



# County of San Mateo

## Inter-Departmental Correspondence

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**Department:** HEALTH

**File #:** 19-302

Board Meeting Date: 4/9/2019

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**Special Notice / Hearing:** None  
**Vote Required:** Majority

**To:** Honorable Board of Supervisors

**From:** Louise F. Rogers, Chief, San Mateo County Health  
Chester J. Kunnappilly, MD, Chief Executive Officer, San Mateo Medical Center

**Subject:** Amendments to the Agreements with LifeMoves, Sonrisas Dental Health Inc., and Puente de la Costa Sur to Provide Health Services for the Healthcare for the Homeless and Farm Worker Program to Provide

Enabling Services

**RECOMMENDATION:**

Adopt a resolution authorizing amendments to the agreements to provide enabling services with:

- A) LifeMoves extending the term of the agreement through December 31, 2019 and increasing the amount by \$296,500, to an amount not exceed \$594,530; and
- B) Sonrisas Dental Health Inc. extending the term of the agreement through December 31, 2020 and increasing the amount by \$263,350, to an amount not exceed \$395,025; and
- C) Puente de la Costa Sur extending the term of the agreement through December 31, 2020 and increasing the amount by \$367,000, to an amount not exceed \$550,500.

**BACKGROUND:**

In September 2017, Healthcare for the Homeless/Farmworkers Health (HCH/FH) issued a Request for Proposals (RFP) for providers to deliver health and health-related services to the homeless and farmworker populations of the County. Upon review of the submissions, the HCH/FH Program Co-Applicant Board selected LifeMoves, Sonrisas Dental Health Inc. (Sonrisas), and Puente de la Costa Sur (Puente) to provide some of these services due to their innovative approaches to providing care coordination/enabling services for the homeless population in the County.

**DISCUSSION:**

Since each of these entities already has an existing contract with the County, San Mateo Medical Center (SMMC) is now requesting your Board approve the amendments to these agreements to

extend their terms and increase the maximum amounts payable thereunder, to cover the scope of services to be provided pursuant to the September 2017 RFP.

The amendments and resolution have been reviewed and approved by County Counsel as to form. These amendments are coming to your Board late due to protracted negotiations.

These amendments contribute to the Shared Vision 2025 outcome of a Healthy Community by providing healthcare services to homeless individuals residing at shelters, unsheltered homeless individuals residing on the streets, and farmworker individuals of the County. It is anticipated that under these agreements, as amended, a minimum of 1,475 unduplicated homeless individuals will receive healthcare services through 4,080 visits annually.

**PERFORMANCE MEASURE:**

<b>Measure</b>	<b>FY 2017-18 Actual</b>	<b>FY 2018-19 Estimated</b>
Minimum number of unduplicated homeless individuals who will receive health care services through 4,080 visits annually	1,475 individuals	1,475 individuals

**FISCAL IMPACT:**

The term of the revised agreement with Lifemoves is January 1, 2018 through December 31, 2019. The amount of the agreement is not to exceed \$594,530. The amendment increases the contract amount by \$296,500. Funds in the amount of \$148,250 are included in the SMMC FY 2018-19 Adopted Budget. Similar arrangements will be made in future years.

The terms of the revised agreements with Sonrisas and Puente are January 1, 2018 through December 31, 2020. The total amount for these agreements shall not exceed \$945,525. These amendments will collectively increase the contact amounts by \$630,350. Funds in the amount of \$157,588 are included in the SMMC FY 2018-19 Adopted Budget. Similar arrangements will be made in future years.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care are covered by the County's General Fund contribution to SMMC and are within the existing annual appropriation.