



County of San Mateo

Inter-Departmental Correspondence

Department: HEALTH

File #: 18-445

Board Meeting Date: 6/5/2018

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise F. Rogers, Chief, Health System
Chester J. Kunnappilly, MD, Chief Executive Officer, San Mateo Medical Center

Subject: Amendment to the agreement with Picis Clinical Solutions, Inc. to Provide Software License, Support, and Maintenance Services

RECOMMENDATION:

Adopt a resolution authorizing an amendment to the agreement with Picis Clinical Solutions, Inc. to provide software license, support, and maintenance services, extending the term through December 31, 2022, increasing the amount by \$845,000 in an amount not to exceed \$2,444,668.

BACKGROUND:

In June 2014, your Board approved an agreement with Optum Clinical Solutions, for PulseCheck, an electronic health record (EHR) software system for San Mateo Medical Center's (SMMC) Emergency Department (ED). In March 2015, your Board approved an amendment to include the PulseCheck software for the Operating Room. In April 2016, your Board approved an amendment reassigning the agreement to Picis Clinical Solutions, Inc. and expanded the software applications. In August 2016, SMMC amended the agreement updating notices provisions of the agreement.

DISCUSSION:

SMMC is requesting your Board approve an extension to the term of the agreement through December 31, 2022, while the Health System continues the process of identifying an enterprise EHR solution. In addition, the amendment will extend the functionality of PulseCheck to include: patient scheduling, tracking, clinical documentation, decision support, supply chain management, charge capture, inventory control, and electronic prescribing for the ED.

The amendment and resolution have been reviewed and approved by County Counsel as to form.

The resolution contains the County's standard provisions allowing amendment of the County's fiscal obligations by a maximum of \$25,000 (in aggregate).

The Information Services Department has reviewed and approved this agreement.

The County's Contract Compliance Committee has approved the waiver request for an eight and a half-year term for this agreement.

The agreement contributes to the Shared Vision 2025 outcome of a Healthy Community through the effective use of digital documentation and workflows, which improve patient safety and clinical outcomes. It is anticipated that 100% of patients seen in the ED will be entered into PulseCheck to improve documentation.

PERFORMANCE MEASURE:

Measure	FY 2016-17 Actual	FY 2017-18 Projected
Percentage of patients seen in the ED entered into PulseCheck to improve documentation	100% ~41,000 patients	100% ~41,000 patients

FISCAL IMPACT:

The term of the revised agreement is from July 1, 2014 through December 31, 2022. The amount of the agreement is not to exceed \$2,444,668. This amendment increases the contract amount by \$845,000. Funds in the amount of \$198,823 are included in the SMMC FY2018-19 Recommended Budget. Similar arrangements will be made for future years.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care are covered by the County's General Fund contribution to SMMC, and are within the existing annual appropriation.