



County of San Mateo

Inter-Departmental Correspondence

Department: HEALTH

File #: 23-117

Board Meeting Date: 2/28/2023

Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise F. Rogers, Chief, San Mateo County Health
Chester J. Kunnappilly, MD, Chief Executive Officer, San Mateo Medical Center

Subject: Amendment to the Agreement with Royal Ambulance, Inc. to Provide Non-Emergent Patient Transport Services

RECOMMENDATION:

Adopt a resolution authorizing an amendment to the agreement with Royal Ambulance, Inc. expanding services to Aging and Adult Services and Behavioral Health and Recovery Services and increasing the maximum amount payable by \$250,000, to an amount not to exceed \$450,000.

BACKGROUND:

In August 2021, San Mateo Medical Center (SMMC) completed Request for Proposals for non-emergent patient transport services. Royal Ambulance, Inc. (Royal) was chosen due to their cost and vast variety of special services offered. On September 20, 2021, the parties entered into an agreement for the term of November 1, 2021, through October 31, 2024, in an amount not to exceed \$200,000.

DISCUSSION:

Aging and Adult Services (AAS) and Behavioral Health and Recovery Services (BHRS) recently expressed interest in acquiring similar services as SMMC for patients that require ambulance transport due to their tethered medical equipment. By consolidating transport services under one agreement, Royal has agreed to provide the same level of service to all three Health divisions at the same payment rate.

County Attorney has reviewed and approved the resolution and amendment as to form.

The resolution contains the County's standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).

It is anticipated that 100% of pre-scheduled transports shall arrive within 15 minutes of scheduled pickup time.

PERFORMANCE MEASURE:

Measure	FY 2021-22 Actual	FY 2022-23 Estimated
Percentage of time that pre-scheduled transports arrive within 15 minutes of scheduled pickup time	100%	100%

FISCAL IMPACT:

The term of the amended agreement is November 1, 2021, through October 31, 2024. The amendment increases the amount payable under the agreement by \$250,000 to an amount not to exceed \$450,000 for the three-year term. Funds in the amount of \$41,000 are included in the AAS FY 2022-23 Adopted Budget. Funds in the amount of \$27,273 are included in the BHRS FY 2022-23 Adopted Budget. Similar arrangements will be made for future years.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care is covered by the County's General Fund contribution to SMMC and is within the existing annual appropriation.