

Exhibit B-1

Rate Card for additional services

#	Role	Offshore Rate/Hour	Onshore Rate/Hour (Exclusive of travel costs)
1	Project Manager	\$50	\$160
2	Senior Project Manager	\$75	\$185
3	Senior Business Analyst	\$55	\$150
4	Lead Business Analyst	\$75	\$200
5	Junior Programmer - Core Technologies	\$28	\$130
6	Senior Programmer - Core Technologies	\$40	\$140
7	Architect - Core Technologies	\$55	\$175
8	Architect – Salesforce	N/A	\$225
9	Data Architect	\$55	\$180
10	Senior Architect - Core Technologies	\$75	\$200
11	Tester	\$30	\$125
12	Senior/Lead Tester	\$45	\$135
13	Junior Configurator – Salesforce	\$70	\$160
14	Senior Configurator – Salesforce	\$85	\$191
15	Senior Developer – Salesforce	\$85	\$196
16	Program Management Director	\$110	\$215
17	Technology Director	\$110	\$215

Notes:

1. All travel expenses will comply with then enforced County travel policy. Each change request will include a list of the travel expense associated with that change request.
2. On January 1, 2022 and on each subsequent annual anniversary thereafter, the rates set forth in the rate card above shall automatically increase by an amount equal to 3.5% of the then current applicable rate.