



# County of San Mateo

## Inter-Departmental Correspondence

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**Department:** INFORMATION SERVICES

**File #:** 19-663

Board Meeting Date: 6/25/2019

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**Special Notice / Hearing:** None  
**Vote Required:** Majority

**To:** Honorable Board of Supervisors  
**From:** Jon Walton, Chief Information Officer, Information Services Department  
**Subject:** Agreement with Johnson Controls, Inc. for Data Center Security Services

**RECOMMENDATION:**

**Measure K:** Adopt a resolution waiving the Request for Proposals process and authorizing the execution of an agreement with Johnson Controls, Inc. to provide data center security services at the Regional Operations Center for the term of June 25, 2019, through December 31, 2019, in an amount not to exceed \$186,628.

**BACKGROUND:**

Protecting all assets within the County's data center is a crucial aspect of the Information Services Department (ISD) overall security requirements and responsibilities. This also applies to the data center being built in the new Regional Operations Center (ROC). No longer can physical barriers be the sole deterrent; instead, a comprehensive, layered approach that includes both physical barriers and an effective access control system is not only recommended but required. This will ensure that server racks, which are the final point of data vulnerability in the data center, will be protected. Access to equipment and sensitive systems will also be monitored to ensure that only authorized users have access to these resources.

**DISCUSSION:**

Currently, Johnson Controls, Inc. (JCI) provides data center security throughout the County of San Mateo. Recently, JCI provided data center security services for the County's Marshall Street Data Center.

ISD is requesting that your Board waive the Request for Proposals process as JCI currently provides data center security services throughout the County and there is a need to ensure uninterrupted interoperability with existing County security systems. ISD has selected JCI for its expertise in providing data center security services and familiarity working within County facilities.

JCI will be providing the necessary infrastructure to connect each rack to the County's building security systems for access, alerting, and auditing purposes. By implementing this solution, JCI will provide rack level security commensurate to systems already established at every other level of entry

in the data center.

This resolution contains the County's standard provisions allowing amendment of the County's fiscal obligations by a maximum of \$25,000 (in aggregate).

County Counsel has reviewed and approved the agreement and resolution as to form. Approval of this resolution contributes to the Shared Vision 2025 outcome of a Collaborative Community by promoting regional solutions needed security of critical infrastructure in the County's Regional Operations Center. This Agreement will contribute to the performance measure by enhancing compliance to the County's Data Center Access Policy.

**PERFORMANCE MEASURE:**

<b>Measure</b>	<b>FY 2017-18 Actual</b>	<b>FY 2018-19 Projected</b>
Compliance to the County's Data Center Access Policy based on a yearly security audit	90%	90%

**FISCAL IMPACT:**

The term of this agreement is June 25, 2019, through December 31, 2019. The amount of the agreement is not to exceed \$186,628. Funding for this agreement is included in the FY 2018-19 Adopted Budget for the **Measure K** funded Regional Operations Center construction project.