



County of San Mateo

Inter-Departmental Correspondence

Department: HUMAN SERVICES AGENCY

File #: 23-508

Board Meeting Date: 6/13/2023

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Ken Cole, Director, Human Services Agency

Subject: Agreements with LifeMoves, Samaritan House, StarVista and WeHOPE for Homeless Shelter Operation Services

RECOMMENDATION:

Adopt a resolution authorizing agreements to provide homeless shelter operation services, each for a term of July 1, 2023 through June 30, 2026:

- A) LifeMoves, in an amount not to exceed \$6,506,732; and
- B) Samaritan House, in an amount not to exceed \$4,156,608; and
- C) StarVista, in an amount not to exceed \$722,091; and
- D) WeHOPE, in an amount not to exceed \$5,487,738.

BACKGROUND:

Homeless shelter services are an essential component of the County of San Mateo's homeless crisis response system, providing a safe temporary place to stay and supportive services to help clients as they work on finding permanent housing.

On December 21, 2022, the Human Services Agency (HSA) issued a Request for Proposals (RFP) for Homeless Shelter Services to identify shelter operators beginning in July 2023. Based on the evaluation criteria in the RFP, LifeMoves was selected to provide family shelter services at four family shelters located in San Mateo, Redwood City, Menlo Park, and Daly City. Samaritan House was selected to operate the Safe Harbor shelter located in South San Francisco in a County-leased building. StarVista was selected to provide youth shelter services at Daybreak in Redwood City. WeHOPE was selected to provide adult shelter services at WeHOPE shelter located in East Palo Alto.

DISCUSSION:

HSA is requesting the Board authorize agreements with LifeMoves, Samaritan House, StarVista, and WeHOPE to provide homeless shelter services for the term of July 1, 2023 through June 30, 2026. These agencies will operate the shelters as low-barrier shelter programs and will provide 24/7 staffing and services to each client. The contractors will also oversee shelter operations, shelter facilities, and maintain the health and safety of clients.

These shelters provide housing-focused case management to each client, connect them with supportive services, and assist clients with their plan to locate and move into permanent housing. People experiencing homelessness face an extremely challenging housing market and lack of affordable housing options, and some also face a variety of barriers including little to no income, past evictions, alcohol or other substance use issues, and mental and physical health challenges.

Shelter case managers offer support to connect clients to relevant, available resources in the community, based on each client’s specific situation, needs, and resources.

The shelters accept referrals via the County’s Coordinated Entry System (CES), which is accessed at any of the eight Core Service Agencies located throughout the County. When community members in need contact a Core Service Agency, they receive an assessment and then, based on their individual situation, program eligibility, and program availability, they are connected to applicable resources, which may include these homeless shelters and/or other resources.

LifeMoves will operate four family shelters, providing 78 shelter units for referred families experiencing homelessness, including some units for families receiving services from Children and Family Services. Samaritan House will provide 96 beds for adults referred by CES; StarVista will provide 10 beds for transition-aged youth referred by CES; and WeHOPE will provide 108 beds for adults experiencing homelessness referred by CES.

The adult and youth shelters also participate in the Inclement Weather Program by providing additional beds for the winter nights when the Inclement Weather Program is activated due to very low temperatures and/or rain events.

The resolution contains the County’s standard provisions allowing amendment of the County’s fiscal obligation by a maximum of \$25,000 for each agreement.

The County Attorney has reviewed and approved the agreement and resolution as to form.

PERFORMANCE MEASURE:

Measure	Targets per Fiscal Year		
	Family Shelters	Each Adult Congregate Shelter	Transition-Aged Youth Shelters
Exits to Permanent Housing: Percentage of clients who exit the program to permanent housing	85%	18%	55%
Length of Stay: Average length of stay for clients	120 days or less	120 days or less	150 days or less

FISCAL IMPACT:

The term of the four (4) agreements is July 1, 2023 through June 30, 2026. The total

obligation amount for all agreements combined is \$16,830,681.

LifeMoves:

The County's fiscal obligation under this amended agreement is not to exceed \$6,506,732. Funding for this agreement is provided by Net County Cost and Measure K sales and use tax. **Budget appropriations for this agreement** will be included in the FY 2023-2024 Recommended Budget and in all subsequent budgets that are affected by this agreement.

Samaritan House:

The County's fiscal obligation under this agreement is not to exceed \$4,156,608. Funding for this agreement is provided by Net County Cost, Measure K sales and use tax, and state Homeless Housing, Assistance, and Prevention Program (HHAP) grant monies. **Budget appropriations for this agreement** will be included in the FY 2023-2024 Recommended Budget and in all subsequent budgets that are affected by this agreement.

StarVista:

The total not to exceed amount for the agreement is \$722,091. **This agreement is 100% funded by Measure K sales and use tax. Budget appropriations for this agreement** will be included in the FY 2023-2024 Recommended Budget and in all subsequent budgets that are affected by this agreement. There is no Net County Cost associated with this agreement.

WeHOPE:

The County's fiscal obligation under this amended agreement is not to exceed \$5,487,738. Funding for this agreement is provided by Measure K sales and use tax, and state Homeless Housing, Assistance, and Prevention Program (HHAP) grant monies. **Budget appropriations for this agreement** will be included in the FY 2023-2024 Recommended Budget and in all subsequent budgets that are affected by this agreement.