

RESOLUTION NO. _____

BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

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ADOPT A RESOLUTION WAIVING THE REQUEST FOR PROPOSALS PROCESS AND AUTHORIZING THE COUNTY MANAGER, OR THE COUNTY MANAGER’S DESIGNEE TO PREPARE AND EXECUTE A) AN AGREEMENT WITH AECOM FOR DESIGN AND INTEGRATION SERVICES FOR A TERM OF JULY 1, 2021, TO DECEMBER 31, 2021, IN AN AMOUNT NOT TO EXCEED \$276,410; AND B) AN AGREEMENT WITH STRATEGY OF THINGS, LLC FOR CONSULTANCY SERVICES FOR A TERM OF JULY 1, 2021, TO JUNE 30, 2023, IN AN AMOUNT NOT TO EXCEED \$655,750

RESOLVED, by the Board of Supervisors of the County of San Mateo, State of California, that:

WHEREAS, the Information Services Department (ISD) is collaborating with the Department of Public Works (DPW) who has been working with community partners to transform a one-half mile stretch of Middlefield Road in the heart of North Fair Oaks into a safe, vibrant, and friendly gathering place for the local community to hang out with friends and family, shop, dine and conduct business; and

WHEREAS, SMC Labs, the innovation arm of ISD, was asked to create an innovation layer of potential “Smart City” technologies and smart solutions that would complement the streetscape design already created by DPW. The goal is to make this section of Middlefield Road the most connected, data-driven corridor in not just the County but in the continental United States. The belief is putting data and digital technology to work, will result in better policy decisions and improved government service delivery; and

WHEREAS, AECOM was previously selected by DPW to provide construction management and architecture design for the overall street scape of the Middlefield Road

project and has been working on this project from its genesis and provides the familiarity needed at this time. AECOM will focus on providing the base foundation, or “future proofing” the corridor by integrating intelligent infrastructure to ensure the infrastructure buildout and connectivity of the corridor considers key technology initiatives that will optimize the “Middlefield Road Experience” in the following areas: arrival, connecting and engaging its citizens, improving health and safety, spurring economic development, and leveraging data to drive and influence policy; and

WHEREAS, Strategy of Things, LLC (SoT) has previously supported ISD’s SMC Labs program and has begun to engage on the planning stages for the Middlefield Road Project. SoT will be providing this project with highly experienced consultancy resources in the “smart region” space and their familiarity with San Mateo County allows for the continuation in the project’s innovation efforts in a seamless manner with no less in continuity, time, and knowledge; and

WHEREAS, in connection with the Middlefield Road Street Project, ISD requests that the Board waive the Request for Proposals (RFP) process for the agreements with AECOM and Strategy of Things, LLC and it is in the best interests of the County to waive the RPF process as both contractors will provide essential input for the design and ideal locations for the smart solutions. DPW’s groundbreaking is currently underway, and time is of the essence to ensure delays do not jeopardize the existing construction schedule; and

WHEREAS, there has been presented to this Board of Supervisors for its consideration and approval the form of an agreement with AECOM for design and integration services for a term of July 1, 2021, to December 31, 2021, in an amount not to

exceed \$276,410; and an agreement with Strategy of Things, LLC for consultancy services for a term of July 1, 2021, to June 30, 2023, in an amount not to exceed \$655,750.

NOW, THEREFORE, IT IS HEREBY DETERMINED AND ORDERED THAT the County Manager, or County Manager's designee be and is hereby authorized and directed to execute A) an agreement with AECOM for design and integration services for a term of July 1, 2021, to December 31, 2021, in an amount not to exceed \$276,410; and B) an agreement with Strategy of Things, LLC for consultancy services for a term of July 1, 2021, to June 30, 2023, in an amount not to exceed \$655,750; and

BE IT FURTHER RESOLVED THAT the Request for Proposals process is hereby waived in connection with the procurement of the services and the agreements referenced above; and

BE IT FURTHER RESOLVED THAT the County Manager, or County Manager's designee, is hereby authorized to prepare and execute the agreements referenced above which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate) for each agreement, and/or modify the agreement term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

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