

AvePoint Public Sector, Inc.  
2111 Wilson Boulevard, Suite 920  
Arlington VA 22201

Phone # 800.661.6588  
Fax # 201. 884.1258  
Tax ID: 45-3745573

# Sales Quote

QUOTE PREPARED FOR:	
<b>Company</b>	County of San Mateo
<b>Address</b>	455 County Center, 3 <sup>rd</sup> Floor, Redwood City, CA. 94063
<b>Name</b>	Chris Handcock
<b>Email</b>	<a href="mailto:chandcock@smcgov.org">chandcock@smcgov.org</a>

<b>Quote #:</b>	QUO-100434-D7C4V6
<b>Date:</b>	01/09/2020
<b>Valid Until:</b>	03/29/2020

### SALES REPRESENTATIVE:

<b>Name</b>	Daniel Bichsel
<b>Phone</b>	(720) 670-6640
<b>Email</b>	<a href="mailto:Daniel.Bichsel@avepoint.com">Daniel.Bichsel@avepoint.com</a>

### AvePoint Online Services Subscription – Cloud Management for Office 365

Existing Product	Product Code	Description	Term (Months)	Users	Price Per User	Total Amount
Cloud Management for Office 365 (7,357 Users) Year 3	AOS_O365_MGMT_EPG_04_01	Administrator, Content Manager, Replicator, Deployment Manager, Policy Enforcer, Identity Manager and Report Center for Office 365. Subscription per user per year and includes Premier level support.	12	7,357	\$9.00	\$66,213.00
Discount for Cloud Subscription Year 3	DSC_Cloud Subscription_01	Year 3 Discount	12	1	(\$16,713.00)	(\$16,713.00)
<b>Subtotal Subscription</b>						\$49,500.00
<b>GRAND TOTAL</b> (Excludes any and all applicable taxes)						<b>\$49,500.00</b>
<b>Year 3 of Current Contract: 03/30/2020 – 03/29/2021: Invoiced 2020</b>						<b>\$49,500.00</b>

**TO PLACE AN ORDER:**

Please e-mail or fax this signed Sales Quote directly to your sales representative as per his/her contact information above and reference the appropriate quote number.

Please check one of the following options:

Please invoice me (No Purchase Order). Send invoice to:

Contact Name: \_\_\_\_\_

Email: \_\_\_\_\_ Phone #: \_\_\_\_\_

Please invoice me. Purchase Order No. \_\_\_\_\_.

(Attach Purchase Order with the signed Sales Quote. Please note that a missing PO may delay delivery of the AvePoint products, support or services contained in this Sales Quote.)

In the event Customer and the AvePoint entity issuing this Sales Quote ("AvePoint") have executed in writing a Master Agreement, Partner Agreement, Statement of Work or similar framework or individual agreement governing the purchase and use of the products, support or services listed in this Sales Quote ("Governing Agreement"), such Governing Agreement shall exclusively apply to the agreed extent.

To the extent that no Governing Agreement applies, all software products and support purchased hereunder are offered only under the terms of the AvePoint Master Software License and Support Agreement; and all professional services purchased hereunder are offered only under the terms of the AvePoint Service Addendum as published at <http://www.avepoint.com/license/license.html> and <http://www.avepoint.com/license/servicesaddendum.html> as amended by AvePoint from time to time.

Under no circumstances will Customer's terms (e.g. as contained or referenced in a purchase order) modify the existing terms or provide additional terms or conditions.

All software shall be made available to Customer electronically. Wire transfer and payment by check are acceptable forms of payment. Further, Visa or MasterCard are accepted for amounts of up to USD \$25,000. The price quoted above applies only to direct purchases from AvePoint and is only valid through the date specified herein.

The undersigned, on behalf of the Customer, hereby agrees that the Customer will be bound by all terms and conditions herein and will pay the quoted amount for the purchase of the listed items in accordance with the terms of this Sales Quote.

FOR AND ON BEHALF OF: COUNTY OF SAN MATEO

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_