



# County of San Mateo

## Inter-Departmental Correspondence

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**Department:** HEALTH

**File #:** 16-456

Board Meeting Date: 8/8/2017

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**Special Notice / Hearing:** None  
**Vote Required:** Majority

**To:** Honorable Board of Supervisors

**From:** Louise Rogers, Chief, Health System  
Stephen Kaplan, Director, Behavioral Health & Recovery Services

**Subject:** Agreement with Health Plan of San Mateo for Healthy Kids and HealthWorx Program Funding

**RECOMMENDATION:**

Adopt a resolution authorizing a revenue agreement with the Health Plan of San Mateo for Healthy Kids and HealthWorx for the term of January 1, 2017 through December 31, 2019, for an estimated total of \$3,000,000.

**BACKGROUND:**

Since 2003, Behavioral Health and Recovery Services (BHRS) has had an agreement with the Health Plan of San Mateo (HPSM) to provide mental health services to beneficiaries covered by Healthy Kids, and HealthWorx insurance plans. HPSM, which administers these plans, reimburses BHRS for these services.

**DISCUSSION:**

Through this agreement, BHRS will continue to provide mental health services to beneficiaries covered by Healthy Kids and HealthWorx insurance plans, and HPSM will continue to pay for these services. BHRS will present to your Board a separate agreement with HPSM which shall be a revenue agreement for insurance coverages.

The agreement is late due to prolonged negotiations between BHRS and HPSM.

The resolution contains the County's standard provision allowing amendment of the County's fiscal obligations by a maximum of \$25,000 (in aggregate).

The agreement and resolution have been reviewed and approved by County Counsel as to form.

Approval of this agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by providing funding for mental health services in San Mateo County. BHRS provides a range of services to promote wellness and recovery and to support consumers remaining in the lowest

possible level of care. The provision of outpatient mental health services through our provider network is one established level of care. The services funded through this agreement contribute to this measure. It is anticipated that 92% of clients who receive services will be maintained at a current or lower level of care.

**PERFORMANCE MEASURE:**

Measure	FY 2016-17 Actual	FY 2017-18 Projected
Percentage of clients receiving outpatient mental health services maintained at current or lower level of care	92% 1,121 of 1,219	92% 1,121 of 1,219

**FISCAL IMPACT:**

The term of the agreement is January 1, 2017 through December 31, 2019, for an estimated revenue total of \$3,000,000 for the two-year term. Projected annual revenue from this agreement is \$1,000,000 and has been included in BHRS FY 2016-17 Final Budget. Similar arrangements will be made for future budget years. There is no Net County Cost. The payment provisions and levels of service remain essentially the same as those of the prior agreement.