

AGREEMENT BETWEEN THE COUNTY OF SAN MATEO AND KMD ARCHITECTS

This Agreement is entered into this 6th day of August, 2019, by and between the County of San Mateo, a political subdivision of the state of California, hereinafter called "County," and KMD Architects, hereinafter called "Contractor."

* * *

Whereas, pursuant to Section 31000 of the California Government Code, County may contract with independent contractors for the furnishing of such services to or for County or any Department thereof; and

Whereas, it is necessary and desirable that Contractor be retained for the purpose of providing On-Call Architectural/Engineering Design & Space Planning Services.

Now, therefore, it is agreed by the parties to this Agreement as follows:

1. Exhibits and Attachments

The following exhibits and attachments are attached to this Agreement and incorporated into this Agreement by this reference:

- Exhibit A—Services
- Exhibit B—Payments and Rates
- Attachment A-Request for Proposals
- Attachment I—§ 504 Compliance
- Attachment IP – Intellectual Property

2. Services to be performed by Contractor

In consideration of the payments set forth in this Agreement and in Exhibit B, Contractor shall perform services for County in accordance with the terms, conditions, and specifications set forth in this Agreement and in Exhibit A.

3. Payments

In consideration of the services provided by Contractor in accordance with all terms, conditions, and specifications set forth in this Agreement and in Exhibit A, County shall make payment to Contractor based on the rates and in the manner specified in Exhibit B. County reserves the right to withhold payment if County determines that the quantity or quality of the work performed is unacceptable. In no event shall County's total fiscal obligation under this Agreement exceed NINE HUNDRED FIFTY THOUSAND AND NO CENTS (\$950,000.00). In the event that the County makes any advance payments, Contractor agrees to refund any amounts in excess of the amount owed by the County at the time of contract termination or expiration. Contractor is not entitled to payment for work not performed as required by this agreement.

4. Term

Subject to compliance with all terms and conditions, the term of this Agreement shall be from August 6, 2019, through August 5, 2022.

5. Termination

This Agreement may be terminated by Contractor or by the Project Development Unit Director or his/her designee at any time without a requirement of good cause upon thirty (30) days' advance written notice to the other party. Subject to availability of funding, Contractor shall be entitled to receive payment for work/services provided prior to termination of the Agreement. Such payment shall be that prorated portion of the full payment determined by comparing the work/services actually completed to the work/services required by the Agreement.

County may terminate this Agreement or a portion of the services referenced in the Attachments and Exhibits based upon the unavailability of Federal, State, or County funds by providing written notice to Contractor as soon as is reasonably possible after County learns of said unavailability of outside funding.

County may terminate this Agreement for cause. In order to terminate for cause, County must first give Contractor notice of the alleged breach. Contractor shall have five business days after receipt of such notice to respond and a total of ten calendar days after receipt of such notice to cure the alleged breach. If Contractor fails to cure the breach within this period, County may immediately terminate this Agreement without further action. The option available in this paragraph is separate from the ability to terminate without cause with appropriate notice described above. In the event that County provides notice of an alleged breach pursuant to this section, County may, in extreme circumstances, immediately suspend performance of services and payment under this Agreement pending the resolution of the process described in this paragraph. County has sole discretion to determine what constitutes an extreme circumstance for purposes of this paragraph, and County shall use reasonable judgment in making that determination.

6. Contract Materials

At the end of this Agreement, or in the event of termination, all finished or unfinished documents, data, studies, maps, photographs, reports, and other written materials (collectively referred to as "contract materials") prepared by Contractor under this Agreement shall become the property of County and shall be promptly delivered to County. Upon termination, Contractor may make and retain a copy of such contract materials if permitted by law.

7. Relationship of Parties

Contractor agrees and understands that the work/services performed under this Agreement are performed as an independent contractor and not as an employee of County and that neither Contractor nor its employees acquire any of the rights, privileges, powers, or advantages of County employees.

8. Hold Harmless

a. General Hold Harmless

Contractor shall indemnify and save harmless County and its officers, agents, employees, and servants from all claims, suits, or actions of every name, kind, and description resulting from this Agreement, the performance of any work or services required of Contractor under this Agreement, or payments made pursuant to this Agreement brought for, or on account of, any of the following:

- (A) injuries to or death of any person, including Contractor or its employees/officers/agents;
- (B) damage to any property of any kind whatsoever and to whomsoever belonging;
- (C) any sanctions, penalties, or claims of damages resulting from Contractor's failure to comply, if applicable, with the requirements set forth in the Health Insurance Portability and Accountability Act of 1996 (HIPAA) and all Federal regulations promulgated thereunder, as amended; or
- (D) any other loss or cost, including but not limited to that caused by the concurrent active or passive negligence of County and/or its officers, agents, employees, or servants. However, Contractor's duty to indemnify and save harmless under this Section shall not apply to injuries or damage for which County has been found in a court of competent jurisdiction to be solely liable by reason of its own negligence or willful misconduct.

The duty of Contractor to indemnify and save harmless as set forth by this Section shall include the duty to defend as set forth in Section 2778 of the California Civil Code.

b. Intellectual Property Indemnification

Contractor hereby certifies that it owns, controls, and/or licenses and retains all right, title, and/or interest in and to any intellectual property it uses in relation to this Agreement, including the design, look, feel, features, source code, content, and/or other technology relating to any part of the services it provides under this Agreement and including all related patents, inventions, trademarks, and copyrights, all applications therefor, and all trade names, service marks, know how, and trade secrets (collectively referred to as "IP Rights") except as otherwise noted by this Agreement.

Contractor warrants that the services it provides under this Agreement do not infringe, violate, trespass, or constitute the unauthorized use or misappropriation of any IP Rights of any third party. Contractor shall defend, indemnify, and hold harmless County from and against all liabilities, costs, damages, losses, and expenses (including reasonable attorney fees) arising out of or related to any claim by a third party that the services provided under this Agreement infringe or violate any third-party's IP Rights provided any such right is enforceable in the United States. Contractor's duty to defend, indemnify, and hold harmless under this Section applies only provided that: (a) County notifies Contractor promptly in writing of any notice of any such third-party claim; (b) County cooperates with Contractor, at Contractor's expense, in all reasonable respects in connection with the investigation and defense of any such third-party claim; (c) Contractor retains sole control of the defense of any action on any such claim and all negotiations for its settlement or compromise (provided Contractor shall not have the right to settle any criminal action, suit, or proceeding without County's prior written consent, not to be unreasonably withheld, and provided further that any settlement permitted under this Section shall not impose any financial or other obligation on County, impair any right of County, or contain any stipulation, admission, or acknowledgement of wrongdoing on the part of County without County's prior written consent, not to be unreasonably withheld); and (d) should services under this Agreement become, or in Contractor's opinion be likely to become, the subject of such a claim, or in the event such a third party claim or threatened claim causes County's reasonable use of the services under this Agreement to be seriously endangered or disrupted, Contractor shall, at Contractor's option and expense, either: (i) procure for County the right to continue using the services without infringement or (ii) replace or modify the services so that they become non-infringing but remain functionally equivalent.

Notwithstanding anything in this Section to the contrary, Contractor will have no obligation or liability to County under this Section to the extent any otherwise covered claim is based upon: (a) any aspects of the services under this Agreement which have been modified by or for County (other than modification

performed by, or at the direction of, Contractor) in such a way as to cause the alleged infringement at issue; and/or (b) any aspects of the services under this Agreement which have been used by County in a manner prohibited by this Agreement.

The duty of Contractor to indemnify and save harmless as set forth by this Section shall include the duty to defend as set forth in Section 2778 of the California Civil Code.

9. Assignability and Subcontracting

Contractor shall not assign this Agreement or any portion of it to a third party or subcontract with a third party to provide services required by Contractor under this Agreement without the prior written consent of County. Any such assignment or subcontract without County's prior written consent shall give County the right to automatically and immediately terminate this Agreement without penalty or advance notice.

10. Insurance

a. General Requirements

Contractor shall not commence work or be required to commence work under this Agreement unless and until all insurance required under this Section has been obtained and such insurance has been approved by County's Risk Management, and Contractor shall use diligence to obtain such insurance and to obtain such approval. Contractor shall furnish County with certificates of insurance evidencing the required coverage, and there shall be a specific contractual liability endorsement extending Contractor's coverage to include the contractual liability assumed by Contractor pursuant to this Agreement. These certificates shall specify or be endorsed to provide that thirty (30) days' notice must be given, in writing, to County of any pending change in the limits of liability or of any cancellation or modification of the policy.

b. Workers' Compensation and Employer's Liability Insurance

Contractor shall have in effect during the entire term of this Agreement workers' compensation and employer's liability insurance providing full statutory coverage. In signing this Agreement, Contractor certifies, as required by Section 1861 of the California Labor Code, that (a) it is aware of the provisions of Section 3700 of the California Labor Code, which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of the Labor Code, and (b) it will comply with such provisions before commencing the performance of work under this Agreement.

c. Liability Insurance

Contractor shall take out and maintain during the term of this Agreement such bodily injury liability and property damage liability insurance as shall protect Contractor and all of its employees/officers/agents while performing work covered by this Agreement from any and all claims for damages for bodily injury, including accidental death, as well as any and all claims for property damage which may arise from Contractor's operations under this Agreement, whether such operations be by Contractor, any subcontractor, anyone directly or indirectly employed by either of them, or an agent of either of them. Such insurance shall be combined single limit bodily injury and property damage for each occurrence and shall not be less than the amounts specified below:

- (a) Comprehensive General Liability... \$1,000,000
- (b) Motor Vehicle Liability Insurance... \$1,000,000
- (c) Professional Liability..... \$1,000,000

County and its officers, agents, employees, and servants shall be named as additional insured on any such policies of insurance, which shall also contain a provision that (a) the insurance afforded thereby to County and its officers, agents, employees, and servants shall be primary insurance to the full limits of liability of the policy and (b) if the County or its officers, agents, employees, and servants have other insurance against the loss covered by such a policy, such other insurance shall be excess insurance only.

In the event of the breach of any provision of this Section, or in the event any notice is received which indicates any required insurance coverage will be diminished or canceled, County, at its option, may, notwithstanding any other provision of this Agreement to the contrary, immediately declare a material breach of this Agreement and suspend all further work and payment pursuant to this Agreement.

11. Compliance With Laws

All services to be performed by Contractor pursuant to this Agreement shall be performed in accordance with all applicable Federal, State, County, and municipal laws, ordinances, and regulations, including but not limited to the Health Insurance Portability and Accountability Act of 1996 (HIPAA) and the Federal Regulations promulgated thereunder, as amended (if applicable), the Business Associate requirements set forth in Attachment H (if attached), the Americans with Disabilities Act of 1990, as amended, and Section 504 of the Rehabilitation Act of 1973, which prohibits discrimination on the basis of disability in programs and activities receiving any Federal or County financial assistance. Such services shall also be performed in accordance with all applicable ordinances and regulations, including but not limited to appropriate licensure, certification regulations, provisions pertaining to confidentiality of records, and applicable quality assurance regulations. In the event of a conflict between the terms of this Agreement and any applicable State, Federal, County, or municipal law or regulation, the requirements of the applicable law or regulation will take precedence over the requirements set forth in this Agreement.

Further, Contractor certifies that it and all of its subcontractors will adhere to all applicable provisions of Chapter 4.106 of the San Mateo County Ordinance Code, which regulates the use of disposable food service ware. Accordingly, Contractor shall not use any non-recyclable plastic disposable food service ware when providing prepared food on property owned or leased by the County and instead shall use biodegradable, compostable, reusable, or recyclable plastic food service ware on property owned or leased by the County

Contractor will timely and accurately complete, sign, and submit all necessary documentation of compliance.

12. Non-Discrimination and Other Requirements

a. General Non-discrimination

No person shall be denied any services provided pursuant to this Agreement (except as limited by the scope of services) on the grounds of race, color, national origin, ancestry, age, disability (physical or mental), sex, sexual orientation, gender identity, marital or domestic partner status, religion, political beliefs or affiliation, familial or parental status (including pregnancy), medical condition (cancer-related), military service, or genetic information.

b. Equal Employment Opportunity

Contractor shall ensure equal employment opportunity based on objective standards of recruitment, classification, selection, promotion, compensation, performance evaluation, and management relations for all employees under this Agreement. Contractor's equal employment policies shall be made available to County upon request.

c. Section 504 of the Rehabilitation Act of 1973

Contractor shall comply with Section 504 of the Rehabilitation Act of 1973, as amended, which provides that no otherwise qualified individual with a disability shall, solely by reason of a disability, be excluded from the participation in, be denied the benefits of, or be subjected to discrimination in the performance of any services this Agreement. This Section applies only to contractors who are providing services to members of the public under this Agreement.

d. Compliance with County's Equal Benefits Ordinance

Contractor shall comply with all laws relating to the provision of benefits to its employees and their spouses or domestic partners, including, but not limited to, such laws prohibiting discrimination in the provision of such benefits on the basis that the spouse or domestic partner of the Contractor's employee is of the same or opposite sex as the employee.

e. Discrimination Against Individuals with Disabilities

The nondiscrimination requirements of 41 C.F.R. 60-741.5(a) are incorporated into this Agreement as if fully set forth here, and Contractor and any subcontractor shall abide by the requirements of 41 C.F.R. 60-741.5(a). This regulation prohibits discrimination against qualified individuals on the basis of disability and requires affirmative action by covered prime contractors and subcontractors to employ and advance in employment qualified individuals with disabilities.

f. History of Discrimination

Contractor certifies that no finding of discrimination has been issued in the past 365 days against Contractor by the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or any other investigative entity. If any finding(s) of discrimination have been issued against Contractor within the past 365 days by the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or other investigative entity, Contractor shall provide County with a written explanation of the outcome(s) or remedy for the discrimination prior to execution of this Agreement. Failure to comply with this Section shall constitute a material breach of this Agreement and subjects the Agreement to immediate termination at the sole option of the County.

g. Reporting; Violation of Non-discrimination Provisions

Contractor shall report to the County Manager the filing in any court or with any administrative agency of any complaint or allegation of discrimination on any of the bases prohibited by this Section of the Agreement or the Section titled "Compliance with Laws". Such duty shall include reporting of the filing of any and all charges with the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or any other entity charged with the investigation or adjudication of allegations covered by this subsection within 30 days of such filing, provided that within such 30 days such entity has not notified Contractor that such charges are dismissed or otherwise unfounded. Such notification shall include a general description of the circumstances involved and a general description of

the kind of discrimination alleged (for example, gender-, sexual orientation-, religion-, or race-based discrimination).

Violation of the non-discrimination provisions of this Agreement shall be considered a breach of this Agreement and subject the Contractor to penalties, to be determined by the County Manager, including but not limited to the following:

- i. termination of this Agreement;
- ii. disqualification of the Contractor from being considered for or being awarded a County contract for a period of up to 3 years;
- iii. liquidated damages of \$2,500 per violation; and/or
- iv. imposition of other appropriate contractual and civil remedies and sanctions, as determined by the County Manager.

To effectuate the provisions of this Section, the County Manager shall have the authority to offset all or any portion of the amount described in this Section against amounts due to Contractor under this Agreement or any other agreement between Contractor and County.

h. Compliance with Living Wage Ordinance

As required by Chapter 2.88 of the San Mateo County Ordinance Code, Contractor certifies all contractor(s) and subcontractor(s) obligated under this contract shall fully comply with the provisions of the County of San Mateo Living Wage Ordinance, including, but not limited to, paying all Covered Employees the current Living Wage and providing notice to all Covered Employees and Subcontractors as required under the Ordinance.

13. Compliance with County Employee Jury Service Ordinance

Contractor shall comply with Chapter 2.85 of the County's Ordinance Code, which states that Contractor shall have and adhere to a written policy providing that its employees, to the extent they are full-time employees and live in San Mateo County, shall receive from the Contractor, on an annual basis, no fewer than five days of regular pay for jury service in San Mateo County, with jury pay being provided only for each day of actual jury service. The policy may provide that such employees deposit any fees received for such jury service with Contractor or that the Contractor may deduct from an employee's regular pay the fees received for jury service in San Mateo County. By signing this Agreement, Contractor certifies that it has and adheres to a policy consistent with Chapter 2.85. For purposes of this Section, if Contractor has no employees in San Mateo County, it is sufficient for Contractor to provide the following written statement to County: "For purposes of San Mateo County's jury service ordinance, Contractor certifies that it has no full-time employees who live in San Mateo County. To the extent that it hires any such employees during the term of its Agreement with San Mateo County, Contractor shall adopt a policy that complies with Chapter 2.85 of the County's Ordinance Code." The requirements of Chapter 2.85 do not apply if this Agreement's total value listed in the Section titled "Payments", is less than one-hundred thousand dollars (\$100,000), but Contractor acknowledges that Chapter 2.85's requirements will apply if this Agreement is amended such that its total value meets or exceeds that threshold amount.

14. Retention of Records; Right to Monitor and Audit

(a) Contractor shall maintain all required records relating to services provided under this Agreement for three (3) years after County makes final payment and all other pending matters are closed, and Contractor shall be subject to the examination and/or audit by County, a Federal grantor agency, and the State of California.

(b) Contractor shall comply with all program and fiscal reporting requirements set forth by applicable Federal, State, and local agencies and as required by County.

(c) Contractor agrees upon reasonable notice to provide to County, to any Federal or State department having monitoring or review authority, to County's authorized representative, and/or to any of their respective audit agencies access to and the right to examine all records and documents necessary to determine compliance with relevant Federal, State, and local statutes, rules, and regulations, to determine compliance with this Agreement, and to evaluate the quality, appropriateness, and timeliness of services performed.

15. Merger Clause; Amendments

This Agreement, including the Exhibits and Attachments attached to this Agreement and incorporated by reference, constitutes the sole Agreement of the parties to this Agreement and correctly states the rights, duties, and obligations of each party as of this document's date. In the event that any term, condition, provision, requirement, or specification set forth in the body of this Agreement conflicts with or is inconsistent with any term, condition, provision, requirement, or specification in any Exhibit and/or Attachment to this Agreement, the provisions of the body of the Agreement shall prevail. Any prior agreement, promises, negotiations, or representations between the parties not expressly stated in this document are not binding. All subsequent modifications or amendments shall be in writing and signed by the parties.

16. Controlling Law; Venue

The validity of this Agreement and of its terms, the rights and duties of the parties under this Agreement, the interpretation of this Agreement, the performance of this Agreement, and any other dispute of any nature arising out of this Agreement shall be governed by the laws of the State of California without regard to its choice of law or conflict of law rules. Any dispute arising out of this Agreement shall be venued either in the San Mateo County Superior Court or in the United States District Court for the Northern District of California.

17. Notices

Any notice, request, demand, or other communication required or permitted under this Agreement shall be deemed to be properly given when both: (1) transmitted via facsimile to the telephone number listed below or transmitted via email to the email address listed below; and (2) sent to the physical address listed below by either being deposited in the United States mail, postage prepaid, or deposited for overnight delivery, charges prepaid, with an established overnight courier that provides a tracking number showing confirmation of receipt.

In the case of County, to:

Name/Title: Sam Lin, Assistant Director
Address: 1402 Maple St. Redwood City, CA 94063
Telephone: 650-369-4766
Email: slin@smcgov.org

In the case of Contractor, to:

Name/Title: Yash Chitale, AIA, LEED AP, Principal
Address: 417 Montgomery Suite 200, San Francisco, CA 94104

Telephone: (415) 399-4754
Email: yash@kmd-arch.com

18. Electronic Signature

Both County and Contractor wish to permit this Agreement and future documents relating to this Agreement to be digitally signed in accordance with California law and County's Electronic Signature Administrative Memo. Any party to this Agreement may revoke such agreement to permit electronic signatures at any time in relation to all future documents by providing notice pursuant to this Agreement.

19. Payment of Permits/Licenses

Contractor bears responsibility to obtain any license, permit, or approval required from any agency to perform professional design services to be performed under this Agreement at Contractor's own expense prior to commencement of said work/services. Failure to do so will result in forfeit of any right to compensation under this Agreement.

* * *

In witness of and in agreement with this Agreement's terms, the parties, by their duly authorized representatives, affix their respective signatures:

For Contractor: KMD Architects

Yash
Chitale

 Digitally signed by Yash Chitale
DN: cn=Yash Chitale, o=KMD
Architects, ou=email=yash@kmd-
arch.com, c=US
Date: 2019.07.22 12:23:37 -07'00'

07/22/2019

Yashashree Chitale

Contractor Signature

Date

Contractor Name (please print)

COUNTY OF SAN MATEO

Purchasing Agent Signature
(Department Head or
Authorized Designee)
County of San Mateo

Date

Purchasing Agent Name (please print)
(Department Head or **Authorized** Designee)
County of San Mateo

Purchasing Agent or **Authorized** Designee
Job Title (please print)
County of San Mateo

Exhibit A

In consideration of the payments set forth in Exhibit B, Contractor shall provide the following services:

The scope of services to be provided shall be in accordance with the California Code of Regulations – Title 24 requirements, latest edition, the County of San Mateo Municipal Green Building Policy (a copy can be downloaded at <https://bit.ly/2DhAmiY>), and all other applicable codes and standards. The initial scope of work for each project will be established prior to the issuance of a task order. Dependent upon the project's needs, firms may be requested to perform various architectural/engineering related tasks at different phases of design and construction.

- 1) These services include but are not limited to:
 - a) Assisting the County in evaluating current and anticipated space needs regarding organizational structure, functional requirements, and workplace design including but are not limited to ADA, and office workplace accommodation:
 - i) Examination of current space layout, functions, and ergonomics;
 - ii) Survey of County staff to gather data on space requirements;
 - iii) Review of relevant County policies associated with the building design.
 - b) Providing all the required “tools of the trade” (e.g. software, equipment, etc.) to perform the requested services contained in the task order(s). Firms shall provide all necessary resources, equipment and other devices as needed to assure all work is done in a timely and professional manner to deliver the required deliverables.
 - c) Performing architectural/engineering and space planning design, and create a preliminary design (including feasibility study/programming where appropriate), develop the design through all design phases, and followed by a final design including construction drawings and specifications, as needed for submission to the relevant Reviewing Agencies/Authorities Having Jurisdiction (“AHJ”).
 - d) Developing recommendations for programmatic space needs for the County incorporating the following:
 - i) Space type, function and size in square feet;
 - ii) Efficient, modern, and configurable building design and interior layout/furnishing scenarios;
 - iii) Functional layout and organization concepts through space programming;
 - iv) Examination of alternative space planning strategies;
 - v) Space allocations for required functions and employees utilizing current and projected staffing needs;
 - vi) Any other special space needs/requirement for the project type.
 - e) Providing ongoing architectural consultation services throughout the duration of a project.

- 2) In addition, each firm shall:
 - a) Work as a liaison with AHJ as required in order to provide guidance to the County and others as deemed necessary to secure required approvals.
 - b) Perform/incorporate AHJ requirements into the design. Tasks may include regulatory agency required site observations, submittals, and any other requirements.
 - c) Coordinate and work with the County and its consultants.
 - d) Attend Meetings and other general project coordination duties: The firm(s) must attend various user group/pre-construction/design meetings to perform necessary coordination, provide project oversight and/or project closeout assistance as necessary, and be available or on-site throughout the duration of the project(s), as required.
- 3) The firm(s) shall also have experience working with the various AHJ and have knowledge of the various County building regulations, standards, policies and processes; including but are not limited to Planning, Building, Fire, Environmental Health, Public Works, and CEQA/EIR agencies.
- 4) The capability of firm(s) submitting proposals shall include architectural/engineering services of all applicable disciplines that cover the full spectrum (“cradle-to-grave”) of their tasks to deliver the required project(s) during the project lifecycle, including owner representation, support and recommendations pertaining to all tasks performed, due diligence, data gathering, information organization, and oversight used to produce the final deliverables of each task.
- 5) The County may request from the firm(s) to provide any or all of the above tasks, according to the nature of the project(s) assigned. The firm(s) must be so staffed as to render these services expeditiously upon request.
- 6) The selected firm(s) will become an integral member of the County’s implementation team. The final selection shall be contingent upon the County Board of Supervisors’ approval of negotiated service agreements.

It is understood and agreed to, that upon assignment to Contractor of full project design services, to serve as Architect of Record, that the attached “Enclosure 1 – Project Services Agreement” contained within the RFP document, will be executed with a project specific scope of work defined as part of the Task Order, and all associated project specific provisions, terms, and conditions will be incorporated into this Agreement.

Exhibit B

In consideration of the services provided by Contractor described in Exhibit A and subject to the terms of the Agreement, County shall pay Contractor based on the following fee schedule and terms:

- 1) All services authorized by Task Order to proceed under Time & Materials shall be billed in accordance with attached billing rate schedule. All rates are agreed to be valid for the entire duration of this agreement, unless specifically listed otherwise.
- 2) All services authorized by Task Order to proceed under Lump Sum Fixed Fee shall be billed on a percent complete basis, in accordance with an agreed upon Schedule of Values to be defined by Task Order.

It is understood and agreed to, that upon assignment to Contractor of full project design services, to serve as Architect of Record, that the attached “Enclosure 1 – Project Services Agreement” contained within the RFP document, will be executed with a project specific fee schedule defined as part of the Task Order, and all associated project specific provisions, terms, and conditions will be incorporated into this Agreement.

Effective August 20, 2018: Reimbursement for the cost of lodging, meals, and incidental expenses (“LM&I Expenses”) is limited to the then-current Continental United States (“CONUS”) rate for the location of the work being done (San Mateo/Foster City/Belmont, California), as set forth in the Code of Federal Regulations and as listed by the website of the U.S. General Services Administration (available online by searching www.gsa.gov for the term ‘CONUS’). LM&I Expenses may be claimed at the CONUS rate in lieu of receipts. Airline and car rental travel expenses (“Air & Car Expenses”) are limited to reasonable rates obtained through a cost-competitive travel service (for example, a travel or car-rental website), with air travel restricted to coach fares and car rental rates restricted to the mid-level size range or below; and certain other reasonable travel expenses (“Other Expenses”) such as taxi fares, parking costs, train or subway costs, etc. are reimbursable on an actual-cost basis without mark-up.

See attached billable rates

Proposal Fee & Professional Rates

If we are selected we will provide the following as requested.

- A fee schedule for all costs associated in providing the requested services.
- For all fee structures, the classification of personnel and the hourly rate for each classification, for services through a 3-year term.
- List of additional services that may be necessary, if any, with the proposed costs for such services.
- On the following pages please see our standard hourly rates for a 3-year term for KMD Personnel and for Proposed Sub-Consultants.

KMD - Prime

Job Category	Blended Rates \$/hr
Design Director	\$ 350.00
Principal	\$ 325.00
Director / Project Manager	\$ 265.00
Senior Project Manager / Project Architect	\$ 245.00
Senior PD / Project Architect	\$ 235.00
Senior Planner	\$ 225.00
Project Architect / Project Manager	\$ 175.00
Intermediate Project Architect	\$ 150.00
Intermediate Designer	\$ 150.00
Intermediate Planner	\$ 175.00
Graphic Designer	\$ 130.00
Junior Designer/Planner	\$ 120.00

These rates are for the first 3 year term and rates will be reviewed for escalation in 2023.

**SCHEDULE OF CHARGES
 BLENDED RATES: 2019-2022**

	<u>Hourly Billing Rates*</u>
PRINCIPAL	285.00
ASSOCIATE PRINCIPAL	275.00
SENIOR ASSOCIATE	245.00
ASSOCIATE	235.00
SENIOR ENGINEER	210.00
CAD LEAD	185.00
ENGINEER	170.00
DESIGNER	150.00
PROJECT COORDINATOR	105.00
 DIRECT PROJECT EXPENSES	
Electronic Load Charge	\$0.69/file
Plotting	\$16.00/sheet
Photocopies	\$0.07/page
Automobile Mileage	\$0.58/mile

Sub-consultants, courier service, outside reproduction (including plotting), non-mileage travel expenses, and all other services not ordinarily provided by Guttman & Blaevoet will be billed at cost plus ten percent (10%). Travel time will be billed at regular hourly rates, not to exceed eight (8) hours per day.

TERMS

Invoices are due and payable within sixty (60) calendar days of the invoice date. Overdue invoices will be subject to an additional charge of one and one-half percent (1.5%) per month.

*Billing Rates subject to change without notice.



TELAMON
ENGINEERING CONSULTANTS, INC.

SAN FRANCISCO
855 Folsom St, Unit 142
San Francisco, CA 94107
Tel: (415) 837-1336
Fax: (415) 837-1354

OAKLAND
1330 Broadway, Suite 436
Oakland, CA 94612
Tel: (510) 893-1668
Fax: (510) 893-1669

PROFESSIONAL PERSONNEL SERVICE FEES
January 1, 2019 thru June 30, 2022

PERSONNEL	HOURLY RATE
MANAGEMENT	
Principal	\$ 307.10
Project Assistant/Coordinator	\$ 123.92
ENGINEERING	
Senior Project Manager	\$ 253.22
Project Manager	\$ 226.28
Senior Engineer	\$ 200.42
Engineer III	\$ 172.41
Engineer II	\$ 145.47
Engineer I	\$ 123.92
SWPPP	
QSD/QSP	\$ 200.42
QSP Assistant	\$ 123.92
CAD	
CAD Manager	\$ 156.24
CAD III (Mapping)	\$ 145.47
CAD Drafter II	\$ 134.69
69CAD Drafter I	\$ 113.14
ADMINISTRATION	
Accounting	\$ 129.30
Administration	\$ 129.30
Clerical	\$ 102.37
SURVEYING (UNION RATE)	
Surveyor Manager	\$ 221.97
Surveyor – Party Chief (office)	\$ 178.87
Surveyor – 1-person Crew	\$ 200.42
Surveyor – 2-person Crew	\$ 318.95
Surveyor – 3-person Crew	\$ 383.60
Laser Scan – Field Crew (field – per person)	\$ 228.44
UTILITY LOCATING	
Utility Locator	\$ 204.73
REIMBURSABLE	
Mileage	\$ 0.54/mile

Charges of outside services, equipment, and facilities not furnished directly by Telamon Engineering Consultants, Inc. will be billed at cost plus 10%. Such charges may include, but shall not be limited to, printing and reproduction services; shipping, delivery and courier charges; sub-consultant fees and expenses; special fees, permits and insurance; transportation on public carriers, meals and lodging and consumable materials.



HOURLY RATES

Effective January 1, 2019

Standard Rates

Principal	\$250
Sr. Project Manager	\$200
Sr. Project Engineer	\$150 - \$180
Project Engineer	\$120
Drafter	\$100 - \$110

*Rates are good for the 3-year term.

McClaren Wilson & Lawrie, Inc. - Forensic Lab Planner

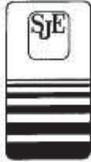
Job Classification	Hourly Billing Rate \$/hr
Sr. Principal	\$230 / hr
Principal	\$195 / hr
Sr. Project Architect	\$160 / hr
Arch / Lab Planner	\$95 / hr
Tech (REVIT)	\$90 / hr
Office Tech	\$70 /hr

***Rates are good for the 3-year term.**

Merrill Morris Partners - Landscape

Projected Cost Plus Billing Rates by Named Staff and Job Classification
Projection effective for the 3-year term - 2019-2022

Name	Job Classification - range	Loaded Hourly Billing Rate \$/hr
Cathy Merrill	Principal Landscape Architect	\$216.33
Daniel Morris	Principal Landscape Architect	\$216.33
Manuel Quintero	Senior Landscape Architect I	\$185.93
John Potis	Senior Project Manager- Landscape Architect I	\$177.24
Scott Stohler	Senior Landscape Architect/ Urban Designer I	\$177.24
Daria Lebedeva	Project Manager- Landscape Architect II	\$145.96
Hiroshi Sejima	Project Manager- Landscape Architect III	\$133.66
Solange Guillaume	Project Manager- Landscape Architect III	\$122.78
YI S Zhang	Landscape Designer II	\$108.60
Carolyne Orazi	Landscape Designer I	\$104.26
Bill Carpenter	IT CAD Specialist I	\$125.11
Sharon Morris	Graphic Designer / Copy Editor	\$115.53



SJ ENGINEERS

233 Sansome Street, Suite 300 • San Francisco, California 94104 • Tel (415) 837-1500 • Fax (415) 837-1507

**TABLE B1
HOURLY BILLING RATE TABLE**

DWM Direct Wage Multiplier; $[DL + (DL \times FR) + (DL \times OH)] \times (1+APM)$

2.7808

<i>Position</i>	<i>DL; Direct Labor, \$/hr</i>	<i>Billing Rate, \$/hr</i>
Principal	\$ 83.00	\$ 230.81
Associate	\$ 55.00	\$ 152.94
Project Engineers	\$ 55.00	\$ 152.94
Senior Designers	\$ 53.00	\$ 147.38
Designers	\$ 40.00	\$ 111.23
CAD	\$ 35.00	\$ 97.33
Administrative Staff	\$ 28.00	\$ 77.86

Signature: _____

Print Name: _____

Neil H. Joson

Position: _____

Principal

***Rates are good for the 3-year term.**

Teecom - IT/Security

HOURLY BILLING RATES

	<u>Per Hour</u>
President / Founder	\$450
Principal, Executive Vice President	\$350
Principal, Vice President	\$300
Principal, Senior Consultant	\$275
Principal Consultant	\$250
Associate Principal	\$225
Project Manager II	\$225
Project Manager I	\$200
Associate	\$200
Senior BIM Specialist	\$200
Designer	\$150
BIM Specialist	\$150

VDA – BRANCH OFFICES
Hourly Rates by Discipline – 2019*

CLERICAL	\$75.00
CAD OPERATOR	\$175.00
ALL OTHER CONSULTING STAFF	\$235.00
OFFICER / REGIONAL VP / AREA MANAGER	\$250.00
PRINCIPAL / DIRECTOR	\$275.00

*Rates are reviewed on an annual basis and
do not apply to Government or Agency work.

ATTACHMENT I

Assurance of Compliance with Section 504 of the Rehabilitation Act of 1973, as Amended

The undersigned (hereinafter called "Contractor(s)") hereby agrees that it will comply with Section 504 of the Rehabilitation Act of 1973, as amended, all requirements imposed by the applicable DHHS regulation, and all guidelines and interpretations issued pursuant thereto.

The Contractor(s) gives/give this assurance in consideration of for the purpose of obtaining contracts after the date of this assurance. The Contractor(s) recognizes/recognize and agrees/agree that contracts will be extended in reliance on the representations and agreements made in this assurance. This assurance is binding on the Contractor(s), its successors, transferees, and assignees, and the person or persons whose signatures appear below are authorized to sign this assurance on behalf of the Contractor(s).

The Contractor(s): (Check a or b)

- a. Employs fewer than 15 persons.

- b. Employs 15 or more persons and, pursuant to section 84.7 (a) of the regulation (45 C.F.R. 84.7 (a), has designated the following person(s) to coordinate its efforts to comply with the DHHS regulation.

Name of 504 Person:

Name of Contractor(s):

Street Address or P.O. Box:

City, State, Zip Code:

I certify that the above information is complete and correct to the best of my knowledge

Signature:

Title of Authorized Official:

Date:

*Exception: DHHS regulations state that: "If a recipient with fewer than 15 employees finds that, after consultation with a disabled person seeking its services, there is no method of complying with (the facility accessibility regulations) other than making a significant alteration in its existing facilities, the recipient may, as an alternative, refer the handicapped person to other providers of those services that are accessible."

Attachment IP Intellectual Property Rights

1. The County of San Mateo ("County"), shall and does own all titles, rights and interests in all Work Products created by Contractor and its subcontractors (collectively "Vendors") for the County under this Agreement. Contractor may not sell, transfer, or permit the use of any Work Products without the express written consent of the County.
2. "Work Products" are defined as all materials, tangible or not, created in whatever medium pursuant to this Agreement, including without limitation publications, promotional or educational materials, reports, manuals, specifications, drawings and sketches, computer programs, software and databases, schematics, marks, logos, graphic designs, notes, matters and combinations thereof, and all forms of intellectual property.
3. Contractor shall not dispute or contest, directly or indirectly, the County's exclusive right and title to the Work Products nor the validity of the intellectual property embodied therein. Contractor hereby assigns, and if later required by the County, shall assign to the County all titles, rights and interests in all Work Products. Contractor shall cooperate and cause subcontractors to cooperate in perfecting County's titles, rights or interests in any Work Product, including prompt execution of documents as presented by the County.
4. To the extent any of the Work Products may be protected by U.S. Copyright laws, Parties agree that the County commissions Vendors to create the copyrightable Work Products, which are intended to be work-made-for-hire for the sole benefit of the County and the copyright of which is vested in the County.
5. In the event that the title, rights, and/or interests in any Work Products are deemed not to be "work-made-for-hire" or not owned by the County, Contractor hereby assigns and shall require all persons performing work pursuant to this Agreement, including its subcontractors, to assign to the County all titles, rights, interests, and/or copyrights in such Work Product. Should such assignment and/or transfer become necessary or if at any time the County requests cooperation of Contractor to perfect the County's titles, rights or interests in any Work Product, Contractor agrees to promptly execute and to obtain execution of any documents (including assignments) required to perfect the titles, rights, and interests of the County in the Work Products with no additional charges to the County beyond that identified in this Agreement or subsequent change orders. The County, however, shall pay all filing fees required for the assignment, transfer, recording, and/or application.
6. Contractor agrees that before commencement of any subcontract work it will incorporate this **ATTACHMENT IP** to contractually bind or otherwise oblige its subcontractors and personnel performing work under this Agreement such that the County's titles, rights, and interests in Work Products are preserved and protected as intended herein.

Issued by County of San Mateo Contract Compliance Committee July 1, 2013
