

**RESOLUTION NO. .**

**BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA**

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**RESOLUTION AUTHORIZING: A) THE PRESIDENT OF THE BOARD OF SUPERVISORS TO EXECUTE A FOURTH AMENDMENT TO THE AGREEMENT WITH REV'D UP, INC. FOR THE ITINIO RESERVATION MANAGEMENT SOFTWARE AND SERVICES, TO INCREASE THE CONTRACT AMOUNT BY \$18,960, FOR A NEW TOTAL NOT-TO-EXCEED AMOUNT OF \$118,960, AND TO EXTEND THE TERM OF THE AGREEMENT FOR ONE ADDITIONAL YEAR THROUGH JUNE 30, 2021; AND**  
**B) THE PARKS DIRECTOR, OR HIS DESIGNEE, TO EXECUTE FURTHER AMENDMENTS TO THE AGREEMENT WITH REV'D UP, INC. TO MODIFY THE COUNTY'S MAXIMUM FISCAL OBLIGATION BY NO MORE THAN \$25,000 (IN AGGREGATE), AND/OR MODIFY THE AGREEMENT'S TERMS AND/OR SERVICES, SO LONG AS ANY MODIFIED TERM(S) AND/OR SERVICES IS/ARE WITHIN THE CURRENT OR REVISED FISCAL PROVISIONS**

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**RESOLVED**, by the Board of Supervisors of the County of San Mateo, State of California, that

**WHEREAS**, on or around June 10, 2015, the Parks Department ("Department") commenced a competitive bid process to identify the best value central reservation and point of sale system for the County's park system; and

**WHEREAS**, as a result of this effort, on or about July 20, 2015, the Department entered into an agreement (the "Agreement") with Rev'd Up, Inc. ("Rev'd Up") for the Itinio reservation management software and services, with a not-to-exceed total contract amount of \$80,000; and

**WHEREAS**, on or about October 1, 2018, the Department and Rev'd Up executed the first amendment to the Agreement to increase the total contract amount to \$85,000, and to extend the term of the Agreement through July 18, 2019; and

**WHEREAS**, on or about July 19, 2019, the Department and Rev'd Up executed the second amendment to the Agreement to increase the total contract amount to \$100,000, extend the term of the agreement through May 31, 2020, and add additional programming services to the Agreement's scope of work to enhance the central reservation system; and

**WHEREAS**, on or about May 28, 2020, the Department and Rev'd Up executed the third amendment to the Agreement to extend the term of the Agreement through June 30, 2020; and

**WHEREAS**, given that there are no start-up costs associated with the continuation of use of the Itinio reservation management software and services, and since Rev'd Up has tailored its software over the years to better meet the needs of park patrons, the Department concluded that extending its agreement with Rev'd Up through June 30, 2021, at an additional cost of \$18,960, would provide the best overall value to the County while also providing County park visitors with a consistent online park reservation experience; and

**WHEREAS**, the Department has informed this Board that it will seek proposals for a web-based and cloud hosted central reservations and point of sale system in FY 2020-21.

**NOW, THEREFORE, IT IS HEREBY DETERMINED AND ORDERED** that the Board of Supervisors authorize:

1. The President of the Board of Supervisors to execute the fourth amendment to the Agreement with Rev'd Up, Inc. for the Itinio reservation management software and services, to increase the total contract amount to \$118,960, and extend the term of the agreement for one additional year through June 30, 2021; and
2. The Parks Director, or his designee, to execute further amendments to the agreement with Rev'd Up, Inc. to modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or modify the agreement's terms and/or services, so long as any modified term(s) and/or services is/are within the current or revised fiscal provisions.

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