



# County of San Mateo

## Inter-Departmental Correspondence

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**Department:** HEALTH

**File #:** 24-372

Board Meeting Date: 5/21/2024

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**Special Notice / Hearing:** None

**Vote Required:** Majority

**To:** Honorable Board of Supervisors

**From:** Louise F. Rogers, Chief, San Mateo County Health  
Stephen Dean, Chief Information Officer, San Mateo County Health

**Subject:** Agreement with Surescripts, LLC to Provide E-prescribing, Electronic Prior Authorization, and Real-Time Prescription Benefits for the Electronic Health Record within San Mateo County Health

**RECOMMENDATION:**

Adopt a resolution authorizing an agreement with Surescripts, LLC to provide E-prescribing, Electronic Prior Authorization, and Real-Time Prescription Benefits for the Electronic Health Record within San Mateo County Health for the term of May 21, 2024, through May 20, 2029, in an amount not to exceed \$4,383,817.

**BACKGROUND:**

On December 13, 2022, this Board approved an agreement with Epic Systems Corporation (Epic) to provide the Electronic Health Medical Record (EHR) system for San Mateo County Health (SMCH). With the implementation of the new EHR system, County Health must contract directly with a vendor to provide E-prescribing, Electronic Prior Authorization, and Real-Time Prescription Benefits.

**DISCUSSION:**

To ensure the successful implementation of Epic, SMCH's new integrated EHR, it is necessary to secure a vendor with the proven knowledge, experience, and access to resources around Epic process and that has a broad background in Epic implementations. SMCH/Health Information Technology (HIT) completed a Request for Proposals (RFP) in June 2023 for E-prescribing, Electronic Prior Authorization, and Real-Time Prescription Benefits that meet the requirements of the new EHR system.

Surescripts, LLC (Surescripts) was elevated due to demonstrated integration experience with Epic, substantial references from similar public safety-net hospitals, and subject matter experts.

The County Attorney's Office has reviewed and approved the resolution and agreement as to form.

The County's Contract Compliance Committee has approved a waiver request for a five-year term for

this agreement.

The resolution contains the County's standard provisions allowing amendment of the County's fiscal obligations by a maximum of \$25,000 (in aggregate).

It is anticipated that with Surescripts to provide E-prescribing, Electronic Prior Authorization, and Real-Time Prescription Benefits for the EHR, 100% of prescriptions will be successfully transmitted without errors or missing information.

**PERFORMANCE MEASURE:**

Measure	FY 2023-24 Estimated	FY 2024-25 Projected
Percentage of prescriptions successfully transmitted without errors or missing information.	80%	100%

**FISCAL IMPACT:**

The term of this agreement is from May 21, 2024, through May 20, 2029. The amount of the agreement is not to exceed \$4,383,817 for the five-year term.

Funds in the amount of \$115,000 are included in County Health's FY2023-24 Adopted Budget. Future costs of \$4,268,816 will be covered by proportional contributions from all County Health divisions, which may include some Net County Cost, depending on the composition of each division's contribution.

Attachment: RFP Matrix