



# County of San Mateo

## Inter-Departmental Correspondence

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**Department:** HEALTH

**File #:** 18-065

Board Meeting Date: 1/23/2018

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**Special Notice / Hearing:** None  
**Vote Required:** Majority

**To:** Honorable Board of Supervisors

**From:** Louise Rogers, Chief, Health System  
Chester J. Kunnappilly, MD, Chief Executive Officer, San Mateo Medical Center

**Subject:** Agreement with Pacific Foot Care Podiatry Group, Inc. for Podiatry Services

**RECOMMENDATION:**

Adopt a resolution authorizing an agreement with Pacific Foot Care Podiatry Group, Inc. to provide podiatry services for the term of February 1, 2018 through January 31, 2020, in an amount not to exceed \$840,000.

**BACKGROUND:**

Podiatry serves as the basis for the diagnosis and treatment of foot and ankle conditions, including heel spurs, hammer toes, bunions, general foot trauma, and chronic systemic disorders that commonly have associated foot problems. Dr. Richard Woo has provided podiatry surgery and clinic services to San Mateo Medical Center (SMMC) for many years.

**DISCUSSION:**

Given SMMC's continuous need for podiatry services, Dr. Woo offers SMMC the benefit of an experienced practitioner familiar with the complex nature of the County's patient base. This contract will provide for professional podiatry surgery services and podiatry clinic services (in the form of half-day clinics) at SMMC and various satellite clinics. Clinic days will be expanded by two additional days per week to provide podiatry services at the Coastside Clinic and North County Clinic.

County Administrative Memorandum B-1 provides that contracts for physicians are exempt from the Request for Proposals process.

The agreement and resolution have been reviewed and approved by County Counsel as to form.

The resolution contains the County's standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).

The agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by providing

access to podiatry surgical services to County residents. It is anticipated that 100% of all podiatry surgical services provided will adhere to the infection control standards as defined by the Joint Commission and Title XXII of the State of California, Code of Regulations, which will result in the reduced risk of healthcare-associated infections.

**PERFORMANCE MEASURE:**

Measure	FY 2016-17 Actual	FY 2017-18 Projected
Percent of podiatry surgical services that adhere to infection control standards as defined by Joint Commission, Title XXII, and other applicable standards	100%	100%

**FISCAL IMPACT:**

The term of the agreement is February 1, 2018 through January 31, 2020. The amount of the agreement is not to exceed \$840,000 for the two year term. Funds in the amount of \$175,000 are included in the SMMC FY 2017-18 Adopted Budget. Funds in the amount of \$420,000 will be included in the SMMC FY 2018-19 Recommended Budget. Similar arrangements will be made for future years.

This contract represents a 55% increase compared to the previous contract, due to a 7% increase of the Medical Group Management Association benchmark rate for podiatry services and the addition of two clinic days per week.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care are covered by the County's General Fund contribution to SMMC, and are within the existing annual appropriation.