

Exhibit B - Fee Methodology and Payments

Phase	Milestone	Deliverables and Key Milestones	Date	% of Total Phase Fee	Key Milestone Payment (Excludes Holdback Fee)	Holdback (% of total fixed fee for Key Milestone)	Holdback Amount
Definition	1	Initial Kickoff & Planning	Month 1	10%	\$225,126.72	10%	\$25,014.08
	2	High Level Business Requirement	Month 2	15%	\$337,690.08	10%	\$37,521.12
	3	Detailed Business Requirement	Month 3	15%	\$337,690.08	10%	\$37,521.12
	4	Solution Design	Month 4	20%	\$450,253.44	10%	\$50,028.16
	5	Technical Requirements & Software Requirement Specifications	Month 5	20%	\$450,253.44	10%	\$50,028.16
	6	Planning	Month 6	20%	\$450,253.44	10%	\$50,028.16
	7	Definition Phase Acceptance and Sign off - Holdback Release	Month 6	50%	\$125,070.40		\$250,140.80
		Total Definition Phase Payments			\$2,376,337.60		
Phase 1	8	Release 1.1 Development & Testing Complete	Month 9	10%	\$257,584.59	10%	\$28,620.51
	9	Release 1.1 UAT Complete	Month 11	15%	\$386,376.89	10%	\$42,930.77
	10	Release 1.2 Development & Testing Complete	Month 12	15%	\$386,376.89	10%	\$42,930.77
	11	Release 1.2 UAT Complete	Month 14	15%	\$386,376.89	10%	\$42,930.77
	12	Release 1.3 Development & Testing Complete	Month 15	15%	\$386,376.89	10%	\$42,930.77
	13	Release 1.3 UAT & Phase 1 End-to-End UAT Complete	Month 17	15%	\$386,376.89	10%	\$42,930.77
	14	Production Deployment	Month 18	15%	\$386,376.89	10%	\$42,930.77
	15	Phase 1 Warranty Complete and Acceptance - Holdback Release	Month 21	100%	\$286,205.10		\$286,205.10
		Definition Phase - Holdback Release (50%)	Month 21	50%	\$125,070.40		
		Total Phase 1 Payments			\$2,987,121.40		
Phase 2	16	Release 2.1 Development & Testing Complete	Month 21	10%	\$178,233.66	10%	\$19,803.74
	17	Release 2.1 UAT Complete	Month 22	15%	\$267,350.49	10%	\$29,705.61
	18	Release 2.2 Development & Testing Complete	Month 24	15%	\$267,350.49	10%	\$29,705.61
	19	Release 2.2 UAT Complete	Month 25	15%	\$267,350.49	10%	\$29,705.61
	20	Release 2.3 Development & Testing Complete	Month 27	15%	\$267,350.49	10%	\$29,705.61
	21	Release 2.3 UAT & Phase 2 End-to-End UAT Complete	Month 28	15%	\$267,350.49	10%	\$29,705.61
	22	Production Deployment	Month 30	15%	\$267,350.49	10%	\$29,705.61
	23	Phase 2 Warranty Complete and Acceptance - Holdback Release	Month 33	100%	\$198,037.40		\$198,037.40
		Total Phase 2 Payments	Month 33		\$1,980,374.00		
Phase 3	24	Release 3.1 Development & Testing	Month 32	20%	\$110,192.94	10%	\$12,243.66
	25	Release 3.1 UAT Complete	Month 33	20%	\$110,192.94	10%	\$12,243.66
	26	Release 3.2 Development & Testing Complete	Month 34	20%	\$110,192.94	10%	\$12,243.66
	27	Release 3.2 UAT & Phase 3 End-to-End UAT Complete	Month 35	20%	\$110,192.94	10%	\$12,243.66
	28	Production Deployment	Month 36	20%	\$110,192.94	10%	\$12,243.66
	29	Phase 3 Warranty Complete and Acceptance - Holdback Release	Month 39	100%	\$61,218.30		\$61,218.30
		Total Phase 3 Payments	Month 39		\$612,183.00		
		Total APAS Development and Implementation Cost	Month 39		\$7,956,016.00		

Implementation M&O

Phase 1	Production Support	Phase 1 Maintenance & Operations - Starts at Month 21 and runs through Month 39	Month 21		\$297,920.00
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Phase 2 & 3	Production Support	Phase 1 , 2 and 3 Maintenance & Operations - 6 months	Month 33		\$343,200.00
APAS Production M&O for Phase 1, 2, 3 Cost					\$641,120.00
Total APAS 3-Year Development/Implementation, and Production M&O for Phase 1, 2, 3 Cost					\$8,597,136.00
Potential Definition Phase adjustment up to 10% of original Phase 1, 2 & 3 proposal					\$561,012.00
Total APAS 3-Year Development/Implementation, and Production M&O for Phase 1, 2, 3 Cost + 10% adjustment					\$9,158,148.00
APAS 10-year Maintenance & Operations Support Cost - see Exhibit D					\$ -
APAS Development Contingency (approximately 15%) cost					\$ 1,275,000.00
Total APAS 3-Year Development/Implementation, and Production M&O for Phase 1, 2, 3 Cost + 10% adjustment + 15% contingency					\$10,433,148.00