



County of San Mateo

Inter-Departmental Correspondence

Department: ASSESSOR-COUNTY CLERK-
RECORDER-ELECTIONS

File #: 19-005

Board Meeting Date: 1/8/2019

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Mark Church, Assessor-County Clerk-Recorder & Chief Elections Officer

Subject: Assessor-County Clerk-Recorder-Elections (ACRE) Assessor Property Assessment System (APAS) Project

RECOMMENDATION:

Adopt a resolution authorizing an agreement with Carahsoft Technology Corp., for the purpose of purchasing Salesforce.com, Inc.'s products and services for the development, implementation, and maintenance of the Assessor Property Assessment System (APAS), for the period of January 8, 2019 through January 8, 2031, in the maximum amount of \$5,495,533.

BACKGROUND:

In February 2017, Assessor-County Clerk-Recorder-Elections (ACRE) released a Request for Proposals (RFP) ACRE 2017-0001 (Assessor Property Assessment System). The APAS project is a business-driven effort to replace the legacy system, modernize the tools, improve workflows, and streamline internal/external interfaces to the ACRE systems in order to meet the needs of ACRE constituents and stakeholders to maintain the statutory and constitutional obligations of San Mateo County. This project replaces the existing legacy system and transforms the business processes of ACRE.

DISCUSSION:

On December 11, 2018, the County of San Mateo Board of Supervisors executed Resolution 076320, entering into an agreement with Sapient Corporation to design, develop, implement, and maintain APAS utilizing Salesforce.com, Inc.'s platform technology. The Salesforce.com, Inc. platform is a fundamental element required for the development of the APAS solution. Therefore, licensing Salesforce.com, Inc.'s technology is a necessary component of APAS.

Carahsoft Technology Corp. is an authorized entity to contract and provide Salesforce.com, Inc.'s products and services

The agreement with Carahsoft Technology Corp. consists of: 1) a 13-year agreement for Salesforce.com, Inc.'s hosting and licensing services; and 2) a hosting and licensing contingency for

additional user licenses, additional products, and data storage as needed for the 13-year period of the agreement.

County Counsel has reviewed and approved the Resolution as to form.

Approval of this Resolution contributes to the Shared Vision 2025 outcome of a Collaborative Community by providing the stakeholders of the County of San Mateo with highly accurate and reliable Assessor data that advances the technological capability, efficiency, speed, and convenience of vital government services.

FISCAL IMPACT:

Appropriations to cover the costs of this agreement are included in the Assessor-County Clerk-Recorder's Adopted Budget and will be included in future budgets. These costs will be fully funded by a transfer from Non-Departmental Services.