

RESOLUTION NO. .

BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

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RESOLUTION AUTHORIZING: A) THE INCREASE OF BERTH RENTAL FEES AT COYOTE POINT MARINA, EFFECTIVE JULY 1, 2020; AND B) THE PARKS DIRECTOR TO ADJUST BERTH RENTAL FEES AT THE COYOTE POINT MARINA EVERY YEAR THEREAFTER, BASED ON CHANGES TO THE BAY AREA CONSUMER PRICE INDEX, BEGINNING JULY 1, 2021

RESOLVED, by the Board of Supervisors of the County of San Mateo, State of California, that

WHEREAS, the Coyote Point Marina (“Marina”) is a public marina that is located within the Coyote Point Recreation Area, owned by the County of San Mateo, and operated by the San Mateo County Parks Department (“Department”); and

WHEREAS, the Marina operates as an enterprise fund, and as such, receives no direct or ongoing financial support from the County of San Mateo (“County”), and the Marina must therefore finance its operations and services, as well as payments on debt services for the construction of facilities on a continuing basis through user charge fees, especially berth rentals fees; and

WHEREAS, the Department periodically reviews the Marina’s fee schedule, finances, and operations to determine what, if any, financial or operational changes should be instituted to ensure the long-term financial sustainability of the Marina’s enterprise fund; and

WHEREAS, CHM Government Services (“CHMGS”) recently prepared a cost recovery analysis to help the Department better understand the Marina’s financial

performance and develop recommendations for adjustments to berth rental fees at the Marina; and

WHEREAS, the cost recovery analysis arrived at several key findings and recommendations, including that the Marina's current revenues cover its direct, indirect, fixed operating costs, and existing debt service obligations for past capital improvements and dredging; and

WHEREAS, the cost recovery analysis shows that the current Marina rates for berth rentals are below market average and will not overtime, provide adequate revenue to cover anticipated future expenses, such as increased operating costs, future debt service costs for planned facility improvements, and the increased frequency of required dredging; and

WHEREAS, in order for the County to continue to operate and steward this important recreation asset, while at the same time recognizing the Marina's status as an enterprise fund, the Department recommends a berth rental rate increase approach that results in an average rate increase across the Marina of approximately 17 percent per berth linear foot, as more specifically set forth in Exhibit A to this resolution, effective on July 1, 2020, with the Director of the Parks Department authorized to adjust berth rental fees at the Coyote Point Marina every year thereafter, based on changes to the Bay Area Consumer Price Index ("CPI"), beginning July 1, 2021.

NOW, THEREFORE, IT IS HEREBY DETERMINED AND ORDERED that the Board of Supervisors authorize:

1. the increase to berth rental fees at the Coyote Point Marina, effective July 1, 2020 as set forth in Exhibit A to this resolution; and
2. the Parks Director to adjust berth rental fees at the Coyote Point Marina every year thereafter, based on changes to the Bay Area Consumer Price Index, beginning July 1, 2021.

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