



County of San Mateo

Inter-Departmental Correspondence

Department: HEALTH

File #: 19-1016

Board Meeting Date: 10/22/2019

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise F. Rogers, Chief, San Mateo County Health
Chester J. Kunnappilly, MD, Chief Executive Officer, San Mateo Medical Center

Subject: Amendment to Agreement with Golden State Anesthesia Consultants, Inc. to Provide Anesthesia and Pain Management Services

RECOMMENDATION:

Adopt a resolution authorizing an amendment to the agreement with Golden State Anesthesia Consultants, Inc. to provide anesthesia and pain management services, extending the term of the agreement through July 31, 2020 and increasing the amount payable by \$2,100,000, to an amount not to exceed \$8,250,000.

BACKGROUND:

Golden State Anesthesia Consultants Inc. (GSAC) was selected through a Request for Proposals (RFP) in 2012 to provide anesthesia and pain management services to San Mateo Medical Center (SMMC). During the past six years, the anesthesia service at SMMC has improved through better utilization of the operating rooms, fewer cancelled surgeries and improved access to epidural spinal injections.

DISCUSSION:

SMMC has a continuing need for professional anesthesia and pain management services. SMMC issued an RFP in August 2019 for these services and in light of the pending RFP process, staff recommends that your Board extend the term of the current agreement with GSAC through July 31, 2020, to allow SMMC time to evaluate the proposals and get a new agreement in place.

The amendment and resolution have been reviewed and approved by County Counsel as to form. This amendment is coming to your Board late due to prolonged negotiations.

The resolution contains the County's standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).

The County's Contract Compliance Committee has approved a waiver request for a 42-month for this

agreement.

PERFORMANCE MEASURE:

Measure	FY 2018-19 Actual	FY 2019-20 Estimated
Percentage of physician surveys for anesthesia services assessing communication, timeliness, and overall quality that will be rated at levels 4 or 5 on a 5-point scale	100%	100%

FISCAL IMPACT:

The term of the revised agreement is August 1, 2016 through July 31, 2020. The amount of the agreement is not to exceed \$8,250,000. The amendment increases the contract amount by \$2,100,000. Funds in the amount of \$1,925,000 are included in the SMMC FY 2019-20 Adopted Budget. Similar arrangement will be made for future years.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care is covered by the County's General Fund contribution to SMMC and is within the existing annual appropriation.