



County of San Mateo

Inter-Departmental Correspondence

Department: HEALTH

File #: 16-528

Board Meeting Date: 9/12/2017

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise Rogers, Chief, Health System
Srija Srinivasan, Interim Deputy Chief, Health System

Subject: Amendment to the Agreement with Social Interest Solutions to Provide a Local Health Coverage Eligibility System for Eligible Low-Income Residents

RECOMMENDATION:

Adopt a resolution authorizing an amendment to the agreement with The Center to Promote HealthCare Access, Inc. dba Social Interest Solutions to provide a local health coverage eligibility system for eligible low-income residents, extending the term to January 1, 2014 through June 30, 2018 and increasing the amount by \$112,800 to an amount not to exceed \$623,141.

BACKGROUND:

Since 2004, the Health Coverage Unit (HCU) has used the local health coverage eligibility IT system, One-e-App (OeA), to help families apply for health coverage programs administered by the Health System in San Mateo County.

In 2006, your Board approved an agreement with The Center to Promote HealthCare Access, Inc. dba Social Interest Solutions (SIS), to maintain OeA as the system used to screen all uninsured adults and children for San Mateo County's health coverage programs.

In 2007, your Board approved a three-year agreement with SIS for continued maintenance, technical support, and expansion of OeA. Subsequently, contract amendments were executed by your Board to implement OeA enhancements, which included combining the various County's indigent healthcare programs into a single program, Access and Care for Everyone (ACE). These enhancements provided a more seamless and streamlined health coverage application process for clients and more effective tracking for the Health System.

In January 2013, the Health System issued a Request for Proposals for qualified contractors to provide a local health coverage eligibility system. SIS competed in this process and earned selection as the Health System's vendor. In May 2014, your Board approved a three-year contract with SIS. On January 26, 2016, your Board approved a first amendment to the agreement, increasing the

maximum obligation by \$39,150 to an amount not to exceed \$365,150. On August 9, 2016 your Board approved a second amendment to the agreement, extending the term through June 30, 2017 and increasing the maximum obligation by \$145,191 to an amount not to exceed \$510,341.

DISCUSSION:

This proposed amendment will extend the maintenance period of the OeA contract to June 30, 2018.

The Board is being asked to authorize the Director of the Health Coverage Unit or his/her designee to execute subsequent amendments which do not exceed an aggregate of \$25,000.

ISD has reviewed and approved the IT component of this agreement.

The Contracts Compliance Committee has provided a waiver to extend the term of this agreement to four years and six months.

The amendment and resolution have been reviewed and approved by County Counsel as to form. This agreement was delayed due to prolonged negotiations with SIS.

Approval of this amendment contributes to the Shared Vision 2025 outcome of a Healthy Community by ensuring that the OeA application system is maintained to screen and enroll uninsured county residents into available health coverage programs and therefore promote access to basic health care services. It is anticipated that OeA system will be 100% available to all assistors during normal business hours.

PERFORMANCE MEASURE:

Measure	FY 2016-17 Actual	FY 2017-18 Projected
OeA system is available to all assistors during normal business hours	99.94%	100%

FISCAL IMPACT:

The term of the amended agreement is January 1, 2014 through June 30, 2018. The agreement is being increased by \$112,800 to a new amount not to exceed \$623,141. Funds in the amount of \$112,800 have been included in the HCU FY 2017-18 Approved Recommended Budget. The agreement cost is funded by the Children's Health Initiative Trust Fund, federal reimbursement from the Medi-Cal Administrative Activities Program, and the County General Fund. The Net County Cost for FY 17-18 is \$42,864.