



County of San Mateo

Inter-Departmental Correspondence

Department: HEALTH

File #: 18-165

Board Meeting Date: 2/27/2018

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise Rogers, Chief, Health System
Chester J. Kunnappilly, MD, Chief Executive Officer, San Mateo Medical Center

Subject: Agreement with Sonrisas Dental Health Inc. for Dental Services for Farmworkers and Their Family Members

RECOMMENDATION:

Adopt a resolution authorizing an agreement with Sonrisas Dental Health Inc. to provide dental services for farmworkers and their family members for a term of January 1, 2018 through December 31, 2018, in an amount not to exceed \$131,675.

BACKGROUND:

The Health System was awarded a Healthcare for the Homeless / Farmworkers Health (HCH/FH) grant from the Bureau of Primary Health Care, Health Services and Resources Administration of the US Department of Health and Human Services. The HCH/FH grant funds San Mateo Medical Center (SMMC)'s ongoing HCH/FH program, which provides primary medical, dental, and behavioral health care to San Mateo County's homeless population. SMMC's HCH/FH Program is designed to assist homeless and farmworker adults, families, and youth with access to and utilization of SMMC's continuum of care and other medical, health and support services. The HCH/FH program contracts with both County departments and community-based organizations to provide this care. Sonrisas Dental Health, Inc. (Sonrisas) has been providing dental services to the County's farmworker population since 2015.

DISCUSSION:

In September 2017, HCH/FH issued a Request for Proposals to providers to deliver health and health related services to the homeless and farmworker populations of San Mateo County. Sonrisas was chosen to continue to provide dental services because of their quality, and their location proximity to where the majority of farmworkers reside. While conducting routine examinations and general dental work, it was determined that the majority of the farmworker dental patients were diagnosed with periodontal disease. As a result, these patients require deep scaling and root treatment. These preventative treatments take approximately 45 minutes to complete for each patient quadrant, but will

help reduce the number for serious gum conditions in SMMC's farmworker population.

The agreement and resolution have been reviewed and approved by County Counsel as to form. The agreement is coming to your Board late due protracted negotiations.

The Resolution contains the County's standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).

The agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by providing health care services to farmworkers of San Mateo County. It is anticipated that a minimum of 115 unduplicated farmworker individuals will receive dental services.

PERFORMANCE MEASURE:

Measure	FY 2016-17 Actual	FY 2017-18 Projected
Minimum number of unduplicated farmworker individuals that will receive dental services	115 individuals	115 individuals

FISCAL IMPACT:

The term of the agreement is January 1, 2018 through December 31, 2018. The amount of the agreement is not to exceed \$131,675 for the one-year term. Funds in the amount of \$65,837 are included in the SMMC FY 2017-18 Adopted Budget. Funds in the amount of \$65,838 will be included in the SMMC FY 2018-19 Recommended Budget.

The payment provisions are different from the previous agreement due to the addition of periodontal treatments. As a result, there is a 47% increase for this agreement over the previous agreement.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care are covered by the County's General Fund contribution to SMMC, and are within the existing annual appropriation.