



County of San Mateo

Inter-Departmental Correspondence

Department: HEALTH

File #: 18-104

Board Meeting Date: 2/13/2018

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise Rogers, Chief, Health System
Chester J. Kunnappilly, MD, Chief Executive Officer, San Mateo Medical Center

Subject: Agreements with Ravenswood Family Health Center to Provide Health Care Services to Homeless Individuals in San Mateo County

RECOMMENDATION:

Adopt a resolution authorizing three agreements with Ravenswood Family Health Center for the term of January 1, 2018, through December 31, 2020, to provide:

- A) Primary care services for homeless individuals for an amount not to exceed \$321,300; and
- B) Dental services for homeless individuals for an amount not to exceed \$164,175; and
- C) Enabling and supportive services for homeless individuals for an amount not to exceed \$291,000.

BACKGROUND:

The San Mateo County Health System has been awarded the Health Care for the Homeless/ Farmworker Health (HCH/FH) grant from the Bureau of Primary Health Care, Health Services and Resources Administration of the US Department of Health and Human Services. The grant funds San Mateo Medical Center's (SMMC) ongoing HCH/FH program, which is designed to assist homeless and farmworker adults, families, and youth with access to and utilization of SMMC's continuum of care and other medical, health and support services. HCH/FH has contracted with Ravenswood Family Health Center (RFHC) since 2008, to provide various medical and health services.

DISCUSSION:

In September 2017, HCH/FH issued a Request for Proposals (RFP) for providers to deliver health and health related services to the homeless and farmworker populations of San Mateo County. Upon review of the RFP submissions, the HCH/FH Program Co-Applicant Board selected RFHC to provide some of these services due to its proposed quality and volume of services, as well as the benefit to the County's homeless population.

The agreements and Resolution have been reviewed and approved by County Counsel as to form. These agreements are coming to your Board late due to protracted negotiations with the contractor.

The Resolution contains the County's standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).

These agreements contribute to the Shared Vision 2025 outcome of a Healthy Community by providing health care services to homeless individuals residing at shelters, to unsheltered homeless individuals residing on the streets, and farmworker individuals of San Mateo County. It is anticipated that a minimum 1475 unduplicated homeless individuals will receive health care services through 4080 visits annually.

PERFORMANCE MEASURE:

Measure	FY 2016-17 Actual	FY 2017-18 Projected
Minimum number of unduplicated homeless individuals and receiving health care services	1200 individuals	1475 individuals

FISCAL IMPACT:

The term of the agreement is January 1, 2018 through December 31, 2020. The maximum combined amount to be expended under the three agreements is not to exceed \$776,475 for the three-year term. Funds in the amount of \$129,413 are included in the SMMC FY 2017-18 Adopted Budget. Funds in the amount of \$258,825 will be included in the SMMC FY 2018-19 Recommended Budget. Similar arrangements will be made in future years.

The payment provisions are different from the previous combined agreements because the previous agreements were for two years, and the new agreements are for three years. In addition, there is a 13% increase in the amount of the new agreement with an associated increase of 23% in services to be provided by the contractor.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care are covered by the County's General Fund contribution to SMMC, and are within the existing annual appropriation.