



County of San Mateo

Inter-Departmental Correspondence

Department: HEALTH

File #: 19-638

Board Meeting Date: 6/25/2019

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise F. Rogers, Chief, San Mateo County Health
Chester J. Kunnappilly, MD, Chief Executive Officer, San Mateo Medical Center

Subject: Agreement with Steve Hassid, MD to Provide Cardiology Services

RECOMMENDATION:

Adopt a resolution authorizing an agreement with Steve Hassid, MD to provide cardiology services for the term of July 1, 2019 through June 30, 2021, in an amount not to exceed \$1,140,000.

BACKGROUND:

San Mateo County is responsible for providing necessary medical care to its medically indigent population. This includes services for cardiology disorders and the management and supervision of those services.

DISCUSSION:

Dr. Hassid has served as a non-invasive cardiologist at San Mateo Medical Center (SMMC) for over 30 years through the San Mateo Multispecialty Physician Group. He has agreed to continue providing such services as an independent provider. He will provide (i) a minimum of five half-day clinics per week, with each such clinic being four hours in length, for 48 weeks per year; (ii) inpatient cardiology consultations; (iii) at least 50% of the readings at SMMC for Electrocardiograms, Stress Echocardiograms, Stress Tests, and Holter Monitors; and (iv) call coverage.

County Administrative Memorandum B-1 provides that contracts for physicians are exempt from the Request for Proposals process.

The agreement and resolution have been reviewed and approved by County Counsel as to form.

The resolution contains the County's standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).

The agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by providing basic cardiology services to SMMC patients. It is anticipated that the wait times for cardiac studies

will decrease by 50 percent over current wait times.

PERFORMANCE MEASURE:

Measure	FY 2018-19 Estimated	FY 2019-20 Projected
Percentage of decrease in wait times for all cardiac studies	N/A*	50%

*New measure

FISCAL IMPACT:

The term of the agreement is July 1, 2019 through June 30, 2021. The amount of the agreement is not to exceed \$1,140,000 for the 2-year term. Funds in the amount of \$570,000 will be included in the SMMC FY 2019-20 Recommended Budget. Similar arrangements will be made in future years.

The payment provisions have decreased 10% from the previous agreement due to lower 2018 rates published by the Medical Group Management Association, which SMMC uses to benchmark its physician contract compensation.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care is covered by the County's General Fund contribution to SMMC, and is within the existing annual appropriation.