



County of San Mateo

Inter-Departmental Correspondence

Department: HEALTH

File #: 18-248

Board Meeting Date: 3/27/2018

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise F. Rogers, Chief, Health System
Chester J. Kunnappilly, MD, Chief Executive Officer, San Mateo Medical Center

Subject: Issuance of Purchase Orders to Baxter Healthcare Corporation

RECOMMENDATION:

Adopt a resolution authorizing the County Purchasing Agent to issue purchase orders to Baxter Healthcare Corporation for the term of April 1, 2018 through March 31, 2020, in an amount not to exceed \$400,000.

BACKGROUND:

San Mateo Medical Center (SMMC) has been using Baxter Healthcare Corporation's Sigma Spectrum pumps to administer intravenous fluids to its patients since 2011. The pumps currently in use are reaching the end of their useful life and need to be replaced. As a result, SMMC has been spending approximately \$17,000 per month on rental pumps to ensure that SMMC has enough working pumps on hand to handle patient volumes.

DISCUSSION:

SMMC's Clinical Quality Value Analysis team evaluated several brands of pumps with key stakeholders at the medical center and recommended replacing the current pumps with a newer version of the Sigma Spectrum pumps. The newer Sigma Spectrum pumps use the current virtual server and have minimal impact on SMMC's information technology infrastructure. In addition, the new pumps have a similar functionality that will reduce the staff hours needed for training. Therefore, based on this information SMMC is requesting that your Board waive the Request for Bid process.

The resolution has been reviewed and approved by County Counsel as to form.

The resolution contains the County's standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).

The purchase contributes to the Shared Vision 2025 outcome of a Healthy Community by making

sure that SMMC has a dependable supply of intravenous pumps on hand to meet patient volumes. It is anticipated that SMMC will have enough pumps on hand to meet patient volumes 100% of the time.

PERFORMANCE MEASURE:

Measure	FY 2016-17 Actual	FY 2017-18 Projected
Percent of time SMMC will have enough pumps on hand to meet patient volumes	65%	100%

FISCAL IMPACT:

The term of the agreement is April 1, 2018 through March 31, 2020. The amount of the purchase is not to exceed \$400,000. Funds in the amount of \$350,000 are included in the SMMC FY 2017-18 Adopted Budget. Funds in the amount of \$50,000 will be included in the SMMC FY 2018-19 Recommended Budget.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care are covered by the County's General Fund contribution to SMMC, and are within the existing annual appropriation.