



County of San Mateo

Inter-Departmental Correspondence

Department: HEALTH

File #: 19-413

Board Meeting Date: 5/14/2019

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise F. Rogers, Chief, San Mateo County Health
Chester J. Kunnappilly, MD, Chief Executive Officer, San Mateo Medical Center

Subject: Amendment to the Agreement with CareFusion Solutions, LLC to Provide Equipment Rental and Support Services

RECOMMENDATION:

Adopt a resolution authorizing an amendment to the agreement with CareFusion Solutions, LLC to provide equipment rental and support services, extending the term of the agreement through February 29, 2020, and increasing the amount by \$300,000 to an amount not to exceed \$1,520,000.

BACKGROUND:

In September 2013, your Board approved an agreement with CareFusion Solutions, LLC to provide equipment rental and support services for the Pyxis automated dispensing system. In January 2017, the agreement was amended to add a new storage room for intravenous medications.

DISCUSSION:

San Mateo Medical Center's (SMMC) pharmacy department has been assigned a dedicated Health Information Technology Division project manager, enabling the pharmacy to move forward on several urgent initiatives. SMMC is requesting that your Board extend the term of the current agreement by 12 months with the associated increase in funding to allow the pharmacy time to complete a Request for Information, followed by a Request for Proposals. This approach would allow the pharmacy to have a new automated dispensing system in place prior to the termination of this agreement. The agreement would cover both equipment rental and support services for such equipment.

The amendment and resolution have been reviewed and approved by County Counsel as to form. This contract is late due to prolonged negotiations with CareFusion.

The Information Services Department has reviewed and approved this amendment.

The County's Contract Compliance Committee has approved a waiver request to extend the agreement to a seventy-two-month term.

The amendment contributes to the Shared Vision 2025 outcome of a Healthy Community by helping SMMC control the storage and dispensing of medications for its patients, thereby reducing the risk of medication errors. It is anticipated that the percentage of record keeping accuracy for controlled substances will be at 100 percent.

PERFORMANCE MEASURE:

Measure	FY 2018-19 Estimated	FY 2019-20 Projected
Percentage of record keeping accuracy for controlled substances	100%	100%

FISCAL IMPACT:

The term of the revised agreement is March 1, 2014 through February 29, 2020. The amount of the agreement is not to exceed \$1,520,000. The amendment increases the contract amount by \$300,000. Funds in the amount of \$85,714 are included in the SMMC FY 2018-19 Adopted Budget. Funds in the amount of \$214,286 will be included in the SMMC FY 2019-20 Recommended Budget.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care is covered by the County's General Fund contribution to SMMC, and is within the existing annual appropriation.