



County of San Mateo

Inter-Departmental Correspondence

Department: HEALTH

File #: 19-149

Board Meeting Date: 2/26/2019

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise F. Rogers, Chief, San Mateo County Health
Chester J. Kunnappilly, MD, Chief Executive Officer, San Mateo Medical Center

Subject: Agreement with California Advanced Imaging Medical Associates, Inc. to Provide Radiology and Other Diagnostic Imaging Services

RECOMMENDATION:

Adopt a resolution authorizing an agreement with California Advanced Imaging Medical Associates, Inc. to provide radiology and other diagnostic imaging services for the term April 1, 2019 through March 31, 2022, for an amount not to exceed \$9,500,000.

BACKGROUND:

California Advanced Imaging Medical Associates, Inc. (CAIMA) has provided management, supervision, and physician services for radiology at San Mateo Medical Center (SMMC) for more than 20 years and is one of the few contract radiology services on the Peninsula.

DISCUSSION:

CAIMA will provide operating and supervising services for clinical imaging and consultation, specifically with respect to magnetic resonance imaging, computed tomography, digital mammography, ultrasound, and other imaging services.

County Administrative Memorandum B-1 provides that contracts for physicians are exempt from the Request for Proposals process.

The agreement and Resolution have been reviewed and approved by County Counsel as to form.

The Resolution contains the County's standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).

The agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by providing access to radiology and other diagnostic imaging services to residents of San Mateo County. It is anticipated that 100% of all imaging studies will be reviewed within 24 hours of submission.

PERFORMANCE MEASURE:

Measure	FY 2017-18 Actual	FY 2018-19 Projected
Percentage of imaging studies that will be reviewed within 24 hours of submission	100%	100%

FISCAL IMPACT:

The term of the agreement is April 1, 2019 through March 31, 2022. The amount of the agreement is not to exceed \$9,500,000 for the three-year term. Funds in the amount of \$800,000 are included in the SMMC FY 2018-19 Adopted Budget. Funds in the amount of \$3,170,000 will be included in the SMMC FY 2019-20 Recommended Budget.

The payment provisions differ from that of the previous contract. Specifically, the not to exceed amount of this contract is 14% larger than the previous contract because the previous contract rates were based on 2015 rates set by the Medical Group Management Association (MGMA), which SMMC uses to benchmark its provider compensation. SMMC is using updated MGMA rates for this contract.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care are covered by the County's General Fund contribution to SMMC, and are within the existing annual appropriation.