

AGREEMENT BETWEEN THE COUNTY OF SAN MATEO AND QUINCY ENGINEERING

The County intends to make use of federal funding from the Department of Homeland Security to partially reimburse the County for costs associated with this agreement.

This Agreement is entered into this _____ day of _____, 2018, by and between the County of San Mateo, a political subdivision of the state of California, hereinafter called "County," and Quincy Engineering, hereinafter called "Contractor."

* * *

Whereas, pursuant to Section 31000 of the California Government Code, County may contract with independent contractors for the furnishing of such services to or for County or any Department thereof; and

Whereas, it is necessary and desirable that Contractor be retained for the purpose of engineering and other related professional and technical services required for the delivery of various types of improvement projects.

Now, therefore, it is agreed by the parties to this Agreement as follows:

1. Exhibits and Attachments

The following exhibits and attachments are attached to this Agreement and incorporated into this Agreement by this reference:

Exhibit A - Services

Exhibit B - Payments and Rates

Exhibit C - FEMA Requirements

Appendix A – Certification Regarding Lobbying; Debarment, Suspension and Other Responsibility Matters; and Drug-Free Workplace Requirements

Appendix B – Disclosure of Lobbying Activities (if applicable)

Appendix C – DBE Information – Good Faith Effort

2. Services to be performed by Contractor

In consideration of the payments set forth in this Agreement and in Exhibit B, Contractor shall perform services for County in accordance with the terms, conditions, and specifications set forth in this Agreement and in Exhibit A.

3. Payments

In consideration of the services provided by Contractor in accordance with all terms, conditions, and specifications set forth in this Agreement and in Exhibit A, County shall make payment to Contractor based on the rates and in the manner specified in Exhibit B. County reserves the right to withhold payment if County determines that the quantity or quality of the work performed is unacceptable. In no event shall County's total fiscal obligation under this Agreement exceed Eight Hundred Thousand Dollars (\$800,000). In the event that the County makes any advance payments, Contractor agrees to refund any

amounts in excess of the amount owed by the County at the time of contract termination or expiration. Contractor is not entitled to payment for work not performed as required by this agreement.

4. Term

Subject to compliance with all terms and conditions, the term of this Agreement shall be from October 23, 2018, through October 22, 2021.

5. Termination

This Agreement may be terminated by Contractor or by the County Manager or his/her designee at any time without a requirement of good cause upon thirty (30) days' advance written notice to the other party. Subject to availability of funding, Contractor shall be entitled to receive payment for work/services provided prior to termination of the Agreement. Such payment shall be that prorated portion of the full payment determined by comparing the work/services actually completed to the work/services required by the Agreement.

County may terminate this Agreement or a portion of the services referenced in the Attachments and Exhibits based upon the unavailability of Federal, State, or County funds by providing written notice to Contractor as soon as is reasonably possible after County learns of said unavailability of outside funding.

County may terminate this Agreement for cause. In order to terminate for cause, County must first give Contractor notice of the alleged breach. Contractor shall have five business days after receipt of such notice to respond and a total of ten calendar days after receipt of such notice to cure the alleged breach. If Contractor fails to cure the breach within this period, County may immediately terminate this Agreement without further action. The option available in this paragraph is separate from the ability to terminate without cause with appropriate notice described above. In the event that County provides notice of an alleged breach pursuant to this section, County may, in extreme circumstances, immediately suspend performance of services and payment under this Agreement pending the resolution of the process described in this paragraph. County has sole discretion to determine what constitutes an extreme circumstance for purposes of this paragraph, and County shall use reasonable judgment in making that determination.

6. Contract Materials

At the end of this Agreement, or in the event of termination, all finished or unfinished documents, data, studies, maps, photographs, reports, and other written materials (collectively referred to as "contract materials") prepared by Contractor under this Agreement shall become the property of County and shall be promptly delivered to County. Upon termination, Contractor may make and retain a copy of such contract materials if permitted by law. Subject to availability of funding, Contractor shall be entitled to receive payment for work/services provided prior to termination of the Agreement. Such payment shall be that portion of the full payment, which is determined by comparing the work/services completed to the work/services required by the Agreement.

7. Relationship of Parties

Contractor agrees and understands that the work/services performed under this Agreement are performed as an independent contractor and not as an employee of County and that neither Contractor nor its employees acquire any of the rights, privileges, powers, or advantages of County employees.

8. Hold Harmless

a. General Hold Harmless

Contractor shall indemnify and save harmless County and its officers, agents, employees, and servants from all claims, suits, or actions of every name, kind, and description resulting from this Agreement, the performance of any work or services required of Contractor under this Agreement, or payments made pursuant to this Agreement brought for, or on account of, any of the following:

- (A) injuries to or death of any person, including Contractor or its employees/officers/agents;
- (B) damage to any property of any kind whatsoever and to whomsoever belonging;
- (C) any sanctions, penalties, or claims of damages resulting from Contractor's failure to comply, if applicable, with the requirements set forth in the Health Insurance Portability and Accountability Act of 1996 (HIPAA) and all Federal regulations promulgated thereunder, as amended; or
- (D) any other loss or cost, including but not limited to that caused by the concurrent active or passive negligence of County and/or its officers, agents, employees, or servants. However, Contractor's duty to indemnify and save harmless under this Section shall not apply to injuries or damage for which County has been found in a court of competent jurisdiction to be solely liable by reason of its own negligence or willful misconduct.

The duty of Contractor to indemnify and save harmless as set forth by this Section shall include the duty to defend as set forth in Section 2778 of the California Civil Code. The duty of Contractor to indemnify, save harmless and defend as set forth in this section shall be limited by California Civil Code Section 2782.8.

b. Intellectual Property Indemnification

Contractor hereby certifies that it owns, controls, and/or licenses and retains all right, title, and/or interest in and to any intellectual property it uses in relation to this Agreement, including the design, look, feel, features, source code, content, and/or other technology relating to any part of the services it provides under this Agreement and including all related patents, inventions, trademarks, and copyrights, all applications therefor, and all trade names, service marks, know how, and trade secrets (collectively referred to as "IP Rights") except as otherwise noted by this Agreement.

Contractor warrants that the services it provides under this Agreement do not infringe, violate, trespass, or constitute the unauthorized use or misappropriation of any IP Rights of any third party. Contractor shall defend, indemnify, and hold harmless County from and against all liabilities, costs, damages, losses, and expenses (including reasonable attorney fees) arising out of or related to any claim by a third party that the services provided under this Agreement infringe or violate any third-party's IP Rights provided any such right is enforceable in the United States. Contractor's duty to defend, indemnify, and hold harmless under this Section applies only provided that: (a) County notifies Contractor promptly in writing of any notice of any such third-party claim; (b) County cooperates with Contractor, at Contractor's expense, in all reasonable respects in connection with the investigation and defense of any such third-party claim; (c) Contractor retains sole control of the defense of any action on any such claim and all negotiations for its settlement or compromise (provided Contractor shall not have the right to settle any criminal action, suit, or proceeding without County's prior written consent, not to be unreasonably withheld, and provided further that any settlement permitted under this Section shall not impose any financial or other obligation on County, impair any right of County, or contain any stipulation, admission,

or acknowledgement of wrongdoing on the part of County without County's prior written consent, not to be unreasonably withheld); and (d) should services under this Agreement become, or in Contractor's opinion be likely to become, the subject of such a claim, or in the event such a third party claim or threatened claim causes County's reasonable use of the services under this Agreement to be seriously endangered or disrupted, Contractor shall, at Contractor's option and expense, either: (i) procure for County the right to continue using the services without infringement or (ii) replace or modify the services so that they become non-infringing but remain functionally equivalent.

Notwithstanding anything in this Section to the contrary, Contractor will have no obligation or liability to County under this Section to the extent any otherwise covered claim is based upon: (a) any aspects of the services under this Agreement which have been modified by or for County (other than modification performed by, or at the direction of, Contractor) in such a way as to cause the alleged infringement at issue; and/or (b) any aspects of the services under this Agreement which have been used by County in a manner prohibited by this Agreement.

The duty of Contractor to indemnify and save harmless as set forth by this Section shall include the duty to defend as set forth in Section 2778 of the California Civil Code.

9. Assignability and Subcontracting

Contractor shall not assign this Agreement or any portion of it to a third party or subcontract with a third party to provide services required by Contractor under this Agreement without the prior written consent of County. Any such assignment or subcontract without County's prior written consent shall give County the right to automatically and immediately terminate this Agreement without penalty or advance notice.

- (a) Contractor will assure that any authorized subcontracts with a third party for services complies with all terms and conditions set forth in this Agreement and pursuant to the requirements of applicable federal, state and local law, including but not limited to Title 2 of the CFR.
- (b) Debarment and Suspension: Contractor will assure that as provided in CFR, Title 2 as applicable, that it must not award subcontracts with at any time to any party that is debarred or suspended or is otherwise excluded from or ineligible for participation in federal assistance programs.
- (c) Procurement of Sub-contractors: Contractor's procurement procedures must conform to applicable federal, state and local law including procedures outlined in Title 2 of the CFR. In the event of any conflict between federal, state, and local requirements, the most restrictive requirement must be applied.
- (d) Monitoring: Contractor will be responsible for managing and monitoring routine operations of services performed under this Agreement including each project, program, sub grants or any other function supported by Contractor's sub-contractors/sub-grantees to ensure compliance with all applicable terms and conditions of this Agreement, including the requirements in Title 2 of the CFR . If Contractor at any time discovers that services under this Agreement have not been used in accordance with the terms and conditions of this Agreement including federal, state and local law, Contractor will take action to recover such funding.
- (e) In addition to complying with the Uniform Rules and the enabling laws, implementing regulations, and FEMA policies for a grant or cooperative agreement program, the contractor must also comply with all other applicable Federal laws, regulations, and executive orders, including those contained in the Department of Homeland Security Standard Terms and Conditions in effect at the time federal financial assistance funds are awarded.

10. Insurance

a. General Requirements

Contractor shall not commence work or be required to commence work under this Agreement unless and until all insurance required under this Section has been obtained and such insurance has been approved by County's Risk Management, and Contractor shall use diligence to obtain such insurance and to obtain such approval. Contractor shall furnish County with certificates of insurance evidencing the required coverage, and there shall be a specific contractual liability endorsement extending Contractor's coverage to include the contractual liability assumed by Contractor pursuant to this Agreement. These certificates shall specify or be endorsed to provide that thirty (30) days' notice must be given, in writing, to County of any pending change in the limits of liability or of any cancellation or modification of the policy.

b. Workers' Compensation and Employer's Liability Insurance

Contractor shall have in effect during the entire term of this Agreement workers' compensation and employer's liability insurance providing full statutory coverage. In signing this Agreement, Contractor certifies, as required by Section 1861 of the California Labor Code, that (a) it is aware of the provisions of Section 3700 of the California Labor Code, which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of the Labor Code, and (b) it will comply with such provisions before commencing the performance of work under this Agreement.

c. Liability Insurance

Contractor shall take out and maintain during the term of this Agreement such bodily injury liability and property damage liability insurance as shall protect Contractor and all of its employees/officers/agents while performing work covered by this Agreement from any and all claims for damages for bodily injury, including accidental death, as well as any and all claims for property damage which may arise from Contractor's operations under this Agreement, whether such operations be by Contractor, any subcontractor, anyone directly or indirectly employed by either of them, or an agent of either of them. Such insurance shall be combined single limit bodily injury and property damage for each occurrence and shall not be less than the amounts specified below:

(a) Comprehensive General Liability...	\$1,000,000
(b) Motor Vehicle Liability Insurance...	\$1,000,000
(c) Professional Liability.....	\$1,000,000

County and its officers, agents, employees, and servants shall be named as additional insured on any such policies of insurance, which shall also contain a provision that (a) the insurance afforded thereby to County and its officers, agents, employees, and servants shall be primary insurance to the full limits of liability of the policy and (b) if the County or its officers, agents, employees, and servants have other insurance against the loss covered by such a policy, such other insurance shall be excess insurance only.

In the event of the breach of any provision of this Section, or in the event any notice is received which indicates any required insurance coverage will be diminished or canceled, County, at its option, may, notwithstanding any other provision of this Agreement to the contrary, immediately declare a material breach of this Agreement and suspend all further work and payment pursuant to this Agreement.

11. Compliance With Laws

All services to be performed by Contractor pursuant to this Agreement shall be performed in accordance with all applicable Federal, State, County, and municipal laws, ordinances, and regulations, including but not limited to the Health Insurance Portability and Accountability Act of 1996 (HIPAA) and the Federal Regulations promulgated thereunder, as amended (if applicable), the Business Associate requirements set forth in Attachment H (if attached), the Americans with Disabilities Act of 1990, as amended, and Section 504 of the Rehabilitation Act of 1973, which prohibits discrimination on the basis of disability in programs and activities receiving any Federal or County financial assistance. Such services shall also be performed in accordance with all applicable ordinances and regulations, including but not limited to appropriate licensure, certification regulations, provisions pertaining to confidentiality of records, and applicable quality assurance regulations. In the event of a conflict between the terms of this Agreement and any applicable State, Federal, County, or municipal law or regulation, the requirements of the applicable law or regulation will take precedence over the requirements set forth in this Agreement.

Contractor will timely and accurately complete, sign, and submit all necessary documentation of compliance.

The Contractor agrees to comply with Federal requirements and procedures in accordance with 2 CFR, Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards. Furthermore, the Contractor shall require and enforce similar compliance with all subcontractors.

12. Non-Discrimination and Other Requirements

a. General Non-discrimination

No person shall be denied any services provided pursuant to this Agreement (except as limited by the scope of services) on the grounds of race, color, national origin, ancestry, age, disability (physical or mental), sex, sexual orientation, gender identity, marital or domestic partner status, religion, political beliefs or affiliation, familial or parental status (including pregnancy), medical condition (cancer-related), military service, or genetic information.

b. Equal Employment Opportunity

Contractor shall ensure equal employment opportunity based on objective standards of recruitment, classification, selection, promotion, compensation, performance evaluation, and management relations for all employees under this Agreement. Contractor's equal employment policies shall be made available to County upon request.

c. Section 504 of the Rehabilitation Act of 1973

Contractor shall comply with Section 504 of the Rehabilitation Act of 1973, as amended, which provides that no otherwise qualified individual with a disability shall, solely by reason of a disability, be excluded from the participation in, be denied the benefits of, or be subjected to discrimination in the performance of any services this Agreement. This Section applies only to contractors who are providing services to members of the public under this Agreement.

d. Compliance with County's Equal Benefits Ordinance

Contractor shall comply with all laws relating to the provision of benefits to its employees and their spouses or domestic partners, including, but not limited to, such laws prohibiting discrimination in the provision of such benefits on the basis that the spouse or domestic partner of the Contractor's employee is of the same or opposite sex as the employee.

e. Discrimination Against Individuals with Disabilities

The nondiscrimination requirements of 41 C.F.R. 60-741.5(a) are incorporated into this Agreement as if fully set forth here, and Contractor and any subcontractor shall abide by the requirements of 41 C.F.R. 60-741.5(a). This regulation prohibits discrimination against qualified individuals on the basis of disability and requires affirmative action by covered prime contractors and subcontractors to employ and advance in employment qualified individuals with disabilities.

f. History of Discrimination

Contractor certifies that no finding of discrimination has been issued in the past 365 days against Contractor by the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or any other investigative entity. If any finding(s) of discrimination have been issued against Contractor within the past 365 days by the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or other investigative entity, Contractor shall provide County with a written explanation of the outcome(s) or remedy for the discrimination prior to execution of this Agreement. Failure to comply with this Section shall constitute a material breach of this Agreement and subjects the Agreement to immediate termination at the sole option of the County.

g. Reporting: Violation of Non-discrimination Provisions

Contractor shall report to the County Manager the filing in any court or with any administrative agency of any complaint or allegation of discrimination on any of the bases prohibited by this Section of the Agreement or the Section titled "Compliance with Laws". Such duty shall include reporting of the filing of any and all charges with the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or any other entity charged with the investigation or adjudication of allegations covered by this subsection within 30 days of such filing, provided that within such 30 days such entity has not notified Contractor that such charges are dismissed or otherwise unfounded. Such notification shall include a general description of the circumstances involved and a general description of the kind of discrimination alleged (for example, gender-, sexual orientation-, religion-, or race-based discrimination).

Violation of the non-discrimination provisions of this Agreement shall be considered a breach of this Agreement and subject the Contractor to penalties, to be determined by the County Manager, including but not limited to the following:

- i. termination of this Agreement;
- ii. disqualification of the Contractor from being considered for or being awarded a County contract for a period of up to 3 years;
- iii. liquidated damages of \$2,500 per violation; and/or
- iv. imposition of other appropriate contractual and civil remedies and sanctions, as determined by the County Manager.

To effectuate the provisions of this Section, the County Manager shall have the authority to offset all or any portion of the amount described in this Section against amounts due to Contractor under this Agreement or any other agreement between Contractor and County.

13. Compliance with County Employee Jury Service Ordinance

Contractor shall comply with Chapter 2.85 of the County's Ordinance Code, which states that Contractor shall have and adhere to a written policy providing that its employees, to the extent they are full-time employees and live in San Mateo County, shall receive from the Contractor, on an annual basis, no fewer than five days of regular pay for jury service in San Mateo County, with jury pay being provided only for each day of actual jury service. The policy may provide that such employees deposit any fees received for such jury service with Contractor or that the Contractor may deduct from an employee's regular pay the fees received for jury service in San Mateo County. By signing this Agreement, Contractor certifies that it has and adheres to a policy consistent with Chapter 2.85. For purposes of this Section, if Contractor has no employees in San Mateo County, it is sufficient for Contractor to provide the following written statement to County: "For purposes of San Mateo County's jury service ordinance, Contractor certifies that it has no full-time employees who live in San Mateo County. To the extent that it hires any such employees during the term of its Agreement with San Mateo County, Contractor shall adopt a policy that complies with Chapter 2.85 of the County's Ordinance Code." The requirements of Chapter 2.85 do not apply if this Agreement's total value listed in the Section titled "Payments", is less than one-hundred thousand dollars (\$100,000), but Contractor acknowledges that Chapter 2.85's requirements will apply if this Agreement is amended such that its total value meets or exceeds that threshold amount.

14. Retention of and Access to Records; Right to Monitor and Audit

- (a) The contractor shall retain all project records for a minimum of three years after all agency projects funded under this grant award (not just this present contract) are completed. In addition to this storage requirement, the contractor shall provide an electronic copy of all records in a bon fide electronic documents management format which provides unalterable copies. This requirement applies to the prime contractor and all sub contractor's project records. However, it is the responsibility of the prime contractor to provide all of the records, both the prime contractor and subcontractor's records. Contractor shall be subject to the examination and/or audit by County, a Federal grantor agency, and the State of California.
- (b) Contractor shall comply with all program and fiscal reporting requirements set forth by applicable Federal, State, and local agencies and as required by County.
- (c) Contractor agrees upon reasonable notice to provide to County, to any Federal or State department having monitoring or review authority, to County's authorized representative, and/or to any of their respective audit agencies access to and the right to examine all records and documents necessary to determine compliance with relevant Federal, State, and local statutes, rules, and regulations, to determine compliance with this Agreement, and to evaluate the quality, appropriateness, and timeliness of services performed.
 - i. The contractor agrees to provide San Mateo County, the FEMA Administrator, the Comptroller General of the United States, or any of their authorized representatives access to any books, documents, papers, and records of the Contractor which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts and transcriptions.

- (d) The Contractor agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.
- (e) The Contractor agrees to provide the FEMA Administrator or his authorized representative access to construction or other work sites pertaining to the work being completed under the contract.

15. Merger Clause; Amendments

This Agreement, including the Exhibits and Attachments attached to this Agreement and incorporated by reference, constitutes the sole Agreement of the parties to this Agreement and correctly states the rights, duties, and obligations of each party as of this document's date. In the event that any term, condition, provision, requirement, or specification set forth in the body of this Agreement conflicts with or is inconsistent with any term, condition, provision, requirement, or specification in any Exhibit and/or Attachment to this Agreement, the provisions of the body of the Agreement shall prevail. Any prior agreement, promises, negotiations, or representations between the parties not expressly stated in this document are not binding. All subsequent modifications or amendments shall be in writing and signed by the parties.

16. Controlling Law; Venue

The validity of this Agreement and of its terms, the rights and duties of the parties under this Agreement, the interpretation of this Agreement, the performance of this Agreement, and any other dispute of any nature arising out of this Agreement shall be governed by the laws of the State of California without regard to its choice of law or conflict of law rules. Any dispute arising out of this Agreement shall be venued either in the San Mateo County Superior Court or in the United States District Court for the Northern District of California.

17. Notices

Any notice, request, demand, or other communication required or permitted under this Agreement shall be deemed to be properly given when both: (1) transmitted via facsimile to the telephone number listed below or transmitted via email to the email address listed below; and (2) sent to the physical address listed below by either being deposited in the United States mail, postage prepaid, or deposited for overnight delivery, charges prepaid, with an established overnight courier that provides a tracking number showing confirmation of receipt.

In the case of County, to:

Name/Title:	Gilles Tourel, P.E.
Address:	County of San Mateo Department of Public Works 555 County Center, 5 th Floor Redwood City, CA 94063
Telephone:	(650)363-4100
Facsimile:	(650)361-8220
Email:	gtourel@smcgov.org

In the case of Contractor, to:

Name/Title: Steve Mellon
Address: Quincy Engineering
2950 Buskirk Avenue Suite 122
Walnut Creek, CA 94597
Telephone: (925) 939-7100
Facsimile: (925) 210-0500
Email: stevem@quincyeng.com

18. Electronic Signature

Both County and Contractor wish to permit this Agreement and future documents relating to this Agreement to be digitally signed in accordance with California law and County's Electronic Signature Administrative Memo. Any party to this Agreement may revoke such agreement to permit electronic signatures at any time in relation to all future documents by providing notice pursuant to this Agreement.

19. Payment of Permits/Licenses

Contractor bears responsibility to obtain any license, permit, or approval required from any agency for work/services to be performed under this Agreement at Contractor's own expense prior to commencement of said work/services. Failure to do so will result in forfeit of any right to compensation under this Agreement.

20. Contract Remedies:

Upon breach or default of any of the provisions, obligations, or duties embodied in this Agreement by Contractor, County shall retain the right to exercise any administrative, contractual, equitable, or legal remedies available without limitation. A waiver by County of any occurrence of breach or default is not a waiver of subsequent occurrences and shall be limited to that particular occurrence.

* * *

THIS CONTRACT IS NOT VALID UNTIL SIGNED BY ALL PARTIES. NO WORK WILL COMMENCE UNTIL THIS DOCUMENT HAS BEEN SIGNED BY THE COUNTY PURCHASING AGENT OR AUTHORIZED DESIGNEE.

For Contractor:

Quincy Engineering


Contractor Signature

10/12/18
Date

John S. Quincy
Contractor Name (please print)
President

For County:

By: _____
President, Board of Supervisors,
San Mateo County

Date: October 23, 2018

ATTEST:

By: _____
Clerk of Said Board

Exhibit A – Services

1. **Description of Services to be Performed by the Contractor:**

Contractor shall provide on-call engineering professional services that may include but not be limited to engineering design and structural engineering.

2. **Task Order Negotiation, Authorization, and Amount and Method of Payment:**

- A. **Negotiation:** Contractor shall be entitled to payments in consideration for work performed per above, and based on those professional fees set forth in Exhibit B. Separate and individual “not-to-exceed” (NTE) cost proposals may be requested from Contractor during the term of the Agreement. The Department shall review the proposal as to scope, cost and delivery schedule.
- B. **Task Order Authorization:** Each task order shall include specific work requirements, time frames for completion and NTE cost amount, which shall be mutually agreed upon by Contractor and County in writing prior to commencement of each task order. Once a proposal is found to be acceptable, a task order authorization shall be issued, as needed and at the Department’s sole discretion for each individual project or scope of work as defined in the task order. Contractor shall commence work upon receipt of task order authorization. Contractor agrees to complete the approved project or task order work for an amount equal to or less than the approved project or task order NTE amount and within the time limits set forth in the approved project or task order timetable.
- C. **Amount and Method of Payment:** The Contractor may have several task orders assigned by the County as part of this on-call agreement. Payment shall not be made for any work unless approved and authorized in advance by the County. Total compensation paid to the Contractor for all task orders assigned will not be greater than the NTE amount of the agreement and may be less than the NTE amount of the agreement. Since this is an on-call agreement, the number of task orders issued is indeterminate, the resulting total compensation paid to the Contractor may be significantly less than the NTE amount of the agreement. The Contractor’s fee schedule rates shall not be adjusted unless approved through a contract amendment by the Contractor and the County. Invoice(s) may be submitted by Contractor according to progress achieved and recognized by the Department, for payment by the County thirty (30) working days from date of receipt, provided that the invoices are complete and absent errors and/or corrections as may be found upon review of invoice(s).

3. **Reimbursable Expenses:**

Reasonable and necessary expenses related to the services performed and actually incurred shall be reimbursed at cost, or as stipulated in Exhibit “B”, Payments, upon submission of an expense report with backup documentation and County approval. Reimbursable expenses shall be included in the “not-to-exceed” cost proposals. Reimbursable expenses are defined as job-related expenses directly incurred by the Contractor in the performance of services provided

under the Agreement. These include mail and overnight delivery services, reproduction of reports, drawings, specifications, photographs, and similar, and travel expenses within a 50 mile radius from Contractor's office to the job site. Reimbursement for all other travel in connection with the project or task order shall be at the same rate granted to employees of the County and must be approved in advance and in writing by the County. Mile reimbursements shall be recorded from the Consultant's main office (2950 Buskirk Avenue, Suite 122, Walnut Creek, CA 94597).

4. Changes in Work:

Upon agreement by both County and Contractor, any substantive changes to the timeline, "not-to-exceed" amount, or scope of work of a task order must be approved in writing and will result in an amendment to the task order. All other terms and conditions of the Agreement shall remain in full force and effect.

5. Task Order Form:

A copy of the Task Order Authorization letter is attached to the Agreement.

Exhibit B – Payments and Rates

In consideration of the services provided by Contractor described in Exhibit A and subject to the terms of the Agreement, County shall pay Contractor based on the following fee schedule and terms:

1. County shall pay Contractor upon receipt in Accounting Section of the Department of Public Works of a written itemized invoice identifying the task order, County project number (if applicable), specific work completed, number of hours involved and breakdown of charges. The Approved Project total not-to-exceed amount will be stipulated in each task order. Costs for services deemed necessary by the County for completion of each task order shall be authorized in writing prior to proceeding with the work. Billing rates for services provided under this Agreement shall be based upon the Contractor's most recent fee schedule and by reference made a part of this Agreement. The County reserves the right to withhold payment if the County determines that the quantity or quality of the work performed is unacceptable.
2. The County shall pay Contractor reimbursable expenses. The Contractor shall be entitled to mileage, meals and lodging at the same rate granted to employees of the County whenever the Contractor is required to travel outside of San Mateo County in the performance of his duties under this Agreement. Such travel must first be approved in writing by the County. The Contractor shall also be reimbursed for expenses associated with reproduction (drawings, project manuals, reports, etc.); telephone or fax outside 650, 415, 408, 510, 707, and 925 area codes; fees paid for securing necessary permits and approvals of authorities having jurisdiction over the project; and special delivery service.
3. The County's total fiscal obligation under this Agreement shall not exceed \$800,000 unless said amount is authorized to be increased by the County Board of Supervisors by written amendment to this agreement. Specific projects that may be assigned to the Contractor shall have individual not-to-exceed amounts as stated in the specific task orders. The sum of individual task order not-to-exceed fees for multiple projects that may be assigned to the Contractor shall not exceed the total \$800,000 not-to-exceed amount for this Agreement without prior written approval by the County Board of Supervisors.
4. Escalation on salaries may be applied annually at an aggregate rate not to exceed a 2% maximum per year.

Invoices are to be submitted to:

Accounting Unit
Department of Public Works
555 County Center, 5th Floor
Redwood City, CA 94063

August 23, 2018



County of San Mateo Department of Public Works
555 County Center, 5th Floor
Redwood City, CA 94063

2950 Buskirk Avenue, Suite 122
Walnut Creek, CA 94597
T: 925.939.7100
F: 925.210.0500

Attention: Gilles Tourel

Re: 2018 On-Call Engineering and Professional Services for Public Works Projects – Category 1 | Engineering Design

Dear Mr. Tourel:

Enclosed herein are our team's billing rate sheets for the subject project.

As we noted in the qualifications submittal, Quincy's current billing rates are viable through 12/31/2018, with an escalation rate of up to 2% per year per classification thereafter. Note that overtime rates apply to certain classifications and will be charged at 1.5 times the hourly rate. Prevailing Wage Differentials may apply for certain classifications. Our fee schedule also shows our "Other Direct Costs" (ODCs) some of which are included within our Overhead. Additionally, Quincy Engineering WILL NOT charge any travel time to the County.

As always, we will work with you for each project assignment to negotiate a final cost based upon your preferred scope of work and budget requirements.

We thank you for the opportunity to present our Quincy team's qualifications and billing schedules for your On-Call program.

Respectfully submitted,

Quincy Engineering, Inc.

A handwritten signature in blue ink, appearing to read "SMellon".

Steve Mellon, PE
Principal-in-Charge

A handwritten signature in blue ink, appearing to read "M. Johnson".

Michele Johnson, PE
Contract/Project Manager



**San Mateo County 2018 On-Call Engineering & Professional Services for
Public Works Projects | Category 1: Engineering Design**

Year 2018 Agreed Hourly Rates

Rates are effective January 1, 2018 through December 31, 2018

Labor by Classification	Hourly Rate
Principal Engineer	\$290
Associate Principal Engineer	\$260
Senior Engineer	\$235
Associate Engineer	\$200
Assistant Engineer I*	\$150
Assistant Engineer II*	\$175
Senior Engineering Tech*	\$175
Engineering Tech/Assistant*	\$115
CAD Manager*	\$165
CAD Tech*	\$100
Student Assistant/Intern*	\$90
Administrative Assistant/Support Staff*	\$110
Senior Project Manager/Proj Manager	\$260
Project Manager Assistant	\$135
Project Engineer	\$240
Senior Hydrogeologist	\$215
Resident Engineer/Bridge Rep	\$235
Senior Inspector*	\$195
Inspector*	\$150

Surveying - Office Classifications

Senior Surveyor/ Survey Department Manager	\$215
Associate Surveyor/Project Surveyor	\$180
Survey Technician*	\$145

Surveying - Field Classifications

Party Chief*	\$215
Instrumentman*	\$180
Chainman/Rodman*	\$180
Apprentice*	\$180
One Man Crew*	\$215
Two Man Crew*	\$345

Other Direct Costs

Office Computer & Software	Included in Labor Hourly Rate
Office Phone/Cell/Fax	Included in Labor Hourly Rate
Reproduction	
Black & White in office	Included in Labor Hourly Rate
Color in office	Included in Labor Hourly Rate
Vendor	Cost
Delivery	Cost
Mileage	Current Federal Rate (\$0.545/mi.)
Other Travel & Subsistence	Cost
Subconsultants	Cost
Short Term Per Diem **	up to \$180 per day
Long Term Per Diem**	up to \$120 per day
Field Vehicle	up to \$67 per day
Field Computer/Printer	\$220 per month
Field Cellular Phone	\$130 per month
Misc.	Cost

Fee

Other Direct Costs	5%
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Notes:

This rate sheet is only for use on non-federally funded projects.

*Overtime rates apply to these classifications and will be charged at 1.5 times the hourly rate.

** Prevailing Wage labor, travel, and per diem rates may apply for Construction Inspection and Surveying services.

Labor Costs to be invoiced based on agreed hourly rate shown.

Other Direct Costs to be invoiced at actual cost plus fee.

All rates subject to an annual escalation of up to 2% per year



1243 Alpine Road, Suite 108
Walnut Creek, CA 94596
Phone: 925.941.0017
Fax: 925.941.0018
www.wreco.com

HOURLY RATE SCHEDULE

Effective January 1, 2018

<u>TITLE</u>	<u>MINIMUM</u>	<u>MAXIMUM</u>	<u>TITLE</u>	<u>MINIMUM</u>	<u>MAXIMUM</u>
Principal Professional	\$240.00	\$280.00	Senior Technician III	\$105.00	\$130.00
Supervising Professional II	\$200.00	\$240.00	Senior Technician II	\$90.00	\$105.00
Supervising Professional I	\$160.00	\$200.00	Senior Technician I	\$80.00	\$90.00
Senior Professional III	\$160.00	\$185.00	Technician III	\$65.00	\$80.00
Senior Professional II	\$130.00	\$160.00	Technician II	\$55.00	\$65.00
Senior Professional I	\$105.00	\$130.00	Technician I	\$40.00	\$55.00
Associate Professional III	\$105.00	\$120.00	Sr. Clerical / Tech Editor III	\$105.00	\$120.00
Associate Professional II	\$90.00	\$105.00	Sr. Clerical / Tech Editor II	\$95.00	\$105.00
Associate Professional I	\$80.00	\$90.00	Sr. Clerical / Tech Editor I	\$80.00	\$95.00
Staff Professional III	\$80.00	\$95.00	Clerical / Tech Editor III	\$65.00	\$80.00
Staff Professional II	\$65.00	\$80.00	Clerical / Tech Editor II	\$55.00	\$65.00
Staff Professional I	\$55.00	\$65.00	Clerical / Tech Editor I	\$40.00	\$55.00

- Professional staff includes Civil Engineers, Hydraulic Engineers, Geotechnical Engineers, Geologists, Biologists, and Environmental Scientists.
- Expenses are invoiced at 110% of cost.
- Unless expressly provided for within the contract, rates in all contracts are subject to an increase of 2% effective January 1, 2019, and annually thereafter.
- Rates for deposition and trial time are 1.5 times those shown above.
- Regular Mileage is per IRS rate (currently at \$0.545 per mile) or as otherwise specified in contract.



2018 LABOR CATEGORIES AND BILLING RATES

Principals & Project Management Staff

Project Manager III.....	\$89.00	Project Manager IX.....	\$153.00
Project Manager IV.....	\$99.00	Project Manager X.....	\$171.00
Project Manager V.....	\$109.00	Project Manager XI.....	\$187.00
Project Manager VI.....	\$119.00	Project Manager XII.....	\$205.00
Project Manager VII.....	\$131.00	Principal-in-Charge.....	\$285-398
Project Manager VIII.....	\$142.00		

Consulting Services

Cultural Resources		Air Quality	
Environmental Resources		Graphics / Media Production	
Paleontology		GIS / CADD Resources	
Scientific Resources		Technical Writing / Editing	
Planning Resources		Principal Investigator	
Information Technology			
Specialist I.....	\$67.00	Specialist IX.....	\$153.00
Specialist II.....	\$79.00	Specialist X.....	\$171.00
Specialist III.....	\$89.00	Specialist XI.....	\$187.00
Specialist IV.....	\$99.00	Specialist XII.....	\$205.00
Specialist V.....	\$109.00	Subject Matter Expert.....	\$226-324
Specialist VI.....	\$119.00		
Specialist VII.....	\$131.00	Technician I.....	\$47.00
Specialist VIII.....	\$142.00	Technician II.....	\$55.00

Administrative

Administrative I.....	\$42.00	Administrative V.....	\$89.00
Administrative II.....	\$53.00	Administrative VI.....	\$101.00
Administrative III.....	\$66.00	Administrative VII.....	\$113.00
Administrative IV.....	\$77.00	Administrative VIII.....	\$125.00

Direct expenses are subject to a 15% administrative markup and subcontractor expenses are subject to a 20% administrative markup. These rates do not apply to depositions or testimonies at administrative hearings and trials. Such activities fall under our Expert Witness rates, which vary by state.

A communication/data fee is invoiced at a rate of 3% of labor to cover such expenses (i.e.: cell phones, data plans, faxes, etc.).

Overtime is invoiced at 1.2 times standard rates.

Per Diem is billed at the GSA rate in place at the time of billing. Mileage is billed at the IRS mileage rate in place at the time of billing.

**TJKM**

VISION THAT MOVES YOUR COMMUNITY

Rate Schedule

Principal	\$250/hour
Director	230/hour
Senior Project Manager	210/hour
Project Manager	180/hour
Senior Transportation Engineer.....	165/hour
Transportation Engineer	145/hour
Assistant Transportation Engineer.....	125/hour
Transportation Planner	120/hour
Assistant Transportation Planner	115/hour
Graphics Designer	110/hour
Designer	100/hour
Technical Staff II	90/hour
Administrative Staff	80/hour
Production Staff	55/hour

Reimbursable Expenses

Plotting (per sheet)	\$18.00
Travel Cost (per mile, subject to change; based on IRS standard mileage rates)	0.545

All outside services are billed at cost plus a ten percent margin for handling.

Expert Witness charges available upon request.

Invoices are due and payable within 30 days. Invoices paid after 30 days will be subject to separate billings of one and one half percent per month of unpaid balance. Late charges are not included in any agreement for maximum charges.

Rates Effective January 1, 2018

Rates Subject to a 2% increase per year.

PLEASANTON • SAN JOSE • SACRAMENTO • SANTA ROSA • FRESNO
Corporate Office: 4305 Hacienda Drive, Suite 550, Pleasanton, CA 94588
Phone: 925.463.0611 Fax: 925.463.3690 www.TJKM.com
DBE #40772 • SBE #38780

EXHIBIT 10-H2 COST PROPOSAL

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS) (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant PGAdesign [] Prime Consultant [X] Subconsultant [] 2nd Tier Subconsultant
 Project No.2018 On-Call Engineering Services Contract No. _____ Participation Amount \$ _____

	Fringe Benefit %		Overhead %		G&A %		Combined %
For Combined Rate	104%	+	40.20%	+	51%	=	195.92%
For Home Office Rate	0%	+	0.00%	+	0%	=	0.00%
For Field Office Rate	0%	+	0.00%	+	0%	=	0.00%

(= 0% if Included in OH)
 FEE % = 10%

(= 0% if Included in OH)
 Salary Increase 2.00%

Name / Classification	Hourly Billing Rates			Effective date of		Average hourly rate	% Increase	Hourly range for class
	Straight	OT (1.5)	OT (2.0)	From	To			
Principal In Charge/ Landscape Architect	\$261.36	N/A	N/A	7/1/2018	12/31/2018	\$80.29	2.00%	\$XX-\$XX
	\$266.58	N/A	N/A	1/1/2019	12/31/2019	\$81.90	2.00%	\$XX-\$XX
Name: Christopher Kent	\$271.91	N/A	N/A	1/1/2020	12/31/2020	\$83.53	2.00%	\$XX-\$XX
Irrigation Designer	\$131.44	N/A	N/A	7/1/2018	12/31/2018	\$40.38	2.00%	\$XX-\$XX
	\$134.07	N/A	N/A	1/1/2019	12/31/2019	\$41.19	2.00%	\$XX-\$XX
Name: Robert Tower	\$136.75	N/A	N/A	1/1/2020	12/31/2020	\$42.01	2.00%	\$XX-\$XX
Landscape Designer2	\$107.97	N/A	N/A	7/1/2018	12/31/2018	\$33.17	2.00%	\$XX-\$XX
	\$110.13	N/A	N/A	1/1/2019	12/31/2019	\$33.83	2.00%	\$XX-\$XX
Name: Daniel Collazos	\$112.34	N/A	N/A	1/1/2020	12/31/2020	\$34.51	2.00%	\$XX-\$XX
Techical Support	\$101.72	N/A	N/A	7/1/2018	12/31/2018	\$31.25	2.00%	\$XX-\$XX
	\$103.76	N/A	N/A	1/1/2019	12/31/2019	\$31.88	2.00%	\$XX-\$XX
Name: Katrina Majewski	\$105.83	N/A	N/A	1/1/2020	12/31/2020	\$32.51	2.00%	\$XX-\$XX
Techical Support	\$101.72	N/A	N/A	7/1/2018	12/31/2018	\$31.25	2.00%	\$XX-\$XX
	\$103.76	N/A	N/A	1/1/2019	12/31/2019	\$31.88	2.00%	\$XX-\$XX
Name: Tristan Williamson	\$105.83	N/A	N/A	1/1/2020	12/31/2020	\$32.51	2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	7/1/2018	12/31/2018		2.00%	\$XX-\$XX
Name:	\$0.00	N/A	N/A	1/1/2019	12/31/2019	\$0.00	2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	1/1/2020	12/31/2020	\$0.00	2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	7/1/2018	12/31/2018		2.00%	\$XX-\$XX
Name:	\$0.00	N/A	N/A	1/1/2019	12/31/2019	\$0.00	2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	1/1/2020	12/31/2020	\$0.00	2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	7/1/2018	12/31/2018		2.00%	\$XX-\$XX
Name:	\$0.00	N/A	N/A	1/1/2019	12/31/2019	\$0.00	2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	1/1/2020	12/31/2020	\$0.00	2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	7/1/2018	12/31/2018		2.00%	\$XX-\$XX
Name:	\$0.00	N/A	N/A	1/1/2019	12/31/2019	\$0.00	2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	1/1/2020	12/31/2020	\$0.00	2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	7/1/2018	12/31/2018		2.00%	\$XX-\$XX
Name:	\$0.00	N/A	N/A	1/1/2019	12/31/2019	\$0.00	2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	1/1/2020	12/31/2020	\$0.00	2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	7/1/2018	12/31/2018		2.00%	\$XX-\$XX
Name:	\$0.00	N/A	N/A	1/1/2019	12/31/2019	\$0.00	2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	1/1/2020	12/31/2020	\$0.00	2.00%	\$XX-\$XX

(Add pages as necessary)

NOTES:

1. Key personnel must be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will prov
2. The cost proposal format shall not be amended.
3. Billing rate = actual hourly rate * (1+ ICR) * (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. /
4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

EXHIBIT 10-H2 COST PROPOSAL

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS) (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant PGAdesign [] Prime Consultant [] SubconsultantProject No. San Mateo On-Call

Contract No. _____

Date _____

SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)				
Description of Item	Quantity	Unit	Unit Cost	Total
Mileage Costs		mile	\$0.54	\$
Equipment Rental and Supplies			at cost	\$
Permit Fees			at cost	\$
Plan Sheets 11x 17			\$3.50	\$
Plan Sheets 24x36			\$10.00	\$
Vehicle			\$	\$
Subconsultant 1:				\$
Subconsultant 2:				\$
Subconsultant 3:				\$
Subconsultant 4:				\$
Subconsultant 5:				\$

Note: Add additional pages if necessary.

NOTES:

- List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- Proposed ODC items should be consistently billed regardless of client and contract type.
- Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.
- The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.
- Add additional pages if necessary.
- Subconsultants must provide their own cost proposals.

August 23, 2018



County of San Mateo Department of Public Works
555 County Center, 5th Floor
Redwood City, CA 94063

2950 Buskirk Avenue, Suite 122
Walnut Creek, CA 94597
T: 925.939.7100
F: 925.210.0500

Attention: Gilles Tourel

Re: 2018 On-Call Engineering and Professional Services for Public Works Projects – Category 3 | Structural Engineering

Dear Mr. Tourel:

Enclosed herein are our team's billing rate sheets for the subject project.

As we noted in the qualifications submittal, Quincy's current billing rates are viable through 12/31/2018, with an escalation rate of up to 2% per year per classification thereafter. Note that overtime rates apply to certain classifications and will be charged at 1.5 times the hourly rate. Prevailing Wage Differentials may apply for certain classifications. Our fee schedule also shows our "Other Direct Costs" (ODCs) some of which are included within our Overhead. Additionally, Quincy Engineering WILL NOT charge any travel time to the County.

As always, we will work with you for each project assignment to negotiate a final cost based upon your preferred scope of work and budget requirements.

We thank you for the opportunity to present our Quincy team's qualifications and billing schedules for your On-Call program.

Respectfully submitted,

Quincy Engineering, Inc.



John Quincy, PE
President/Principal-in-Charge



Steve Mellon, PE
Contract/Project Manager

**San Mateo County 2018 On-Call Engineering & Professional Services for
Public Works Projects | Category 3: Structural Engineering**

Year 2018 Agreed Hourly Rates

Rates are effective January 1, 2018 through December 31, 2018

Labor by Classification	Hourly Rate
Principal Engineer	\$290
Associate Principal Engineer	\$260
Senior Engineer	\$235
Associate Engineer	\$200
Assistant Engineer I*	\$150
Assistant Engineer II*	\$175
Senior Engineering Tech*	\$175
Engineering Tech/Assistant*	\$115
CAD Manager*	\$165
CAD Tech*	\$100
Student Assistant/Intern*	\$90
Administrative Assistant/Support Staff*	\$110
Senior Project Manager/Proj Manager	\$260
Project Manager Assistant	\$135
Project Engineer	\$240
Senior Hydrogeologist	\$215
Resident Engineer/Bridge Rep	\$235
Senior Inspector*	\$195
Inspector*	\$150
<u>Surveying - Office Classifications</u>	
Senior Surveyor/ Survey Department Manager	\$215
Associate Surveyor/Project Surveyor	\$180
Survey Technician*	\$145
<u>Surveying - Field Classifications</u>	
Party Chief*	\$215
Instrumentman*	\$180
Chainman/Rodman*	\$180
Apprentice*	\$180
One Man Crew*	\$215
Two Man Crew*	\$345
<u>Other Direct Costs</u>	
Office Computer & Software	Included in Labor Hourly Rate
Office Phone/Cell/Fax	Included in Labor Hourly Rate
Reproduction	
Black & White in office	Included in Labor Hourly Rate
Color in office	Included in Labor Hourly Rate
Vendor	Cost
Delivery	Cost
Mileage	Current Federal Rate (\$0.545/mi.)
Other Travel & Subsistence	Cost
Subconsultants	Cost
Short Term Per Diem **	up to \$180 per day
Long Term Per Diem**	up to \$120 per day
Field Vehicle	up to \$67 per day
Field Computer/Printer	\$220 per month
Field Cellular Phone	\$130 per month
Misc.	Cost

Fee

Other Direct Costs	5%
--------------------	----

Notes:

This rate sheet is only for use on non-federally funded projects.

*Overtime rates apply to these classifications and will be charged at 1.5 times the hourly rate.

** Prevailing Wage labor, travel, and per diem rates may apply for Construction Inspection and Surveying services.

Labor Costs to be invoiced based on agreed hourly rate shown.

Other Direct Costs to be invoiced at actual cost plus fee.

All rates subject to an annual escalation of up to 2% per year



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Walnut Creek, CA 94596
Phone: 925.941.0017
Fax: 925.941.0018
www.wreco.com

HOURLY RATE SCHEDULE

Effective January 1, 2018

<u>TITLE</u>	<u>MINIMUM</u>	<u>MAXIMUM</u>	<u>TITLE</u>	<u>MINIMUM</u>	<u>MAXIMUM</u>
Principal Professional	\$240.00	\$280.00	Senior Technician III	\$105.00	\$130.00
Supervising Professional II	\$200.00	\$240.00	Senior Technician II	\$90.00	\$105.00
Supervising Professional I	\$160.00	\$200.00	Senior Technician I	\$80.00	\$90.00
Senior Professional III	\$160.00	\$185.00	Technician III	\$65.00	\$80.00
Senior Professional II	\$130.00	\$160.00	Technician II	\$55.00	\$65.00
Senior Professional I	\$105.00	\$130.00	Technician I	\$40.00	\$55.00
Associate Professional III	\$105.00	\$120.00	Sr. Clerical / Tech Editor III	\$105.00	\$120.00
Associate Professional II	\$90.00	\$105.00	Sr. Clerical / Tech Editor II	\$95.00	\$105.00
Associate Professional I	\$80.00	\$90.00	Sr. Clerical / Tech Editor I	\$80.00	\$95.00
Staff Professional III	\$80.00	\$95.00	Clerical / Tech Editor III	\$65.00	\$80.00
Staff Professional II	\$65.00	\$80.00	Clerical / Tech Editor II	\$55.00	\$65.00
Staff Professional I	\$55.00	\$65.00	Clerical / Tech Editor I	\$40.00	\$55.00

- Professional staff includes Civil Engineers, Hydraulic Engineers, Geotechnical Engineers, Geologists, Biologists, and Environmental Scientists.
- Expenses are invoiced at 110% of cost.
- Unless expressly provided for within the contract, rates in all contracts are subject to an increase of 2% effective January 1, 2019, and annually thereafter.
- Rates for deposition and trial time are 1.5 times those shown above.
- Regular Mileage is per IRS rate (currently at \$0.545 per mile) or as otherwise specified in contract.



2018 LABOR CATEGORIES AND BILLING RATES

Principals & Project Management Staff

Project Manager III.....	\$89.00	Project Manager IX.....	\$153.00
Project Manager IV.....	\$99.00	Project Manager X.....	\$171.00
Project Manager V.....	\$109.00	Project Manager XI.....	\$187.00
Project Manager VI.....	\$119.00	Project Manager XII.....	\$205.00
Project Manager VII.....	\$131.00	Principal-in-Charge.....	\$285-398
Project Manager VIII.....	\$142.00		

Consulting Services

Cultural Resources	Air Quality
Environmental Resources	Graphics / Media Production
Paleontology	GIS / CADD Resources
Scientific Resources	Technical Writing / Editing
Planning Resources	Principal Investigator
Information Technology	

Specialist I.....	\$67.00	Specialist IX.....	\$153.00
Specialist II.....	\$79.00	Specialist X.....	\$171.00
Specialist III.....	\$89.00	Specialist XI.....	\$187.00
Specialist IV.....	\$99.00	Specialist XII.....	\$205.00
Specialist V.....	\$109.00	Subject Matter Expert.....	\$226-324
Specialist VI.....	\$119.00		
Specialist VII.....	\$131.00	Technician I.....	\$47.00
Specialist VIII.....	\$142.00	Technician II.....	\$55.00

Administrative

Administrative I.....	\$42.00	Administrative V.....	\$89.00
Administrative II.....	\$53.00	Administrative VI.....	\$101.00
Administrative III.....	\$66.00	Administrative VII.....	\$113.00
Administrative IV.....	\$77.00	Administrative VIII.....	\$125.00

Direct expenses are subject to a 15% administrative markup and subcontractor expenses are subject to a 20% administrative markup. These rates do not apply to depositions or testimonies at administrative hearings and trials. Such activities fall under our Expert Witness rates, which vary by state.

A communication/data fee is invoiced at a rate of 3% of labor to cover such expenses (i.e.: cell phones, data plans, faxes, etc.).

Overtime is invoiced at 1.2 times standard rates.

Per Diem is billed at the GSA rate in place at the time of billing. Mileage is billed at the IRS mileage rate in place at the time of billing.

EXHIBIT 10-H2 COST PROPOSAL

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS) (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant PGAdesign [] Prime Consultant [X] Subconsultant [] 2nd Tier Subconsultant

Project No.2018 On-Call Engineering Services Contract No. _____ Participation Amount \$ _____

	Fringe Benefit %		Overhead %		G&A %		Combined %
For Combined Rate	104%	+	40.20%	+	51%	=	195.92%

	Fringe Benefit %		Overhead %		G&A %		Combined %
For Home Office Rate	0%	+	0.00%	+	0%	=	0.00%
For Field Office Rate	0%	+	0.00%	+	0%	=	0.00%

(= 0% if Included in OH)

FEE % = 10%

(= 0% if Included in OH)

Salary Increase 2.00%

Name / Classification	Hourly Billing Rates			Effective date of		Average hourly rate	% Increase	Hourly range for class
	Straight	OT (1.5)	OT (2.0)	From	To			
Principal in Charge/ Landscape Architect	\$261.36	N/A	N/A	7/1/2018	12/31/2018	\$80.29	2.00%	\$XX-\$XX
	\$266.58	N/A	N/A	1/1/2019	12/31/2019	\$81.90	2.00%	\$XX-\$XX
Name: Christopher Kent	\$271.91	N/A	N/A	1/1/2020	12/31/2020	\$83.53	2.00%	\$XX-\$XX
Irrigation Designer	\$131.44	N/A	N/A	7/1/2018	12/31/2018	\$40.38	2.00%	\$XX-\$XX
	\$134.07	N/A	N/A	1/1/2019	12/31/2019	\$41.19	2.00%	\$XX-\$XX
Name: Robert Tower	\$136.75	N/A	N/A	1/1/2020	12/31/2020	\$42.01	2.00%	\$XX-\$XX
Landscape Designer2	\$107.97	N/A	N/A	7/1/2018	12/31/2018	\$33.17	2.00%	\$XX-\$XX
	\$110.13	N/A	N/A	1/1/2019	12/31/2019	\$33.83	2.00%	\$XX-\$XX
Name: Daniel Collazos	\$112.34	N/A	N/A	1/1/2020	12/31/2020	\$34.51	2.00%	\$XX-\$XX
Technical Support	\$101.72	N/A	N/A	7/1/2018	12/31/2018	\$31.25	2.00%	\$XX-\$XX
	\$103.76	N/A	N/A	1/1/2019	12/31/2019	\$31.88	2.00%	\$XX-\$XX
Name: Katrina Majewski	\$105.83	N/A	N/A	1/1/2020	12/31/2020	\$32.51	2.00%	\$XX-\$XX
Technical Support	\$101.72	N/A	N/A	7/1/2018	12/31/2018	\$31.25	2.00%	\$XX-\$XX
	\$103.76	N/A	N/A	1/1/2019	12/31/2019	\$31.88	2.00%	\$XX-\$XX
Name: Tristan Williamson	\$105.83	N/A	N/A	1/1/2020	12/31/2020	\$32.51	2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	7/1/2018	12/31/2018		2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	1/1/2019	12/31/2019	\$0.00	2.00%	\$XX-\$XX
Name:	\$0.00	N/A	N/A	1/1/2020	12/31/2020	\$0.00	2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	7/1/2018	12/31/2018		2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	1/1/2019	12/31/2019	\$0.00	2.00%	\$XX-\$XX
Name:	\$0.00	N/A	N/A	1/1/2020	12/31/2020	\$0.00	2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	7/1/2018	12/31/2018		2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	1/1/2019	12/31/2019	\$0.00	2.00%	\$XX-\$XX
Name:	\$0.00	N/A	N/A	1/1/2020	12/31/2020	\$0.00	2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	7/1/2018	12/31/2018		2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	1/1/2019	12/31/2019	\$0.00	2.00%	\$XX-\$XX
Name:	\$0.00	N/A	N/A	1/1/2020	12/31/2020	\$0.00	2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	7/1/2018	12/31/2018		2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	1/1/2019	12/31/2019	\$0.00	2.00%	\$XX-\$XX
Name:	\$0.00	N/A	N/A	1/1/2020	12/31/2020	\$0.00	2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	7/1/2018	12/31/2018		2.00%	\$XX-\$XX
	\$0.00	N/A	N/A	1/1/2019	12/31/2019	\$0.00	2.00%	\$XX-\$XX
Name:	\$0.00	N/A	N/A	1/1/2020	12/31/2020	\$0.00	2.00%	\$XX-\$XX

(Add pages as necessary)

NOTES:

1. Key personnel must be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will provide.
2. The cost proposal format shall not be amended.
3. Billing rate = actual hourly rate * (1+ ICR) * (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans.
4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

EXHIBIT 10-H2 COST PROPOSAL

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS) (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant PGAdesign ☐ Prime Consultant ☐ SubconsultantProject No. San Mateo On-Call

Contract No. _____

Date _____

SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)

Description of Item	Quantity	Unit	Unit Cost	Total
Mileage Costs		mile	\$0.54	\$
Equipment Rental and Supplies			at cost	\$
Permit Fees			at cost	\$
Plan Sheets 11x 17			\$3.50	\$
Plan Sheets 24x36			\$10.00	\$
Vehicle			\$	\$
Subconsultant 1:				\$
Subconsultant 2:				\$
Subconsultant 3:				\$
Subconsultant 4:				\$
Subconsultant 5:				\$

Note: Add additional pages if necessary.

NOTES:

- List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- Proposed ODC items should be consistently billed regardless of client and contract type.
- Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.
- The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.
- Add additional pages if necessary.
- Subconsultants must provide their own cost proposals.

Exhibit C – FEMA Requirements

As specified herein the following provisions shall apply unless otherwise noted:

1. Compliance with the Clean Air Act and the Federal Water Pollution Control Act

Clean Air Act

- (a) The contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. § 7401 et seq.
- (b) The contractor agrees to report each violation to the (name of the state agency or local or Indian tribal government) and understands and agrees that the (name of the state agency or local or Indian tribal government) will, in turn, report each violation as required to assure notification to the (name of recipient), Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.
- (c) The contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with Federal assistance provided by FEMA. For contracts in excess of \$150,000, the contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. § 7401-7671q and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387), and will report violations to FEMA and the Regional Office of the Environmental Protection Agency (EPA).

Federal Water Pollution Control Act

- (a) The contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Federal Water Pollution Control Act, as amended, 33 U.S.C. 1251 et seq.
- (b) The contractor agrees to report each violation to the (name of the state agency or local or Indian tribal government) and understands and agrees that the (name of the state agency or local or Indian tribal government) will, in turn, report each violation as required to assure notification to the (name of recipient), Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.
- (c) The contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with Federal assistance provided by FEMA."

2. Suspension and Debarment

- (a) This contract is a covered transaction for purposes of 2 C.F.R. pt. 180 and 2 C.F.R. pt. 3000. As such the contractor is required to verify that none of the contractor, its principals (defined at 2 C.F.R. § 180.995), or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2 C.F.R. § 180.940) or disqualified (defined at 2 C.F.R. § 180.935).
- (b) The contractor must comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.
- (c) This certification is a material representation of fact relied upon by the County of San Mateo. If it is later determined that the contractor did not comply with 2 C.F.R. pt. 180, subpart C and 2

C.F.R. pt. 3000, subpart C, in addition to remedies available to the State of California and the County of San Mateo, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment.

- (d) The contractor agrees to comply with the requirements of 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C while this offer is valid and throughout the period of any contract that may arise from this offer. The contractor further agrees to include a provision requiring such compliance in its lower tier covered transactions.
- (e) Contractor certifies to the best of its knowledge and belief, that it and its subcontractors:
 - (1) Are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any federal department or agency [45 CFR § 92.35];
 - (2) Have not within a three-year period preceding this Agreement been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state, or local) transaction or contract under a public transaction; violation of federal or state antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
 - (3) Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (federal, state, or local) with commission of any of the offenses enumerated in paragraph (e)(2) of this section; and
 - (4) Have not within a three-year period preceding this Agreement had one or more public transactions (federal, state, or local) terminated for cause or default;
- (f) Contractor shall report immediately to the County Department of Public Works ("DPW") in writing any incidents of alleged fraud and/or abuse by either Contractor or Contractor's subcontractor. Contractor shall maintain any records, documents or other evidence of fraud and abuse until otherwise notified by DPW.
- (g) Contractor shall maintain any records, documents, or other evidence of fraud and abuse until otherwise notified by County.
- (h) Contractor agrees to timely execute any and all amendments to this Agreement or other required documentation relating to their subcontractors' debarment/suspension status.

3. Byrd Anti-Lobbying Amendment

Contractors who apply or bid for an award of \$100,000 or more shall file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Each tier shall also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the recipient."

4. Drug- Free Workplace

The Contractor certifies that it will continue to provide a drug-free workplace by;

- (a) Publishing a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in its workplace and specifying the actions that will be taken against employees for violation of such prohibition;
- (b) Establishing an on-going drug-free awareness program to inform employees about—
 - (1) The dangers of drug abuse in the workplace;
 - (2) The Applicant's policy of maintaining a drug-free workplace;
 - (3) Any available drug counseling, rehabilitation, and employee assistance programs; and
 - (4) The penalties that may be imposed upon employees for drug abuse violations occurring in the workplace;
- (c) Making it a requirement that each employee to be engaged in the performance of the award be given a copy of the statement required by paragraph (a);
- (d) Notifying the employee in the statement required by paragraph (a) that, as a condition of employment under the award, the employee will—
 - (1) Abide by the terms of the statement; and
 - (2) Notify the employer in writing of the employee's conviction for a violation of a criminal drug statute occurring in the workplace no later than five calendar days after such conviction;
- (e) Notifying the Department, in writing, within 10 calendar days after receiving notice under subparagraph (d)(2) from an employee or otherwise receiving actual notice of such conviction. Employers of convicted employees must provide notice, including position title of any such convicted employee to the Department, as follows:

For COPS award recipients - COPS Office, 145 N Street, NE, Washington, DC, 20530;

For OJP and OVW award recipients - U.S. Department of Justice, Office of Justice Programs, ATTN: Control Desk, 810 7th Street, N.W., Washington, D.C. 20531.

Notice shall include the identification number(s) of each affected award;
- (f) Taking one of the following actions, within 30 calendar days of receiving notice under subparagraph (d)(2), with respect to any employee who is so convicted:
 - (1) Taking appropriate personnel action against such an employee, up to and including termination, consistent with the requirements of the Rehabilitation Act of 1973, as amended; or
 - (2) Requiring such employee to participate satisfactorily in a drug abuse assistance or rehabilitation program approved for such purposes by a Federal, State, or local health, law enforcement, or other appropriate agency; and
- (g) Making a good faith effort to continue to maintain a drug-free workplace through implementation of paragraphs (a), (b), (c), (d), (e), and (f).

5. DHS Seal, Logo, Flags:

The Contractor shall not use the DHS seal (s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval.

6. Compliance with Federal Law, regulations, and Executive Orders

This is an acknowledgement that FEMA financial assistance will be used to fund the contract along with the requirement that the contractor will comply with all applicable Federal law, regulations, executive orders, and FEMA policies, procedures, and directives.

7. No Obligation by Federal Government

The Federal government is not party to this contract and is not subject to any obligations or liabilities to the County, contractor, or any other party pertaining to any matter resulting from this contract.

8. Program Fraud and False or Fraudulent Statements or Related Acts

The contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to the contractor's actions pertaining to this contract.

9. Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms

- (a) The Prime Contractor must take all necessary affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible.
- (b) Affirmative steps must include:
 - (1) Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
 - (2) Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
 - (3) Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
 - (4) Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;
 - (5) Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce; and
 - (6) Requiring the sub contractor, if subcontracts are to be let, to take the affirmative steps listed in paragraphs (1) through (5) of this section.

10. Cost Analysis

The contractor shall perform cost analysis on all change orders. The cost analysis for all change orders will include a separate determination of profit for each change order requested

11. Assurances – Non Construction Programs

The contractor shall comply with FEMA Assurance-Non-Construction Programs. For more detail regarding the program, please reference to link https://www.fema.gov/media-library-data/20130726-1856-25045-1085/sf424b_assurances_non_construction_.pdf.

Appendix A – Certification Regarding Lobbying

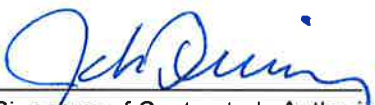
As required by 44 C.F.R. Part 18:

The undersigned [Contractor] certifies, to the best of his or her knowledge, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31, U.S.C. § 1352 (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The Contractor, Quincy Engineering Inc. certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 U.S.C. § 3801 et seq., apply to this certification and disclosure, if any.



Signature of Contractor's Authorized Official

John S. Quincy President

Name and Title of Contractor's Authorized Official

10/12/18

Date

Appendix B – Disclosure of Lobbying Activities (if applicable)


Approved by OMB

0348-0046

Disclosure of Lobbying Activities

Complete this form to disclose lobbying activities pursuant to 31 U.S.C. 1352

(See reverse for public burden disclosure)

1. Type of Federal Action: a. contract _____ b. grant _____ c. cooperative agreement _____ d. loan _____ e. loan guarantee _____ f. loan insurance	2. Status of Federal Action: a. bid/offer/application _____ b. initial award _____ c. post-award	3. Report Type: a. initial filing _____ b. material change For material change only: Year _____ quarter _____ Date of last report _____
4. Name and Address of Reporting Entity: <input checked="" type="checkbox"/> Prime _____ Subawardee Tier _____, if Known: <div style="margin-top: 10px;"> <u>Quincy Engineering Inc.</u> <u>11017 Cobdenrock Dr Suite 100</u> <u>Rancho Cordova, CA 95670</u> Congressional District, if known: </div>		5. If Reporting Entity in No. 4 is Subawardee, Enter Name and Address of Prime: Congressional District, if known:
6. Federal Department/Agency:	7. Federal Program Name/Description: CFDA Number, if applicable: _____	
8. Federal Action Number, if known:	9. Award Amount, if known: \$ _____	
10. a. Name and Address of Lobbying Registrant (if individual, last name, first name, MI):	b. Individuals Performing Services (including address if different from No. 10a) (last name, first name, MI):	
11. Information requested through this form is authorized by title 31 U.S.C. section 1352. This disclosure of lobbying activities is a material representation of fact upon which reliance was placed by the tier above when this transaction was made or entered into. This disclosure is required pursuant to 31 U.S.C. 1352. This information will be reported to the Congress semi-annually and will be available for public inspection. Any person who fails to file the required disclosure shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.		
Federal Use Only		Signature: <u></u> Print Name: <u>John S. Quincy</u> Title: <u>President</u> Telephone No.: <u>916-368-9181</u> Date: <u>10/12/18</u>
Authorized for Local Reproduction Standard Form - LLL (Rev. 7-97)		

Quincy Engineering Inc. does not actively participate in Lobbying Activities.

INSTRUCTIONS FOR COMPLETION OF SF-LLL, DISCLOSURE OF LOBBYING ACTIVITIES

This disclosure form shall be completed by the reporting entity, whether subawardee or prime Federal recipient, at the initiation or receipt of a covered Federal action, or a material change to a previous filing, pursuant to title 31 U.S.C. section 1352. The filing of a form is required for each payment or agreement to make payment to any lobbying entity for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with a covered Federal action. Complete all items that apply for both the initial filing and material change report. Refer to the implementing guidance published by the Office of Management and Budget for additional information.

1. Identify the type of covered Federal action for which lobbying activity is and/or has been secured to influence the outcome of a covered Federal action.
2. Identify the status of the covered Federal action.
3. Identify the appropriate classification of this report. If this is a followup report caused by a material change to the information previously reported, enter the year and quarter in which the change occurred. Enter the date of the last previously submitted report by this reporting entity for this covered Federal action.
4. Enter the full name, address, city, State and zip code of the reporting entity. Include Congressional District, if known. Check the appropriate classification of the reporting entity that designates if it is, or expects to be, a prime or subaward recipient. Identify the tier of the subawardee, e.g., the first subawardee of the prime is the 1st tier. Subawards include but are not limited to subcontracts, subgrants and contract awards under grants.
5. If the organization filing the report in item 4 checks "Subawardee," then enter the full name, address, city, State and zip code of the prime Federal recipient. Include Congressional District, if known.
6. Enter the name of the federal agency making the award or loan commitment. Include at least one organizational level below agency name, if known. For example, Department of Transportation, United States Coast Guard.
7. Enter the Federal program name or description for the covered Federal action (item 1). If known, enter the full Catalog of Federal Domestic Assistance (CFDA) number for grants, cooperative agreements, loans, and loan commitments.
8. Enter the most appropriate Federal identifying number available for the Federal action identified in item 1 (e.g., Request for Proposal (RFP) number; Invitations for Bid (IFB) number; grant announcement number; the contract, grant, or loan award number; the application/proposal control number assigned by the Federal agency). Included prefixes, e.g., "RFP-DE-90-001."
9. For a covered Federal action where there has been an award or loan commitment by the Federal agency, enter the Federal amount of the award/loan commitment for the prime entity identified in item 4 or 5.
10. (a) Enter the full name, address, city, State and zip code of the lobbying registrant under the Lobbying Disclosure Act of 1995 engaged by the reporting entity identified in item 4 to influence the covered Federal action.

(b) Enter the full names of the individual(s) performing services, and include full address if different from 10(a). Enter Last Name, First Name, and Middle Initial (MI).
11. The certifying official shall sign and date the form, print his/her name, title, and telephone number.

According to the Paperwork Reduction Act, as amended, no persons are required to respond to a collection of information unless it displays a valid OMB control Number. The valid OMB control number for this information collection is OMB No. 0348-0046. Public reporting burden for this collection of information is estimated to average 10 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0046), Washington, DC 20503

Appendix C – DBE Information – Good Faith Effort

MBE / WBE REQUIREMENTS

The County intends to seek reimbursement of its costs incurred in connection with this project from FEMA. Accordingly, the CONTRACTOR shall make every effort to procure Minority and Women's Business Enterprises ("DBEs") through the "Good Faith Effort" process as required in 2 CFR 200.321. Failure to perform the "Good Faith Effort" process and submit the forms listed below with the bid shall be cause for a bid to be rejected as nonresponsive and/or be considered as a material breach of the contract.

PRIME CONTRACTOR RESPONSIBILITIES All recipients of this grant funding, as well as their prime contractors and subcontractors, must take all affirmative steps to assure that minority firms, women's business enterprises, and labor surplus area firms are used when possible make every effort to solicit bids from eligible DBEs. This information must be documented and reported.

"GOOD FAITH" EFFORT PROCESS Any public or private entity receiving federal funds must demonstrate that efforts were made to attract MBE/WBEs. The process to attract MBE/WBEs is referred to as the "Good Faith" effort. This effort requires the recipient, prime contractor and any subcontractors to take the steps listed below to assure that MBE/WBEs are used whenever possible as sources of supplies, construction, equipment, or services. If a CONTRACTOR fails to take the steps outlined below shall cause the bid to be rejected as non-responsive and/or be deemed a material breach of the contract.

- A. Place qualified small and minority businesses and women's business enterprises on solicitation lists;
- B. Assure that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
- B. Divide total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority business, and women's business enterprises;
- C. Establish delivery schedules, where the requirement permits, which encourage participation by small and minority business, and women's business enterprises; and
- D. Use the services and assistance of the Small Business Administration, and the Minority Business Development Agency of the Department of Commerce.
- E. If subcontracts are to be let, Contractor shall take the affirmative steps listed in 2 CFR 200.321.