



County of San Mateo

Inter-Departmental Correspondence

Department: HEALTH

File #: 23-899

Board Meeting Date: 11/7/2023

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise F. Rogers, Chief, San Mateo County Health
Stephen Dean, Chief Information Officer, San Mateo County Health

Subject: Agreement with San Mateo Health Commission dba Health Plan of San Mateo to Fund the Electronic Health Record

RECOMMENDATION:

Adopt a resolution authorizing an agreement with San Mateo Health Commission dba Health Plan of San Mateo to fund the Electronic Health Record for the term of November 1, 2023, through October 31, 2025, in an amount not to exceed \$3,000,000.

BACKGROUND:

San Mateo Health Commission dba Health Plan of San Mateo (HPSM) is a public entity licensed by the California Department of Managed Health Care as a health care service plan in the State of California. HPSM is also a Medi-Cal Managed Care Plan (MCP).

In 2022, the California Department of Health Care Services (DHCS) implemented the Housing and Homelessness Incentive Program (HHIP). HHIP seeks to improve health outcomes and Medi-Cal members' access to services by addressing housing insecurity and instability and improving data sharing and collaboration.

DHCS provides MCPs incentive payments associated with the goals and metrics of targeted interventions that reduce and prevent homelessness. Such incentive payments also ensure MCPs develop capacity and partnerships to connect members to housing services.

DHCS also implemented the Incentive Payment Program (IPP) in hopes of expanding and strengthening Enhanced Care Management (ECM), Community Supports (CS), and other CalAIM initiatives. IPP funds the Health Information Technology (HIT) and Data Exchange Infrastructure required for ECM and CS, providing incentives to MCP to support providers and operations under the California Advancing and Innovating Medi-Cal (CalAIM) initiative.

DISCUSSION:

Both IPP and HHIP fund Health IT operations, data exchange infrastructure, and provider capacity building. HIT is vital for HPSM’s member services, as it promotes continuity of care, enhances care coordination, and enables informed decision-making, leading to improved health outcomes for members and preventing fragmented or duplicated treatments.

With this agreement being brought to this Board, HPSM now seeks to fund the development of San Mateo County Health’s (SMCH) new Electronic Health Records (EHR) system. Funding SMCH’s EHR benefits housing services by enabling seamless coordination between healthcare providers and housing organizations. It allows social services to access relevant health information, leading to more informed decision-making and targeted interventions to support vulnerable populations. Furthermore, EHR implementation facilitates efficient and secure sharing of patient data among healthcare providers, which enhances care coordination and timely interventions to improve patient outcomes.

The total amount of funds to be expended under this agreement shall not exceed \$3,000,000. Upon receipt of the approved agreement, \$1,500,000 shall be distributed, and the remaining \$1,500,000 shall be distributed upon SMCH’s successful completion of providing all monthly file submissions for four consecutive months.

The County Attorney’s Office has reviewed and approved the resolution and agreement as to form. This agreement is late due to prolonged negotiations with HPSM.

The resolution contains the County’s standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).

It is anticipated that 100% of HPSM funds used towards the EHR system will enhance the care for HPSM members and patients.

PERFORMANCE MEASURE:

Measure	FY 2023-24 Estimated	FY 2024-25 Projected
Percentage of HPSM funds used towards the EHR system that will enhance the care for HPSM members and patients	100%	100%

FISCAL IMPACT:

The term of the agreement is November 1, 2023, through October 31, 2025. The amount of the agreement is not to exceed \$3,000,000 for the two-year term. Funds in the amount of \$1,500,000 are included in the EHR FY 2023-24 Adopted Budget. Funds in the amount of \$1,500,000 will be included in the EHR FY 2024-25 Adopted Budget.