

**AGREEMENT BETWEEN THE COUNTY OF SAN MATEO AND
SUCCESS CENTERS**

This Agreement is entered into this ____ day of _____, 20____, by and between the County of San Mateo, a political subdivision of the state of California, hereinafter called "County," and Success Centers, hereinafter called "Contractor."

* * *

Whereas, pursuant to Section 31000 of the California Government Code, County may contract with independent contractors for the furnishing of such services to or for County or any Department thereof; and

Whereas, it is necessary and desirable that Contractor be retained for the purpose of providing evidence-based job readiness training and job placement services to juvenile probationers.

Now, therefore, it is agreed by the parties to this Agreement as follows:

1. Exhibits and Attachments

The following exhibits and attachments are attached to this Agreement and incorporated into this Agreement by this reference:

- Exhibit A—Services
- Exhibit B—Payments and Rates
- Attachment I—§ 504 Compliance

2. Services to be performed by Contractor

In consideration of the payments set forth in this Agreement and in Exhibit B, Contractor shall perform services for County in accordance with the terms, conditions, and specifications set forth in this Agreement and in Exhibit A.

3. Payments

In consideration of the services provided by Contractor in accordance with all terms, conditions, and specifications set forth in this Agreement and in Exhibit A, County shall make payment to Contractor based on the rates and in the manner specified in Exhibit B. County reserves the right to withhold payment if County determines that the quantity or quality of the work performed is unacceptable. In no event shall County's total fiscal obligation under this Agreement exceed **THREE HUNDRED THOUSAND DOLLARS AND ZERO CENTS (\$300,000.00)**. In the event that the County makes any advance payments, Contractor agrees to refund any amounts in excess of the amount owed by the County at the time of contract termination or expiration. Contractor is not entitled to payment for work not performed as required by this agreement.

4. Term

Subject to compliance with all terms and conditions, the term of this Agreement shall be from July 1 2020, through June 30, 2023.

5. Termination

This Agreement may be terminated by Contractor or by the Chief Probation Officer or his/her designee at any time without a requirement of good cause upon thirty (30) days' advance written notice to the other party. Subject to availability of funding, Contractor shall be entitled to receive payment for work/services provided prior to termination of the Agreement. Such payment shall be that prorated portion of the full payment determined by comparing the work/services actually completed to the work/services required by the Agreement.

County may terminate this Agreement or a portion of the services referenced in the Attachments and Exhibits based upon the unavailability of Federal, State, or County funds by providing written notice to Contractor as soon as is reasonably possible after County learns of said unavailability of outside funding.

County may terminate this Agreement for cause. In order to terminate for cause, County must first give Contractor notice of the alleged breach. Contractor shall have five business days after receipt of such notice to respond and a total of ten calendar days after receipt of such notice to cure the alleged breach. If Contractor fails to cure the breach within this period, County may immediately terminate this Agreement without further action. The option available in this paragraph is separate from the ability to terminate without cause with appropriate notice described above. In the event that County provides notice of an alleged breach pursuant to this section, County may, in extreme circumstances, immediately suspend performance of services and payment under this Agreement pending the resolution of the process described in this paragraph. County has sole discretion to determine what constitutes an extreme circumstance for purposes of this paragraph, and County shall use reasonable judgment in making that determination.

6. Contract Materials

At the end of this Agreement, or in the event of termination, all finished or unfinished documents, data, studies, maps, photographs, reports, and other written materials (collectively referred to as "contract materials") prepared by Contractor under this Agreement shall become the property of County and shall be promptly delivered to County. Upon termination, Contractor may make and retain a copy of such contract materials if permitted by law.

7. Relationship of Parties

Contractor agrees and understands that the work/services performed under this Agreement are performed as an independent contractor and not as an employee of County and that neither Contractor nor its employees acquire any of the rights, privileges, powers, or advantages of County employees.

8. Hold Harmless

a. General Hold Harmless

Contractor shall indemnify and save harmless County and its officers, agents, employees, and servants from all claims, suits, or actions of every name, kind, and description resulting from this Agreement, the performance of any work or services required of Contractor under this Agreement, or payments made pursuant to this Agreement brought for, or on account of, any of the following:

- (A) injuries to or death of any person, including Contractor or its employees/officers/agents;
- (B) damage to any property of any kind whatsoever and to whomsoever belonging;
- (C) any sanctions, penalties, or claims of damages resulting from Contractor's failure to comply, if applicable, with the requirements set forth in the Health Insurance Portability and Accountability Act of 1996 (HIPAA) and all Federal regulations promulgated thereunder, as amended; or
- (D) any other loss or cost, including but not limited to that caused by the concurrent active or passive negligence of County and/or its officers, agents, employees, or servants. However, Contractor's duty to indemnify and save harmless under this Section shall not apply to injuries or damage for which County has been found in a court of competent jurisdiction to be solely liable by reason of its own negligence or willful misconduct.

The duty of Contractor to indemnify and save harmless as set forth by this Section shall include the duty to defend as set forth in Section 2778 of the California Civil Code.

9. Assignability and Subcontracting

Contractor shall not assign this Agreement or any portion of it to a third party or subcontract with a third party to provide services required by Contractor under this Agreement without the prior written consent of County. Any such assignment or subcontract without County's prior written consent shall give County the right to automatically and immediately terminate this Agreement without penalty or advance notice.

10. Insurance

a. General Requirements

Contractor shall not commence work or be required to commence work under this Agreement unless and until all insurance required under this Section has been obtained and such insurance has been approved by County's Risk Management, and Contractor shall use diligence to obtain such insurance and to obtain such approval. Contractor shall furnish County with certificates of insurance evidencing the required coverage, and there shall be a specific contractual liability endorsement extending Contractor's coverage to include the contractual liability assumed by Contractor pursuant to this Agreement. These certificates shall specify or be endorsed to provide that thirty (30) days' notice must be given, in writing, to County of any pending change in the limits of liability or of any cancellation or modification of the policy.

b. Workers' Compensation and Employer's Liability Insurance

Contractor shall have in effect during the entire term of this Agreement workers' compensation and employer's liability insurance providing full statutory coverage. In signing this Agreement, Contractor certifies, as required by Section 1861 of the California Labor Code, that (a) it is aware of the provisions of Section 3700 of the California Labor Code, which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of the Labor Code, and (b) it will comply with such provisions before commencing the performance of work under this Agreement.

c. Liability Insurance

Contractor shall take out and maintain during the term of this Agreement such bodily injury liability and property damage liability insurance as shall protect Contractor and all of its employees/officers/agents while performing work covered by this Agreement from any and all claims for damages for bodily injury,

including accidental death, as well as any and all claims for property damage which may arise from Contractor's operations under this Agreement, whether such operations be by Contractor, any subcontractor, anyone directly or indirectly employed by either of them, or an agent of either of them. Such insurance shall be combined single limit bodily injury and property damage for each occurrence and shall not be less than the amounts specified below:

- (a) Comprehensive General Liability... \$1,000,000
- (b) Motor Vehicle Liability Insurance... \$1,000,000
- (c) Professional Liability..... \$1,000,000

County and its officers, agents, employees, and servants shall be named as additional insured on any such policies of insurance, which shall also contain a provision that (a) the insurance afforded thereby to County and its officers, agents, employees, and servants shall be primary insurance to the full limits of liability of the policy and (b) if the County or its officers, agents, employees, and servants have other insurance against the loss covered by such a policy, such other insurance shall be excess insurance only.

In the event of the breach of any provision of this Section, or in the event any notice is received which indicates any required insurance coverage will be diminished or canceled, County, at its option, may, notwithstanding any other provision of this Agreement to the contrary, immediately declare a material breach of this Agreement and suspend all further work and payment pursuant to this Agreement.

11. Compliance With Laws

All services to be performed by Contractor pursuant to this Agreement shall be performed in accordance with all applicable Federal, State, County, and municipal laws, ordinances, and regulations, including but not limited to the Health Insurance Portability and Accountability Act of 1996 (HIPAA) and the Federal Regulations promulgated thereunder, as amended (if applicable), the Business Associate requirements set forth in Attachment H (if attached), the Americans with Disabilities Act of 1990, as amended, and Section 504 of the Rehabilitation Act of 1973, which prohibits discrimination on the basis of disability in programs and activities receiving any Federal or County financial assistance. Such services shall also be performed in accordance with all applicable ordinances and regulations, including but not limited to appropriate licensure, certification regulations, provisions pertaining to confidentiality of records, and applicable quality assurance regulations. In the event of a conflict between the terms of this Agreement and any applicable State, Federal, County, or municipal law or regulation, the requirements of the applicable law or regulation will take precedence over the requirements set forth in this Agreement.

Further, Contractor certifies that it and all of its subcontractors will adhere to all applicable provisions of Chapter 4.106 of the San Mateo County Ordinance Code, which regulates the use of disposable food service ware. Accordingly, Contractor shall not use any non-recyclable plastic disposable food service ware when providing prepared food on property owned or leased by the County and instead shall use biodegradable, compostable, reusable, or recyclable plastic food service ware on property owned or leased by the County.

Contractor will timely and accurately complete, sign, and submit all necessary documentation of compliance.

12. Non-Discrimination and Other Requirements

a. General Non-discrimination

No person shall be denied any services provided pursuant to this Agreement (except as limited by the scope of services) on the grounds of race, color, national origin, ancestry, age, disability (physical or mental), sex, sexual orientation, gender identity, marital or domestic partner status, religion, political beliefs or affiliation, familial or parental status (including pregnancy), medical condition (cancer-related), military service, or genetic information.

b. Equal Employment Opportunity

Contractor shall ensure equal employment opportunity based on objective standards of recruitment, classification, selection, promotion, compensation, performance evaluation, and management relations for all employees under this Agreement. Contractor's equal employment policies shall be made available to County upon request.

c. Section 504 of the Rehabilitation Act of 1973

Contractor shall comply with Section 504 of the Rehabilitation Act of 1973, as amended, which provides that no otherwise qualified individual with a disability shall, solely by reason of a disability, be excluded from the participation in, be denied the benefits of, or be subjected to discrimination in the performance of any services this Agreement. This Section applies only to contractors who are providing services to members of the public under this Agreement.

d. Compliance with County's Equal Benefits Ordinance

Contractor shall comply with all laws relating to the provision of benefits to its employees and their spouses or domestic partners, including, but not limited to, such laws prohibiting discrimination in the provision of such benefits on the basis that the spouse or domestic partner of the Contractor's employee is of the same or opposite sex as the employee.

e. Discrimination Against Individuals with Disabilities

The nondiscrimination requirements of 41 C.F.R. 60-741.5(a) are incorporated into this Agreement as if fully set forth here, and Contractor and any subcontractor shall abide by the requirements of 41 C.F.R. 60-741.5(a). This regulation prohibits discrimination against qualified individuals on the basis of disability and requires affirmative action by covered prime contractors and subcontractors to employ and advance in employment qualified individuals with disabilities.

f. History of Discrimination

Contractor certifies that no finding of discrimination has been issued in the past 365 days against Contractor by the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or any other investigative entity. If any finding(s) of discrimination have been issued against Contractor within the past 365 days by the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or other investigative entity, Contractor shall provide County with a written explanation of the outcome(s) or remedy for the discrimination prior to execution of this Agreement. Failure to comply with this Section shall constitute a material breach of this Agreement and subjects the Agreement to immediate termination at the sole option of the County.

g. Reporting; Violation of Non-discrimination Provisions

Contractor shall report to the County Manager the filing in any court or with any administrative agency of any complaint or allegation of discrimination on any of the bases prohibited by this Section of the Agreement or the Section titled "Compliance with Laws". Such duty shall include reporting of the filing of any and all charges with the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or any other entity charged with the investigation or adjudication of allegations covered by this subsection within 30 days of such filing, provided that within such 30 days such entity has not notified Contractor that such charges are dismissed or otherwise unfounded. Such notification shall include a general description of the circumstances involved and a general description of the kind of discrimination alleged (for example, gender-, sexual orientation-, religion-, or race-based discrimination).

Violation of the non-discrimination provisions of this Agreement shall be considered a breach of this Agreement and subject the Contractor to penalties, to be determined by the County Manager, including but not limited to the following:

- i. termination of this Agreement;
- ii. disqualification of the Contractor from being considered for or being awarded a County contract for a period of up to 3 years;
- iii. liquidated damages of \$2,500 per violation; and/or
- iv. imposition of other appropriate contractual and civil remedies and sanctions, as determined by the County Manager.

To effectuate the provisions of this Section, the County Manager shall have the authority to offset all or any portion of the amount described in this Section against amounts due to Contractor under this Agreement or any other agreement between Contractor and County.

h. Compliance with Living Wage Ordinance

As required by Chapter 2.88 of the San Mateo County Ordinance Code, Contractor certifies all contractor(s) and subcontractor(s) obligated under this contract shall fully comply with the provisions of the County of San Mateo Living Wage Ordinance, including, but not limited to, paying all Covered Employees the current Living Wage and providing notice to all Covered Employees and Subcontractors as required under the Ordinance.

13. Compliance with County Employee Jury Service Ordinance

Contractor shall comply with Chapter 2.85 of the County's Ordinance Code, which states that Contractor shall have and adhere to a written policy providing that its employees, to the extent they are full-time employees and live in San Mateo County, shall receive from the Contractor, on an annual basis, no fewer than five days of regular pay for jury service in San Mateo County, with jury pay being provided only for each day of actual jury service. The policy may provide that such employees deposit any fees received for such jury service with Contractor or that the Contractor may deduct from an employee's regular pay the fees received for jury service in San Mateo County. By signing this Agreement, Contractor certifies that it has and adheres to a policy consistent with Chapter 2.85. For purposes of this Section, if Contractor has no employees in San Mateo County, it is sufficient for Contractor to provide the following written statement to County: "For purposes of San Mateo County's jury service ordinance, Contractor certifies that it has no full-time employees who live in San Mateo County. To the extent that it hires any such employees during the term of its Agreement with San Mateo County, Contractor shall adopt a policy that complies with Chapter 2.85 of the County's Ordinance Code." The requirements of Chapter 2.85 do

not apply if this Agreement's total value listed in the Section titled "Payments", is less than one-hundred thousand dollars (\$100,000), but Contractor acknowledges that Chapter 2.85's requirements will apply if this Agreement is amended such that its total value meets or exceeds that threshold amount.

14. Retention of Records; Right to Monitor and Audit

(a) Contractor shall maintain all required records relating to services provided under this Agreement for three (3) years after County makes final payment and all other pending matters are closed, and Contractor shall be subject to the examination and/or audit by County, a Federal grantor agency, and the State of California.

(b) Contractor shall comply with all program and fiscal reporting requirements set forth by applicable Federal, State, and local agencies and as required by County.

(c) Contractor agrees upon reasonable notice to provide to County, to any Federal or State department having monitoring or review authority, to County's authorized representative, and/or to any of their respective audit agencies access to and the right to examine all records and documents necessary to determine compliance with relevant Federal, State, and local statutes, rules, and regulations, to determine compliance with this Agreement, and to evaluate the quality, appropriateness, and timeliness of services performed.

15. Merger Clause; Amendments

This Agreement, including the Exhibits and Attachments attached to this Agreement and incorporated by reference, constitutes the sole Agreement of the parties to this Agreement and correctly states the rights, duties, and obligations of each party as of this document's date. In the event that any term, condition, provision, requirement, or specification set forth in the body of this Agreement conflicts with or is inconsistent with any term, condition, provision, requirement, or specification in any Exhibit and/or Attachment to this Agreement, the provisions of the body of the Agreement shall prevail. Any prior agreement, promises, negotiations, or representations between the parties not expressly stated in this document are not binding. All subsequent modifications or amendments shall be in writing and signed by the parties.

16. Controlling Law; Venue

The validity of this Agreement and of its terms, the rights and duties of the parties under this Agreement, the interpretation of this Agreement, the performance of this Agreement, and any other dispute of any nature arising out of this Agreement shall be governed by the laws of the State of California without regard to its choice of law or conflict of law rules. Any dispute arising out of this Agreement shall be venued either in the San Mateo County Superior Court or in the United States District Court for the Northern District of California.

17. Notices

Any notice, request, demand, or other communication required or permitted under this Agreement shall be deemed to be properly given when both: (1) transmitted via facsimile to the telephone number listed below or transmitted via email to the email address listed below; and (2) sent to the physical address listed below by either being deposited in the United States mail, postage prepaid, or deposited for overnight delivery, charges prepaid, with an established overnight courier that provides a tracking number showing confirmation of receipt.

In the case of County, to:

Name/Title: John T. Keene, Chief Probation Officer
Address: 222 Paul Scannell Drive
Telephone: 650.312.8816
Facsimile: 650.312.5597
Email: jkeene@smcgov.org

In the case of Contractor, to:

Name/Title: Liz Jackson-Simpson, Chief Executive Officer
Address: 146 S. Spruce Ave., South San Francisco, CA 94080
Telephone: 415.688.7970
Email: ljackson-simpson@successcenters.org

18. Electronic Signature

Both County and Contractor wish to permit this Agreement and future documents relating to this Agreement to be digitally signed in accordance with California law and County's Electronic Signature Administrative Memo. Any party to this Agreement may revoke such agreement to permit electronic signatures at any time in relation to all future documents by providing notice pursuant to this Agreement.

19. Payment of Permits/Licenses

Contractor bears responsibility to obtain any license, permit, or approval required from any agency for work/services to be performed under this Agreement at Contractor's own expense prior to commencement of said work/services. Failure to do so will result in forfeit of any right to compensation under this Agreement.

* * *

In witness of and in agreement with this Agreement's terms, the parties, by their duly authorized representatives, affix their respective signatures:

For Contractor: Success Centers


Contractor Signature

26 JUNE
Date

E. JACKSON SIMPSON
Contractor Name (please print)
CHIEF EXECUTIVE OFFICER

COUNTY OF SAN MATEO

By:

President, Board of Supervisors, San Mateo County

Date:

ATTEST:

By:

Clerk of Said Board

Exhibit A
Success Centers

Services

In consideration of the payments set forth in Exhibit B, Contractor shall provide the following services:

SCOPE OF WORK

Success Centers will provide at-risk youth with an evidence-based year-round program called Helping Instill Knowledge & Empowerment in You (Hi-Key), whose Job Readiness Training and Placement services will be provided at their location in South San Francisco. The course provides basic life skills training necessary and teaches how to obtain and create important documents, such as social security cards, driver's licenses/state IDs, and resumes. Youth will learn how to work productively, both independently and in team environments, as well as other essential soft/hard business skills representing competencies, behaviors, attitudes, personal qualities, and technical/vocational/academic skills that enable youth to navigate their environment and achieve their goals.

SERVICES

CASE MANAGEMENT

Each at-risk youth at Hi-Key will be assigned to a Case Manager whose work plan is to connect the youth to needed supports to build the base from which they may progress. The Case Manager will make referrals for supports including mental health services, childcare, housing, medical & dental care, substance abuse services, and any other needs at-risk youth may have. The Case Manager will develop an individual Steps to Success plan for each at-risk youth detailing their goals, services needed, barriers and concrete steps towards progressing. Case Managers are responsible for ensuring that the plan contains realistic and attainable goals. Youth will meet frequently with their Case Manager during their initial months in the program. Once the youth have become successfully employed, they will meet on a monthly basis with their Case Manager to ensure their continuing stability. If issues arise on the job, the Case Manager will meet onsite with the employer and youth to ensure prompt resolution of any potential problems.

■ Per Fiscal Year: 2010 hours

JOB READINESS TRAINING

Success Centers job readiness training (JRT) is a simple yet comprehensive curriculum designed to engage job seekers to become better at resume writing, interview skills and how to search for the right Job using today's technology. Topics covered include: self-awareness, career exploration, interview skills, resume writing, which includes a "wrap up" session designed to allow students to discuss what they've learned and how to apply it to their lives. Built within each chapter are sub-sections that dive deeper into each topic such as: career planning, barriers to employment, researching the job, interview questions, resume critique and a student evaluation. During these workshops, participants will practice work maturity skills with staff who are knowledgeable of employers' expectations. Skills include conflict resolution; dealing with punctuality, fraternization or authority issues; stress management and financial literacy using the FDIC Money Smart curriculum. Through JRT, participants learn about community resources (e.g. transportation, one stop centers, department of motor vehicles, childcare, social services and vital document acquisition), Career Preparedness (e.g. vocational assessments, college and tech school training, SAT/ACT prep, and financial aid assistance), Job Search Techniques such as on-line

applications, Linked In Learning, electronic portfolio, creating responsible social media outlets, use of email, and Presentation Skills (e.g. PowerPoint, mock interviews, guest speakers, portfolio presentations, and dress for success). JRT will be provided for two hours daily, 5 days/week, and will be available year-round.

■ Per Fiscal Year: 1040 hours

JOB PLACEMENT/EMPLOYER SPOTLIGHTS

Success Centers has developed a Bay Area network of more than 300 employers, many of whom have job sites in San Mateo County and will work with at-risk youth participants to identify job leads and generate referrals to potential employers for job interviews and ultimately job placements. Success Centers will link participants to local job fairs and will assist jobseekers by attending interviews at places of employment and by working with potential employers to have them visit and conduct Employer Spotlights to interview potential candidates onsite. Staff will follow up with participants and employers to obtain feedback on the interview, and if the participant is hired, staff maintain contact with the participant for a 3 to 12-month period, depending on need. This follow-up work ensures that the youth are successfully performing their job functions. Additionally, staff work closely with local employers to seek appropriate placements for potential candidates. Throughout this process, youth are given continuous coaching and mentoring, as well as refreshers related to their job readiness trainings (e.g., resume building, interview skills, etc.).

■ Per Fiscal Year: 201 hours

ALTERNATIVE SERVICE DELIVERY METHOD

When necessary, any of the services listed above and outlined in Exhibit B may be provided remotely, upon written authorization by the County. For example, this may include teleconferencing, pre-recorded videos or lesson plans, or any other virtual delivery method that may be applicable. Contractor should provide County with a written request via email that includes information on which services are to be provided remotely as well as its duration and dosage, if applicable.

DATA COLLECTION AND REPORTING REQUIREMENTS

All community-based organizations being funded under the Juvenile Probation Camps Funding (JPCF) are required to collect and report specific data for all youth enrolled in their program(s). A quarterly report is mandated and shall include a services description, units of services delivered, number of youth served, and established performance-measures statistics. Additional data collection requirements for Success Centers are listed below:

- Juvenile Assessment and Intervention System (JAIS)
Contractor is required to administer the pre-JAIS assessment once, at intake, for all youth enrolled to provide Probation with the needed data.

Exhibit B
Success Centers

Payments

In consideration of the services provided by Contractor described in Exhibit A and subject to the terms of the Agreement, County shall pay Contractor based on the following fee schedule and terms:

- A. In no event shall County's total fiscal obligation under this Agreement exceed **THREE HUNDRED THOUSAND DOLLARS AND ZERO CENTS (\$300,000.00)**.

Payment Schedule: Fiscal Year 2020-2021 (July 1, 2020-June 30, 2021)

Table A

A. Direct Personnel Costs								
Services	Staff	Hourly Rate	Indicator	Quarter 1 (7/1/20 - 9/30/20)	Quarter 2 (10/1/20 - 12/31/20)	Quarter 3 (1/1/21 - 3/31/21)	Quarter 4 (4/1/21 - 6/30/21)	FY 2020-21 Total
Job Readiness Training	1	\$36.95	Clients	50	75	75	75	75
			Hours	220	230	275	315	1040
			Amount	\$8,129.00	\$8,498.50	\$10,161.25	\$11,641.25	\$38,430.00
Job Placement/ Employer Spotlights	1	\$21.85	Clients	50	50	50	50	60
			Hours	30	40	55	76	201
			Amount	\$655.50	\$874.00	\$1,201.75	\$1,660.75	\$4,392.00
Case Management	1	\$21.85	Clients	20	20	20	20	50
			Hours	390	440	500	680	2010
			Amount	\$8,521.50	\$9,614.00	\$10,925.00	\$14,859.50	\$43,920.00
A. Direct Personnel Costs Total				\$17,306.00	\$18,986.50	\$22,288.00	\$28,161.50	\$86,742.00

Table B

B. Direct Operating Costs						
Item	Indicator	Quarter 1 (7/1/20 - 9/30/20)	Quarter 2 (10/1/20 - 12/31/20)	Quarter 3 (1/1/21 - 3/31/21)	Quarter 4 (4/1/21 - 6/30/21)	FY 2020-21 Total
Consulting Services/Trainers/Marketing	Amount	\$500.00	\$200.00	\$200.00	\$100.00	\$1,000.00
Client Stipend/Incentive/Food	Amount	\$667.00	\$400.00	\$300.00	\$300.00	\$1,667.00
Program materials	Amount	\$200.00	\$500.00	\$500.00	\$300.09	\$1,500.09

B. Direct Operating Costs Total	\$1,367.00	\$1,100.00	\$1,000.00	\$700.09	\$4,167.09
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	Quarter 1 (7/1/20 - 9/30/20)	Quarter 2 (10/1/20 - 12/31/20)	Quarter 3 (1/1/21 - 3/31/21)	Quarter 4 (4/1/21 - 6/30/21)	FY 2020-21 Total
A. Direct Personnel Costs Total	\$17,306.00	\$18,986.50	\$22,288.00	\$28,161.50	\$86,742.00
B. Direct Operating Costs Total	\$1,367.00	\$1,100.00	\$1,000.00	\$700.09	\$4,167.09
Total Direct Program Costs (A + B)	\$18,673.00	\$20,086.50	\$23,288.00	\$28,861.59	\$90,909.09
C. Indirect Costs (10%)	\$1,867.30	\$2,008.65	\$2,328.80	\$2,886.16	\$9,090.91
TOTAL FY 2020-21 BUDGET	\$20,540.30	\$22,095.15	\$25,616.80	\$31,747.75	\$100,000.00

Payment Schedule: Fiscal Year 2021-2022 (July 1, 2021-June 30, 2022)

Table A

A. Direct Personnel Costs								
Services	Staff	Hourly Rate	Indicator	Quarter 1 (7/1/21 - 9/30/21)	Quarter 2 (10/1/21 - 12/31/21)	Quarter 3 (1/1/22 - 3/31/22)	Quarter 4 (4/1/22 - 6/30/22)	FY 2021- 22 Total
Job Readiness Training	1	\$36.95	Clients	50	75	75	75	75
			Hours	220	230	275	315	1040
			Amount	\$8,129.00	\$8,498.50	\$10,161.25	\$11,641.25	\$38,430.00
Job Placement/Employer Spotlights	1	\$21.85	Clients	50	50	50	50	60
			Hours	30	40	55	76	201
			Amount	\$655.50	\$874.00	\$1,201.75	\$1,660.75	\$4,392.00
Case Management	1	\$21.85	Clients	20	20	20	20	50
			Hours	390	440	500	680	2010
			Amount	\$8,521.50	\$9,614.00	\$10,925.00	\$14,859.50	\$43,920.00
A. Direct Personnel Costs Total				\$17,306.00	\$18,986.50	\$22,288.00	\$28,161.50	\$86,742.00

Table B

B. Direct Operating Costs						
Item	Indicator	Quarter 1 (7/1/21 - 9/30/21)	Quarter 2 (10/1/21 - 12/31/21)	Quarter 3 (1/1/22 - 3/31/22)	Quarter 4 (4/1/22 - 6/30/22)	FY 2021-22 Total
Consulting Services/Trainers/Marketing	Amount	\$500.00	\$200.00	\$200.00	\$100.00	\$1,000.00
Client Stipend/Incentive/Food	Amount	\$667.00	\$400.00	\$300.00	\$300.00	\$1,667.00
Program materials	Amount	\$200.00	\$500.00	\$500.00	\$300.09	\$1,500.09
B. Direct Operating Costs Total		\$1,367.00	\$1,100.00	\$1,000.00	\$700.09	\$4,167.09

	Quarter 1 (7/1/21 - 9/30/21)	Quarter 2 (10/1/21 - 12/31/21)	Quarter 3 (1/1/22 - 3/31/22)	Quarter 4 (4/1/22 - 6/30/22)	FY 2021-22 Total
A. Direct Personnel Costs Total	\$17,306.00	\$18,986.50	\$22,288.00	\$28,161.50	\$86,742.00
B. Direct Operating Costs Total	\$1,367.00	\$1,100.00	\$1,000.00	\$700.09	\$4,167.09
Total Direct Program Costs (A + B)	\$18,673.00	\$20,086.50	\$23,288.00	\$28,861.59	\$90,909.09
C. Indirect Costs (10%)	\$1,867.30	\$2,008.65	\$2,328.80	\$2,886.16	\$9,090.91
TOTAL FY 2021-22 BUDGET	\$20,540.30	\$22,095.15	\$25,616.80	\$31,747.75	\$100,000.00

Payment Schedule: Fiscal Year 2022-2023 (July 1, 2022-June 30, 2023)

Table A

A. Direct Personnel Costs								
Services	Staff	Hourly Rate	Indicator	Quarter 1 (7/1/22 - 9/30/22)	Quarter 2 (10/1/22 - 12/31/22)	Quarter 3 (1/1/23 - 3/31/23)	Quarter 4 (4/1/23 - 6/30/23)	FY 2022- 23 Total
Job Readiness Training	1	\$36.95	Clients	50	75	75	75	75
			Hours	220	230	275	315	1040
			Amount	\$8,129.00	\$8,498.50	\$10,161.25	\$11,641.25	\$38,430.00
Job Placement/Employer Spotlights	1	\$21.85	Clients	50	50	50	50	60
			Hours	30	40	55	76	201
			Amount	\$655.50	\$874.00	\$1,201.75	\$1,660.75	\$4,392.00

Case Management	1	\$21.85	Clients	20	20	20	20	50
			Hours	390	440	500	680	2010
			Amount	\$8,521.50	\$9,614.00	\$10,925.00	\$14,859.50	\$43,920.00
A. Direct Personnel Costs Total				\$17,306.00	\$18,986.50	\$22,288.00	\$28,161.50	\$86,742.00

Table B

B. Direct Operating Costs						
Item	Indicator	Quarter 1 (7/1/22 - 9/30/22)	Quarter 2 (10/1/22 - 12/31/22)	Quarter 3 (1/1/23 - 3/31/23)	Quarter 4 (4/1/23 - 6/30/23)	FY 2022-23 Total
Consulting Services/Trainers/Marketing	Amount	\$500.00	\$200.00	\$200.00	\$100.00	\$1,000.00
Client Stipend/Incentive/Food	Amount	\$667.00	\$400.00	\$300.00	\$300.00	\$1,667.00
Program materials	Amount	\$200.00	\$500.00	\$500.00	\$300.09	\$1,500.09
B. Direct Operating Costs Total		\$1,367.00	\$1,100.00	\$1,000.00	\$700.09	\$4,167.09

	Quarter 1 (7/1/22 - 9/30/22)	Quarter 2 (10/1/22 - 12/31/22)	Quarter 3 (1/1/23 - 3/31/23)	Quarter 4 (4/1/23 - 6/30/23)	FY 2022-23 Total
A. Direct Personnel Costs Total	\$17,306.00	\$18,986.50	\$22,288.00	\$28,161.50	\$86,742.00
B. Direct Operating Costs Total	\$1,367.00	\$1,100.00	\$1,000.00	\$700.09	\$4,167.09
Total Direct Program Costs (A + B)	\$18,673.00	\$20,086.50	\$23,288.00	\$28,861.59	\$90,909.09
C. Indirect Costs (10%)	\$1,867.30	\$2,008.65	\$2,328.80	\$2,886.16	\$9,090.91
TOTAL FY 2022-23 BUDGET	\$20,540.30	\$22,095.15	\$25,616.80	\$31,747.75	\$100,000.00

B. Contractor shall submit invoices and activity reports according to the schedule below:

Invoice and Quarterly Report Due Dates:

Service Period	Invoice Due Date	Invoice/Report Content
FY 2020- 2021 - Q1 07/1/2020 – 09/30/2020	October 15, 2020	Service description Units of services delivered (in person vs. remote) Number of youth served Performance Measures Statistics

FY 2020- 2021 - Q2 10/01/2020 – 12/31/2020	January 15, 2021	Service description Units of services delivered (in person vs. remote) Number of youth served Performance Measures Statistics
FY 2020- 2021 - Q3 01/01/2021 – 03/31/2021	April 15, 2021	Service description Units of services delivered (in person vs. remote) Number of youth served Performance Measures Statistics
FY 2020- 2021 - Q4 04/01/2021 – 06/30/2021	July 15, 2021	Service description Units of services delivered (in person vs. remote) Number of youth served Performance Measures Statistics
FY 2021-2022- Q1 07/01/2021 – 09/30/2021	October 15, 2021	Service description Units of services delivered (in person vs. remote) Number of youth served Performance Measures Statistics
FY 2021-2022 - Q2 10/01/2021– 12/01/2021	January 15, 2022	Service description Units of services delivered (in person vs. remote) Number of youth served Performance Measures Statistics
FY 2021-2022 - Q3 01/01/2022 – 03/31/2022	April 15, 2022	Service description Units of services delivered (in person vs. remote) Number of youth served Performance Measures Statistics
FY 2021-2022 - Q4 04/01/2022 – 06/30/2022	July 15, 2022	Service description Units of services delivered (in person vs. remote) Number of youth served Performance Measures Statistics
FY 2022-2023 - Q1 07/01/2022 - 09/30/2022	October 15, 2022	Service description Units of services delivered (in person vs. remote) Number of youth served Performance Measures Statistics
FY 2022-2023 - Q2 10/01/2022 – 12/31/2022	January 15, 2023	Service description Units of services delivered (in person vs. remote) Number of youth served Performance Measures Statistics
FY 2022-2023 - Q3 01/01/2023 – 03/31/2023	April 15, 2023	Service description Units of services delivered (in person vs. remote) Number of youth served Performance Measures Statistics
FY 2022-2023 - Q4 04/01/2023 – 06/30/2023	July 15, 2023	Service description Units of services delivered (in person vs. remote) Number of youth served Performance Measures Statistics

C. Contract shall email copies of the original, signed invoices and activity reports to the Probation Department Fiscal Services Unit at Prob_Accounts_Payable@smcgov.org.

Performance Measures

Performance Measures	FY 2022-2023 Target	FY 2022-2023 Target	FY 2022-2023 Target
Job Readiness Training: Percent of youth with improved soft/hard skills following participation	80%	80%	80%
Job Placement: Employer Spotlights to be held monthly* Percent of youth who apply for employment hired	100% 50%	100% 50%	100% 50%

*Due to the current COVID-19 crisis, Employer Spotlights may be provided virtually when necessary and when live to be provided utilizing safety/health precautions and social distancing protocols.

ATTACHMENT I

Assurance of Compliance with Section 504 of the Rehabilitation Act of 1973, as Amended

The undersigned (hereinafter called "Contractor(s)") hereby agrees that it will comply with Section 504 of the Rehabilitation Act of 1973, as amended, all requirements imposed by the applicable DHHS regulation, and all guidelines and interpretations issued pursuant thereto.

The Contractor(s) gives/give this assurance in consideration of for the purpose of obtaining contracts after the date of this assurance. The Contractor(s) recognizes/recognize and agrees/agree that contracts will be extended in reliance on the representations and agreements made in this assurance. This assurance is binding on the Contractor(s), its successors, transferees, and assignees, and the person or persons whose signatures appear below are authorized to sign this assurance on behalf of the Contractor(s).

The Contractor(s): (Check a or b)

- a. Employs fewer than 15 persons.
- b. Employs 15 or more persons and, pursuant to section 84.7 (a) of the regulation (45 C.F.R. 84.7 (a), has designated the following person(s) to coordinate its efforts to comply with the DHHS regulation.

Name of 504 Person:

E. JACKSON. SIMPSON

Name of Contractor(s):

N/A

Street Address or P.O. Box:

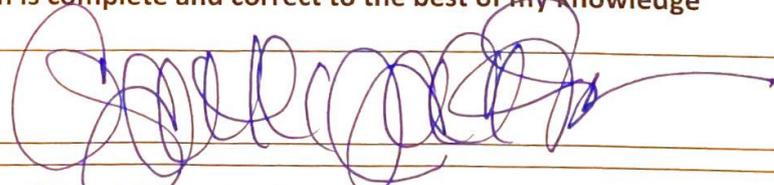
146 SO. SPRUCE ST.

City, State, Zip Code:

SO.
SAN FRANCISCO, CA

I certify that the above information is complete and correct to the best of my knowledge

Signature:



Title of Authorized Official:

CHIEF EXECUTIVE OFFICER

Date:

26 JUNE 2020

*Exception: DHHS regulations state that: "If a recipient with fewer than 15 employees finds that, after consultation with a disabled person seeking its services, there is no method of complying with (the facility accessibility regulations) other than making a significant alteration in its existing facilities, the recipient may, as an alternative, refer the handicapped person to other providers of those services that are accessible."