

RESOLUTION NO. .

BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

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RESOLUTION AUTHORIZING A) AN AGREEMENT WITH JOHNSON CONTROLS, INC., FOR THE UPGRADE OF THE CARDKEY SECURITY SYSTEM'S HARDWARE AND SOFTWARE SYSTEMS, FOR THE TERM OF JULY 1, 2018 TO JUNE 30, 2019, IN AN AMOUNT NOT-TO-EXCEED \$470,731; AND B) AN AGREEMENT WITH JOHNSON CONTROLS, INC., FOR THE INSTALLATION OF CARDKEY SECURITY SYSTEM AT THE SAN CARLOS AIRPORT, FOR THE TERM OF APRIL 10, 2018 TO JUNE 30, 2019, IN AN AMOUNT NOT-TO-EXCEED \$387,263; AND C) WAIVING THE REQUEST FOR PROPOSAL PROCESS

RESOLVED, by the Board of Supervisors of the County of San Mateo, State of California, that

WHEREAS, in 1998, the Johnson Controls, Inc. (JCI) Cardkey Security System was selected through a Request for Proposal (RFP) process conducted by the Sheriff's Department to provide an increased level of security for County facilities; and

WHEREAS, the Cardkey Security System was expanded to most all County facilities as part of the County's overall security plan to provide a secure and safe environment for employees and visitors; and

WHEREAS, the Cardkey Security System is approaching the end of its useful life and will no longer be supported by Johnson Controls Inc., under the County's maintenance and service agreement; and

WHEREAS, the Cardkey system needs to upgrade to the latest software version and replace old and failing Cardkey readers and hardware devices that are no longer covered under the County's maintenance agreement; and

WHEREAS, the upgraded Cardkey system has the ability to integrate with different types of card readers and controllers from other vendors, which makes this new version more flexible, scalable, and more compatible with other types of security systems; and

WHEREAS, the County's ISD Department recommended expanding the Cardkey Security System to the San Carlos Airport and the County provided \$300,000 in fuel tax revenue to the Airport in FY 2017-18; and

WHEREAS, the Airport Security Project includes an access control reader and cameras at five vehicle gates that access a restricted airfield and four pedestrian gates surrounding the Terminal Building to secure the San Carlos Airport from unauthorized access to the airfield; and

WHEREAS, the installation of an access control system at the San Carlos Airport supports the Federal Aviation Administration's stated goal to, "Reduce the risk of runway incursions resulting from errors by pilots, air traffic controllers, pedestrians, vehicle operators, tug operators, and individuals conducting aircraft taxi operations by working collaboratively with aviation stakeholders to identify and mitigate risk"; and

WHEREAS, the Johnson Controls, Inc. (JCI) security software is a proprietary system and was the preferred vendor selected by the County to provide security access control systems at most County facilities; and

WHEREAS, JCI is offering an incentive program to its customers to upgrade to the new system and is providing approximately \$190,000 in discounts or an estimated 30 percent of the project costs; and

WHEREAS, in recognition of the County's investment in the JCI Cardkey Security System, the proposed discount for early adoption, and the continued maintenance and services provided in good standing, the Director of Public Works recommends waiving the Request for Proposal process.

NOW, THEREFORE, IT IS HEREBY DETERMINED AND ORDERED as follows:

1. An agreement with Johnson Controls, Inc., for the upgrade of the Cardkey Security System, for the term of July 1, 2018 to June 30, 2019, in an amount not-to-exceed \$470,731.
2. An agreement with Johnson Controls, Inc., for the installation of the Cardkey Security System at the San Carlos Airport, for the term April 10, 2018 to June 30, 2019, in an amount not-to-exceed \$387,263.
3. The Board finds it is in the best interest of the County to waive the Request for Proposal (RFP) process, and hereby waives the RFP process.
4. The Director of Public Works, or his designee, is authorized to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 for each contract (in aggregate) and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

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