



County of San Mateo

Inter-Departmental Correspondence

Department: HEALTH

File #: 19-911

Board Meeting Date: 9/24/2019

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise F. Rogers, Chief, San Mateo County Health
Scott Gilman, Director, Behavioral Health and Recovery Services

Subject: Agreement with Ravenswood Family Health Center for Mental Health Services

RECOMMENDATION:

Adopt a resolution authorizing an agreement with Ravenswood Family Health Center for mental health services for the term of July 1, 2019 through June 30, 2022, in an amount not to exceed \$497,958.

BACKGROUND:

Ravenswood Family Health Center (RFHC) is a nonprofit, Federally-Qualified Health Center (FQHC) based in East Palo Alto. RFHC provides healthcare services that integrate primary medical care, prevention and health education, behavioral health services, and full scope dental services. The community that RFHC serves are the underserved, uninsured, and most vulnerable low-income residents of communities in southeastern San Mateo County.

In 2007, Behavioral Health and Recovery Services (BHRS) released a Request for Proposals (RFP) for the delivery of outpatient mental health services within a primary care center that is also federally-qualified to deliver health services within San Mateo County, specifically East Palo Alto. RFHC was the only respondent that provided outpatient mental health services within a primary care setting in the target location of East Palo Alto. Additionally, RFHC was the only FQHC that was not a County-owned clinic or hospital.

Under the B-1 Administrative Memorandum, agreements that provide "sole source" services are exempt from the RFP process. RFHC is the only agency that provides outpatient mental health services within a primary care setting that is also federally-qualified to deliver health services in the County's desired geographic location.

DISCUSSION:

Through this agreement, RFHC will provide outpatient mental health services to the underserved and

uninsured individuals and families living in the southeast region of the County. Having primary care based mental health services will increase access to mental health care in coordination with medical care.

On June 25, 2019, your Board approved the County's FY 2019-20 budget. This budget included a 4% Cost-of-Living Adjustment for community-based organizations that BHRS contracts with for various mental health and substance abuse services.

The resolution contains the County's standard provision allowing amendment of the County's fiscal obligations by a maximum of \$25,000 (in aggregate).

The agreement and resolution have been reviewed and approved by County Counsel as to form. This agreement is late due to prolonged contract negotiations and is on the Continuing Resolution.

Approval of this agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by providing outpatient mental health services to San Mateo County residents, specifically to residents in the underserved area of East Palo Alto. It is anticipated that 18% of primary care patients referred for services will have access to and receive treatment for mental health conditions.

PERFORMANCE MEASURE:

Measure	FY 2018-19 Actual	FY 2019-20 Projected
Percentage of primary care patients referred for services that will have access to and receive treatment for behavioral health conditions	18% 3,190 clients	18% 3,190 clients

FISCAL IMPACT:

The term of the agreement is July 1, 2019 through June 30, 2022. The amount of the agreement is not to exceed \$497,958 for the three-year term. Of this amount, \$162,194 is included in the BHRS FY 2019-20 Approved Recommended Budget. It is anticipated that the Mental Health Services Act will fund \$42,400, Medi-Cal funded by the Health Plan of San Mateo will fund \$31,076, and 2011 Realignment will fund \$36,356. The remaining \$52,362 is Net County Cost. Similar arrangements will be made for subsequent years. The payment provisions and levels of service remain essentially the same as those of the prior agreement.