalist services. The agreement has been amended multiple times, most recently to increase the number of contracted providers to manage the increase in daily admissions.

DISCUSSION:

San Mateo Medical Center (SMMC) is requesting your Board to extend the term of the current agreement through March 31, 2020, with an associated increase in funding, because the new agreement has been delayed due to prolonged negotiations.

The agreement and resolution have been reviewed and approved by County Counsel as to form. The agreement is coming to your Board late due to the prolonged negotiations mentioned above.

The resolution contains the County's standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).

It is anticipated that 85% of inpatients will report that they were always satisfied with the communication they received from their physician.

PERFORMANCE MEASURE:

Measure	FY 2018-19 Actual	FY 2019-20 Estimated
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Percentage of inpatients reporting that they were always satisfied with the communication they received from their physician	85%	85%
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FISCAL IMPACT:

The term of the revised agreement is October 2, 2017 through March 31, 2020. The amount of the agreement is not to exceed \$8,175,000. The amendment increases the contract amount by \$1,635,000. Funds in the amount of \$1,635,000 are included in the SMMC FY 2019-20 Adopted Budget.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care is covered by the County's General Fund contribution to SMMC, and is within the existing annual appropriation.