

Agreement No. _____

AGREEMENT BETWEEN THE COUNTY OF SAN MATEO AND JOBTRAIN

This Agreement is entered into this 4th day of August, 2021, by and between the County of San Mateo, a political subdivision of the state of California, hereinafter called "County," and JobTrain, hereinafter called "Contractor."

* * *

Whereas, pursuant to Section 31000 of the California Government Code, County may contract with independent contractors for the furnishing of such services to or for County or any Department thereof; and

Whereas, it is necessary and desirable that Contractor be retained for the purpose of in-custody and out-of-custody services for justice-involved individuals.

Now, therefore, it is agreed by the parties to this Agreement as follows:

1. Exhibits and Attachments

The following exhibits and attachments are attached to this Agreement and incorporated into this Agreement by this reference:

Exhibit A—Services

Exhibit B—Payments and Rates

Attachment H—HIPAA Business Associate Requirements

Attachment I—§ 504 Compliance

2. Services to be performed by Contractor

In consideration of the payments set forth in this Agreement and in Exhibit B, Contractor shall perform services for County in accordance with the terms, conditions, and specifications set forth in this Agreement and in Exhibit A.

3. Payments

In consideration of the services provided by Contractor in accordance with all terms, conditions, and specifications set forth in this Agreement and in Exhibit A, County shall make payment to Contractor based on the rates and in the manner specified in Exhibit B. County reserves the right to withhold payment if County determines that the quantity or quality of the work performed is unacceptable. In no event shall County's total fiscal obligation under this Agreement exceed SIX HUNDRED FIFTEEN THOUSAND DOLLARS (\$615,000). In the event that the County makes any advance payments, Contractor agrees to refund any amounts in excess of the amount owed by the County at the time of contract termination or expiration. Contractor is not entitled to payment for work not performed as required by this agreement.

4. Term

Subject to compliance with all terms and conditions, the term of this Agreement shall be from July 1, 2021, through June 30, 2022.

5. Termination

This Agreement may be terminated by Contractor or by the County Manager or designee at any time without a requirement of good cause upon thirty (30) days' advance written notice to the other party. Subject to availability of funding, Contractor shall be entitled to receive payment for work/services provided prior to termination of the Agreement. Such payment shall be that prorated portion of the full payment determined by comparing the work/services actually completed to the work/services required by the Agreement.

County may terminate this Agreement or a portion of the services referenced in the Attachments and Exhibits based upon the unavailability of Federal, State, or County funds by providing written notice to Contractor as soon as is reasonably possible after County learns of said unavailability of outside funding.

County may terminate this Agreement for cause. In order to terminate for cause, County must first give Contractor notice of the alleged breach. Contractor shall have five business days after receipt of such notice to respond and a total of ten calendar days after receipt of such notice to cure the alleged breach. If Contractor fails to cure the breach within this period, County may immediately terminate this Agreement without further action. The option available in this paragraph is separate from the ability to terminate without cause with appropriate notice described above. In the event that County provides notice of an alleged breach pursuant to this section, County may, in extreme circumstances, immediately suspend performance of services and payment under this Agreement pending the resolution of the process described in this paragraph. County has sole discretion to determine what constitutes an extreme circumstance for purposes of this paragraph, and County shall use reasonable judgment in making that determination.

6. Contract Materials

At the end of this Agreement, or in the event of termination, all finished or unfinished documents, data, studies, maps, photographs, reports, and other written materials (collectively referred to as "contract materials") prepared by Contractor under this Agreement shall become the property of County and shall be promptly delivered to County. Upon termination, Contractor may make and retain a copy of such contract materials if permitted by law.

7. Relationship of Parties

Contractor agrees and understands that the work/services performed under this Agreement are performed as an independent contractor and not as an employee of County and that neither Contractor nor its employees acquire any of the rights, privileges, powers, or advantages of County employees.

8. Hold Harmless

a. General Hold Harmless

Contractor shall indemnify and save harmless County and its officers, agents, employees, and servants from all claims, suits, or actions of every name, kind, and description resulting from this Agreement, the performance of any work or services required of Contractor under this Agreement, or payments made pursuant to this Agreement brought for, or on account of, any of the following:

(A) injuries to or death of any person, including Contractor or its employees/officers/agents;

(B) damage to any property of any kind whatsoever and to whomsoever belonging;

(C) any sanctions, penalties, or claims of damages resulting from Contractor's failure to comply, if applicable, with the requirements set forth in the Health Insurance Portability and Accountability Act of 1996 (HIPAA) and all Federal regulations promulgated thereunder, as amended; or

(D) any other loss or cost, including but not limited to that caused by the concurrent active or passive negligence of County and/or its officers, agents, employees, or servants. However, Contractor's duty to indemnify and save harmless under this Section shall not apply to injuries or damage for which County has been found in a court of competent jurisdiction to be solely liable by reason of its own negligence or willful misconduct.

The duty of Contractor to indemnify and save harmless as set forth by this Section shall include the duty to defend as set forth in Section 2778 of the California Civil Code.

9. Assignability and Subcontracting

Contractor shall not assign this Agreement or any portion of it to a third party or subcontract with a third party to provide services required by Contractor under this Agreement without the prior written consent of County. Any such assignment or subcontract without County's prior written consent shall give County the right to automatically and immediately terminate this Agreement without penalty or advance notice.

10. Insurance

a. General Requirements

Contractor shall not commence work or be required to commence work under this Agreement unless and until all insurance required under this Section has been obtained and such insurance has been approved by County's Risk Management, and Contractor shall use diligence to obtain such insurance and to obtain such approval. Contractor shall furnish County with certificates of insurance evidencing the required coverage, and there shall be a specific contractual liability

endorsement extending Contractor's coverage to include the contractual liability assumed by Contractor pursuant to this Agreement. These certificates shall specify or be endorsed to provide that thirty (30) days' notice must be given, in writing, to County of any pending change in the limits of liability or of any cancellation or modification of the policy.

b. Workers' Compensation and Employer's Liability Insurance

Contractor shall have in effect during the entire term of this Agreement workers' compensation and employer's liability insurance providing full statutory coverage. In signing this Agreement, Contractor certifies, as required by Section 1861 of the California Labor Code, that (a) it is aware of the provisions of Section 3700 of the California Labor Code, which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of the Labor Code, and (b) it will comply with such provisions before commencing the performance of work under this Agreement.

c. Liability Insurance

Contractor shall take out and maintain during the term of this Agreement such bodily injury liability and property damage liability insurance as shall protect Contractor and all of its employees/officers/agents while performing work covered by this Agreement from any and all claims for damages for bodily injury, including accidental death, as well as any and all claims for property damage which may arise from Contractor's operations under this Agreement, whether such operations be by Contractor, any subcontractor, anyone directly or indirectly employed by either of them, or an agent of either of them. Such insurance shall be combined single limit bodily injury and property damage for each occurrence and shall not be less than the amounts specified below:

(a) Comprehensive General Liability...	\$1,000,000
(b) Motor Vehicle Liability Insurance...	\$1,000,000

County and its officers, agents, employees, and servants shall be named as additional insured on any such policies of insurance, which shall also contain a provision that (a) the insurance afforded thereby to County and its officers, agents, employees, and servants shall be primary insurance to the full limits of liability of the policy and (b) if the County or its officers, agents, employees, and servants have other insurance against the loss covered by such a policy, such other insurance shall be excess insurance only.

In the event of the breach of any provision of this Section, or in the event any notice is received which indicates any required insurance coverage will be diminished or canceled, County, at its option, may, notwithstanding any other provision of this Agreement to the contrary, immediately declare a material breach of this Agreement and suspend all further work and payment pursuant to this Agreement.

11. Compliance With Laws

All services to be performed by Contractor pursuant to this Agreement shall be performed in accordance with all applicable Federal, State, County, and municipal laws, ordinances, and regulations, including but not limited to the Health Insurance Portability and Accountability Act of 1996 (HIPAA) and the Federal Regulations promulgated thereunder, as amended (if applicable), the Business Associate requirements set forth in Attachment H (if attached), the Americans with Disabilities Act of 1990, as amended, and Section 504 of the Rehabilitation Act of 1973, which prohibits discrimination on the basis of disability in programs and activities receiving any Federal or County financial assistance. Such services shall also be performed in accordance with all applicable ordinances and regulations, including but not limited to appropriate licensure, certification regulations, provisions pertaining to confidentiality of records, and applicable quality assurance regulations. In the event of a conflict between the terms of this Agreement and any applicable State, Federal, County, or municipal law or regulation, the requirements of the applicable law or regulation will take precedence over the requirements set forth in this Agreement.

Further, Contractor certifies that it and all of its subcontractors will adhere to all applicable provisions of Chapter 4.106 of the San Mateo County Ordinance Code, which regulates the use of disposable food service ware. Accordingly, Contractor shall not use any non-recyclable plastic disposable food service ware when providing prepared food on property owned or leased by the County and instead shall use biodegradable, compostable, reusable, or recyclable plastic food service ware on property owned or leased by the County.

Contractor will timely and accurately complete, sign, and submit all necessary documentation of compliance.

12. Non-Discrimination and Other Requirements

a. General Non-discrimination

No person shall be denied any services provided pursuant to this Agreement (except as limited by the scope of services) on the grounds of race, color, national origin, ancestry, age, disability (physical or mental), sex, sexual orientation, gender identity, marital or domestic partner status, religion, political beliefs or affiliation, familial or parental status (including pregnancy), medical condition (cancer-related), military service, or genetic information.

b. Equal Employment Opportunity

Contractor shall ensure equal employment opportunity based on objective standards of recruitment, classification, selection, promotion, compensation, performance evaluation, and management relations for all employees under this Agreement. Contractor's equal employment policies shall be made available to County upon request.

c. Section 504 of the Rehabilitation Act of 1973

Contractor shall comply with Section 504 of the Rehabilitation Act of 1973, as amended, which provides that no otherwise qualified individual with a disability shall, solely by reason of a disability, be excluded from the participation in, be denied the benefits of, or be subjected to discrimination in the performance of any services this Agreement. This Section applies only to contractors who are providing services to members of the public under this Agreement.

d. Compliance with County's Equal Benefits Ordinance

Contractor shall comply with all laws relating to the provision of benefits to its employees and their spouses or domestic partners, including, but not limited to, such laws prohibiting discrimination in the provision of such benefits on the basis that the spouse or domestic partner of the Contractor's employee is of the same or opposite sex as the employee.

e. Discrimination Against Individuals with Disabilities

The nondiscrimination requirements of 41 C.F.R. 60-741.5(a) are incorporated into this Agreement as if fully set forth here, and Contractor and any subcontractor shall abide by the requirements of 41 C.F.R. 60-741.5(a). This regulation prohibits discrimination against qualified individuals on the basis of disability and requires affirmative action by covered prime contractors and subcontractors to employ and advance in employment qualified individuals with disabilities.

f. History of Discrimination

Contractor certifies that no finding of discrimination has been issued in the past 365 days against Contractor by the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or any other investigative entity. If any finding(s) of discrimination have been issued against Contractor within the past 365 days by the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or other investigative entity, Contractor shall provide County with a written explanation of the outcome(s) or remedy for the discrimination prior to execution of this Agreement. Failure to comply with this Section shall constitute a material breach of this Agreement and subjects the Agreement to immediate termination at the sole option of the County.

g. Reporting; Violation of Non-discrimination Provisions

Contractor shall report to the County Manager the filing in any court or with any administrative agency of any complaint or allegation of discrimination on any of the bases prohibited by this Section of the Agreement or the Section titled "Compliance with Laws". Such duty shall include reporting of the filing of any and all charges with the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or any other entity charged with the investigation or adjudication of allegations covered by this subsection within 30 days of such filing, provided that within such 30 days such entity has not notified Contractor that such charges are dismissed or otherwise unfounded. Such notification shall include a general description of the circumstances involved and a general description of the kind of discrimination alleged (for example, gender-, sexual orientation-, religion-, or race-based discrimination).

Violation of the non-discrimination provisions of this Agreement shall be considered a breach of this Agreement and subject the Contractor to penalties, to be determined by the County Manager, including but not limited to the following:

- i. termination of this Agreement;
- ii. disqualification of the Contractor from being considered for or being awarded a County contract for a period of up to 3 years;
- iii. liquidated damages of \$2,500 per violation; and/or
- iv. imposition of other appropriate contractual and civil remedies and sanctions, as determined by the County Manager.

To effectuate the provisions of this Section, the County Manager shall have the authority to offset all or any portion of the amount described in this Section against amounts due to Contractor under this Agreement or any other agreement between Contractor and County.

h. Compliance with Living Wage Ordinance

As required by Chapter 2.88 of the San Mateo County Ordinance Code, Contractor certifies all contractor(s) and subcontractor(s) obligated under this contract shall fully comply with the provisions of the County of San Mateo Living Wage Ordinance, including, but not limited to, paying all Covered Employees the current Living Wage and providing notice to all Covered Employees and Subcontractors as required under the Ordinance.

13. Compliance with County Employee Jury Service Ordinance

Contractor shall comply with Chapter 2.85 of the County's Ordinance Code, which states that Contractor shall have and adhere to a written policy providing that its employees, to the extent they are full-time employees and live in San Mateo County, shall receive from the Contractor, on an annual basis, no fewer than five days of regular pay for jury service in San Mateo County, with jury pay being provided only for each day of actual jury service. The policy may provide that such employees deposit any fees received for such jury service with Contractor or that the Contractor may deduct from an employee's regular pay the fees received for jury service in San Mateo County. By signing this Agreement, Contractor certifies that it has and adheres to a policy consistent with Chapter 2.85. For purposes of this Section, if Contractor has no employees in San Mateo County, it is sufficient for Contractor to provide the following written statement to County: "For purposes of San Mateo County's jury service ordinance, Contractor certifies that it has no full-time employees who live in San Mateo County. To the extent that it hires any such employees during the term of its Agreement with San Mateo County, Contractor shall adopt a policy that complies with Chapter 2.85 of the County's Ordinance Code." The requirements of Chapter 2.85 do not apply unless this Agreement's total value listed in the Section titled "Payments", exceeds two-hundred thousand dollars (\$200,000); Contractor acknowledges that Chapter 2.85's requirements will apply if this Agreement is amended such that its total value exceeds that threshold amount.

14. Retention of Records; Right to Monitor and Audit

(a) Contractor shall maintain all required records relating to services provided under this Agreement for three (3) years after County makes final payment and all other pending matters are closed, and Contractor shall be subject to the examination and/or audit by County, a Federal grantor agency, and the State of California.

(b) Contractor shall comply with all program and fiscal reporting requirements set forth by applicable Federal, State, and local agencies and as required by County.

(c) Contractor agrees upon reasonable notice to provide to County, to any Federal or State department having monitoring or review authority, to County's authorized representative, and/or to any of their respective audit agencies access to and the right to examine all records and documents necessary to determine compliance with relevant Federal, State, and local statutes, rules, and regulations, to determine compliance with this Agreement, and to evaluate the quality, appropriateness, and timeliness of services performed.

15. Merger Clause; Amendments

This Agreement, including the Exhibits and Attachments attached to this Agreement and incorporated by reference, constitutes the sole Agreement of the parties to this Agreement and correctly states the rights, duties, and obligations of each party as of this document's date. In the event that any term, condition, provision, requirement, or specification set forth in the body of this Agreement conflicts with or is inconsistent with any term, condition, provision, requirement, or specification in any Exhibit and/or Attachment to this Agreement, the provisions of the body of the Agreement shall prevail. Any prior agreement, promises, negotiations, or representations between the parties not expressly stated in this document are not binding. All subsequent modifications or amendments shall be in writing and signed by the parties.

16. Controlling Law; Venue

The validity of this Agreement and of its terms, the rights and duties of the parties under this Agreement, the interpretation of this Agreement, the performance of this Agreement, and any other dispute of any nature arising out of this Agreement shall be governed by the laws of the State of California without regard to its choice of law or conflict of law rules. Any dispute arising out of this Agreement shall be venued either in the San Mateo County Superior Court or in the United States District Court for the Northern District of California.

17. Notices

Any notice, request, demand, or other communication required or permitted under this Agreement shall be deemed to be properly given when both: (1) transmitted via facsimile to the telephone number listed below or transmitted via email to the email address listed below; and (2) sent to the physical address listed below by either being deposited in the United States mail, postage prepaid, or deposited for overnight delivery, charges prepaid, with an established overnight courier that provides a tracking number showing confirmation of receipt.

In the case of County, to:

Name/Title: Connie Juarez-Diroll, Legislative Officer
Address: 400 County Center, 1st Floor, Redwood City, CA 94063
Telephone: (650) 599-1341
Email: cjuarez-diroll@smcgov.org

In the case of Contractor, to:

Name/Title: Barrie Hathaway, President and CEO
Address: 1200 O'Brien Drive, Menlo Park, CA 94025
Telephone: (650) 330-6429
Email: bhathaway@jobtrainworks.org

18. Electronic Signature

Both County and Contractor wish to permit this Agreement and future documents relating to this Agreement to be digitally signed in accordance with California law and County's Electronic Signature Administrative Memo. Any party to this Agreement may revoke such agreement to permit electronic signatures at any time in relation to all future documents by providing notice pursuant to this Agreement.

19. Payment of Permits/Licenses

Contractor bears responsibility to obtain any license, permit, or approval required from any agency for work/services to be performed under this Agreement at Contractor's own expense prior to commencement of said work/services. Failure to do so will result in forfeit of any right to compensation under this Agreement.

* * *

In witness of and in agreement with this Agreement's terms, the parties, by their duly authorized representatives, affix their respective signatures:

For Contractor: JOBTRAIN


Contractor Signature

8/6/2021
Date

Barrie R. Hathaway
Contractor Name (please print)

COUNTY OF SAN MATEO

By:

President, Board of Supervisors, San Mateo County

Date:

ATTEST:

By:

Clerk of Said Board

Exhibit A

In consideration of the payments set forth in Exhibit B, Contractor shall provide the following services:

In-Custody Statement of Work and Deliverables

1. **Education and Literacy:** In collaboration with Five Keys Schools and Programs, JobTrain will provide literacy assistance inside the jail. Inside the Maple Street Correctional Center (MSCC), JobTrain will offer career/work readiness training to those getting their General Education Development (GED) or High School Equivalency (HSE).
2. **Vocational Programming:** Contractor shall provide a set of programming opportunities including “Work Readiness Workshops”, “Success Coaching”, “Culinary Arts and Hospitality”, “Construction Readiness”, Career EDGE professional development (including content from the Community Legal Services, CBI group facilitation, and other supportive programs) at the adult correctional facilities. JobTrain will offer the following classes and programs to inmates:
 - a. **Hospitality Program:** (Certification) Taught by JobTrain’s Hospitality Instructor. Course with Certification exam, upon completion through American Hotel and Lodging Educational Institute.
 - b. **ServSafe Food Handler:** (Certification) Taught by JobTrain’s Culinary Arts Instructor and Reentry Coordinator. This course and exam culminate with a Certification awarded by National Restaurant Association.
 - c. **Culinary Arts Theory:** (JobTrain Completion Certificate) Taught by JobTrain’s Culinary Instructor. Class is ongoing. A combination of theory and hands-on vocational instruction.
 - d. **Baking Arts Theory:** (JobTrain Completion Certificate) Taught by Baking Arts Instructor. Class is ongoing.
 - e. **Introduction to Construction Trades/Pre-apprenticeship Training:** (JobTrain Completion Certification) Taught by Construction Instructor. Class is ongoing. The Multi-Craft Core Curriculum (MC3) will provide an overview of what each trade does, and the qualifications and skills needed for each trade. The hands-on component will include tool recognition and basic carpentry applications.
 - f. **Work Readiness:** (JobTrain Completion Certification) Class is ongoing. Workshops and groups discussions on issues and skills necessary to be work ready upon release from custody.
 - g. **Success Coaching:** (JobTrain Completion Certification) Class is ongoing. One-on-One coaching session will help students to begin thinking about their re- entry back to their communities and what needs to be in place to make that re-entry successful.
 - h. **Cognitive Behavioral Intervention (CBI):** (Completion Certificate) Class is ongoing. CBI is a process in which participants are taught to examine their own thoughts and emotions, recognize when negative thoughts are escalating in intensity, and then use strategies to change their thinking and behavior.
 - i. **Career Edge:** (Progress Badges are Awarded) Taught by Construction Trades Instructor and Reentry Coordinator. Career Edge is a lockdown work readiness and preparation web portal (instructor-led or self-guided) that augments JobTrain’s career training and employment readiness activities. Participants will continue to have access to the web

portal upon release and will be able to contact JobTrain career navigators at any time for program and service support.

- i. Community Legal Services in East Palo Alto is developing new components for the justice-involved population including: overcoming barriers to employment; California's 'Ban-the-Box' law overview; understanding what "Ban-the-Box" protections look like during the job application and interview process; explaining gaps in resumes; thinking critically about how to craft a resume to reflect positive attributes and qualifications for the job; how to answer tough questions in an interview; understanding what can and cannot be asked during an interview and providing examples of how a potential job candidate can answer those questions; and how to prepare for background checks. These services will be made available to JobTrain participants.
3. **Housing Locator Services:** JobTrain's Supportive Service Center will provide services to help locate housing opportunities for individuals with criminal justice backgrounds and information on a variety of funding sources (vouchers, income). JobTrain works in partnership with the County of San Mateo's housing initiatives.
4. **Marketing Services:** JobTrain will conduct outreach to the County and other justice-involved organizations, as well as populations in need of our services, with information about the services provided by JobTrain to in-custody populations.

In-Custody Performance Measures

Measure	FY 2020-2021	FY 2021-2022
	Actual	Projected
Number of inmates enrolled in JobTrain programs *(during Covid-19 protocols)	105*	250
Percent of inmates who "Agree or Strongly Agree" with the statement: "I have learned new skills to assist me in the workforce"	92%	90%

Out-of-Custody Statement of Work and Deliverables

JobTrain will provide individuals exiting the jails, or formerly released from the jails and identified by the County, access to the below services at the JobTrain office in Menlo Park, as well as services at JobTrain's EPA Career Center or other satellite locations (virtually or in-person). A referral pathway will be developed for Service Connect program participants and coordination of services between staff will be required to ensure a collaborative approach.

1. **Education and Literacy:** Clients will meet with the JobTrain Career Development Specialist for intake and assessment. Once assessed, some clients may need to improve their skills by enrolling in JobTrain's high school equivalency (HSE) or GED preparation, a program offered in collaboration with Five Keys Schools, computer literacy class, dosage calculations, and/or construction math.

Others will be ready to enroll in full-time vocational trainings or skills upgrade training. Depending on client needs, some will be referred to follow-up support provided by JobTrain. JobTrain will also provide other services that promote education and literacy, including ESL classes; connections to community college; and job readiness courses and other curricula that promote literacy and critical thinking skills.

2. **Vocational Programming:** Clients will receive career assessment from the JobTrain Career Specialist, helping them overcome barriers to employment. JobTrain will provide the following programs and services to formerly incarcerated clients, that will help them gain the jobs and life skills that result in reduced recidivism:
 - a. **Career Training:** Full-time (11 week) career training programs. Training programs will include: Building Maintenance; Culinary Arts; Project Build: Carpenter Pre-Apprenticeship; and IT Service and Support Training. AB109 clients will receive priority enrollment in JobTrain classes.
 - b. **Skills upgrades:** HSE prep, computer literacy skills, job readiness services, ESL classes; Digital Literacy class; youth paid work experience; and JobTrain's Career Assessments.
 - c. **Job Readiness services:** Job readiness workshops; employment seminars; job/employment test preparation workshops, interview preparation and workplace behavior; soft skills including non-verbal communication and body language, and how to handle conflict in the workplace; and mock interviews.
 - d. **Job Placement and Follow-up:** Job placement services and counseling by a Career Development Specialist on a one-to-one basis for each client who completes career training.
 - e. **Supportive Services:** Provide clients with the tools needed for employment or academic success. Examples of support are transportation vouchers, childcare, and work supplies such as boots, overalls, kitchen uniforms, and shoes.
 - f. **Navigation Services:** Resource identification; referral for case management; help obtaining driver's license; finding housing; immigration services; enrolling in school/college; enroll in public benefits (i.e., CalFresh and healthcare) through the Supportive Service Center.
 - g. **Legal Services:** Free legal services and workshops, including help with housing, employment issues expungement, and immigration through CLSEPA. CLSEPA attorneys and staff will help clients to attain economic security for themselves and their families.
 - h. **Engagement with Unions and Employers:** Project Build: Carpenters Pre-Apprenticeship training to provide the skills needed for jobs in the construction industry, a growing industry, that is willing to hire ex-offenders; Building Maintenance class that provides training for a quality job to those without a high school degree. The Introduction Building Trades/Construction Pre-apprenticeship training curriculum is sanctioned by the Northern California Carpenters Regional Council and Local 217.
 - i. **Essential Skills:** Soft skills training to help formerly incarcerated persons be ready for employment and to be successfully reintegrated into their community. Examples of the

training includes coping skills, critical/responsible thinking, building healthy relationships, communication, team building and anger management self-awareness; communication and language; and anger management. Wellness Recovery will be provided by the JobTrain's Wellness Center, that provides stress management techniques and referral to mental health services.

3. **Activities and Services:** JobTrain Wellness Center will provide activities including stress-reduction techniques; mindfulness-based meditation; yoga; breath work; nutrition; and general wellness classes. Job Readiness (bilingual English and Spanish) Workshops include resume development, cover letters, interview techniques, mock interviews, body language, how to dress and job search techniques. CLSEPA will also provide services targeted to the needs of reentry populations, including free legal help with employment issues, housing, immigration, expungement, and LIVE Scan events.
4. **Housing Locator Services:** JobTrain's Supportive Service Center (SSC) will provide services to help locate housing opportunities for individuals with criminal justice backgrounds. The SCC will provide assistance enrolling in public benefits such as CalFresh and healthcare, and will refer clients to resources for housing, food, and other needs.
5. **Marketing Services:** JobTrain will conduct outreach to the community to inform the public and justice-involved population of the programs and services provided by JobTrain and the various county and social service departments.

Out-of-Custody Performance Measures:

Measure	FY 2020-21 Actual	FY 2021-22 Projected
Number of previously incarcerated individuals who benefit from services provided by JobTrain	42 enrolled in CTE, 18 enrolled in upgrade classes, 35 received job readiness services	75
Number of individuals enrolled in a full-time vocational training program	42	15*
Percent of clients placed in jobs with an average starting point of \$18/hour	73%	70%
Percent of clients satisfied with services provided	Data not collected	90%

* Number is projected to be lower in FY 2021-22 due to an anticipated decrease in the number of ex-offenders able to be referred to JobTrain by the County

Exhibit B

In consideration of the services provided by Contractor described in Exhibit A and subject to the terms of the Agreement, County shall pay Contractor based on the following fee schedules and terms:

In-Custody Services:

PROGRAMS	Weekly Instructional Hours	Weekly Preparation & Coordination Meetings Hours	Total Weekly Hours	Number of Weeks	Total Instructional Hours	Total Program Hours	Amount
Career Edge Administer							\$ 20,924.64
Culinary Arts	24	3	27	48	1,152	1,296	\$ 84,002.16
Baking Arts	20	0	20	48	960	960	\$ 16,819.44
Hospitality/ServSafe	6	0	6	48	288	288	\$ 15,750.24
Work Readiness	18	4	22	48	864	1,056	\$ 42,900.00
Cognitive Behavioral Intervention (CBI)	8	0	8	48	384	384	\$ 8,580.00
Construction Pre-Apprenticeship	18	3	21	48	864	1,008	\$ 49,517.16
General Population Programming & Re-Entry Program Coordinator	35	5	40	48	1680	1920	\$ 91,093.20
Program Coordination			3	48		144	\$ 10,413
*SUBTOTAL							\$ 340,000
<i>*includes benefits & administrative costs</i>							
Direct Services and Supplies							
Supplies & Materials							\$ 10,000.00
SUBTOTAL							
Collaborative Partner							
Community Legal Services in East Palo Alto (CLSEPA)							\$ 12,000.00
TOTAL EXPENSES							\$ 362,000

In-custody services will be paid for by the Sheriff's Office.

Out-of-Custody Services

Direct Service Staff Salaries	FTE	Amount
Chief Strategy Officer	0.03	2,720
Chief Operating Officer	0.10	11,670
Director of Instruction and Career Development	0.10	8,699
Director of Career Center	0.10	8,895
Program Manager	0.10	8,240
Instructor - Project Build	0.10	11,877
Instructor – Culinary Arts	0.20	14,853
Instructor – Building Maintenance	0.40	30,011
Outreach / Recruiter	0.15	9,491
Intake / Registration Specialist	0.15	7,613
Career Development Specialist	0.20	12,809
Information and Data Specialist	0.15	10,974
Benefits & Resource Coordinator	0.20	13,234
Assessment Specialist	0.20	15,762
Total Direct Service Staff Salaries		166,847
Fringe Benefits @ 32%		53,391
TOTAL PERSONNEL:		220,238
Direct Services and Supplies		
Supplies and Materials		4,762
Supportive Services		2,000
Total Direct Services and Supplies		6,762
SUBTOTAL:		227,000
Collaborative Partner		
CLSEPA		26,000
Total Collaborative Partner		26,000
TOTAL EXPENSES:		253,000

Out-of-custody services to be paid for by the County Manager's Office Community Corrections Partnership funding.

County shall pay Contractor upon receipt of detailed invoice from Contractor indicating services provided and whether the services were provided in-custody or out-of-custody. Contractor shall invoice the County at least quarterly.

In no event shall the County's fiscal obligation exceed \$615,000 for the term of the Agreement.