

**THIRD AMENDMENT TO AGREEMENT
BETWEEN THE COUNTY OF SAN MATEO AND
SUCCESS THROUGH EDUCATION PROGRAM**

THIS THIRD AMENDMENT TO THE AGREEMENT, is entered into this ____ day of _____, 2018, by and between the COUNTY OF SAN MATEO, hereinafter called "County," and Success Through Education Program (STEP) hereinafter called "Contractor";

W I T N E S S E T H:

WHEREAS, pursuant to Government Code, Section 31000, County may contract with independent contractors for the furnishing of such services to or for County or any Department thereof;

WHEREAS, the parties entered into an agreement for the provision of educational supportive services to a select group of the County's criminal justice involved population on December 31, 2015, for the term January 1, 2016 through December 31, 2016, in an amount not to exceed \$95,000 (the "Agreement"); and

WHEREAS, on July 18, 2017, the parties entered into an amendment the Agreement to extend the term through June 30, 2017, with no change to the maximum agreement amount; and

WHEREAS, on November 21, 2017, the parties entered into the Second Amendment to the Agreement in order to extend the term through June 30, 2018, and increase the amount by \$60,000 to a new maximum agreement amount of \$155,000; and

WHEREAS, the parties wish to amend the Agreement a third time in order to extend the term through June 30, 2019, and increase the amount by \$153,900 for a new maximum agreement amount of \$308,900.

**NOW, THEREFORE, IT IS HEREBY AGREED BY THE PARTIES HERETO
AS FOLLOWS:**

1. Section 2. Payments of the agreement is amended to read as follows:

In consideration of the services provided by Contractor in accordance with all terms. Condition, and specifications set forth in the Agreement and in Exhibit A1 (rev. October 23, 2018), County shall make payment to Contractor based on the rates and in the manner specified in Exhibit B1 (rev. October 23, 2018). County reserves the right to withhold payment if the County determines that the quality or quantity of work performed is

unacceptable. In no event shall the County's total fiscal obligation under this Agreement exceed THREE HUNDRED EIGHT THOUSAND NINE HUNDRED DOLLARS (\$308,900). In the event that the County makes any advance payments, Contractor agrees to refund any amounts in excess of the amount owed by the County at the time of contract termination or expiration.

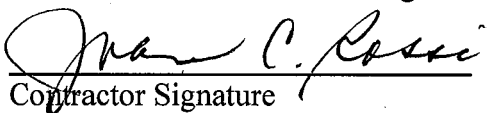
2. Section 3. Tern is amended to read as follows:

Subject to compliance with all terms and conditions, the term of this Agreement shall be from January 1, 2016 through June 30, 2019.

3. Exhibits [A1] and [B1] are replaced in their entirety with Exhibit A2 (rev. October 23, 2018) and Exhibit B2 (rev. October 23, 2018) attached hereto.
4. All other terms and conditions of the agreement dated November 21, 2017, between the County and Contractor shall remain in full force and effect.
5. This Third Amendment constitutes the entire understanding of the parties hereto with respect to this subject matter herein and correctly states the rights, duties, and obligations of each party as of this document's date. Any understandings, promises, negotiations, or representations between the Parties not expressly stated in this document are not binding. All subsequent modifications of this Third Amendment shall not be effective unless set forth in a writing and executed by both parties.

In witness of and in agreement with this Agreement's terms, the parties, by their duly authorized representatives, affix their respective signatures:

For Contractor: Success Through Education Program (STEP)


Contractor Signature

9/28/18
Date

Joanne C. Rossi
Contractor Name (please print)

COUNTY OF SAN MATEO

By:
President, Board of Supervisors, San Mateo County

Date:

ATTEST:

By:
Clerk of Said Board

Exhibit A2 (rev. October 23, 2018)

All sections of the Exhibit A1 (rev. October 23, 2018) remain in effect, except the Reporting Requirements section and a new Performance section.

Reporting Requirements:

The STEP program will track every person served through the County's Social Solutions/ Efforts-to-Outcomes (ETO) web-based data management program. ETO will be STEP's main program tracking system for this population.

In addition to using Social Solutions / ETO, the STEP program will also provide the County's Principal Management Analyst with quarterly reports detailing client progress and assessing service effectiveness. A cumulative /final report of program outcomes will be due June 30, 2019.

Performance Requirements:

The STEP program will also provide program services to clients in the Maple Street Correctional Center and the Maguire Jail. The goal is to serve as many as 60 clients during the term July 1, 2018 through June 30, 2019.

Performance Measure	FY 2017-18 Actual	FY 2018-19 Goal
Number and percent of clients that establish an educational/vocational Advising Plan	7/8 – 88%	54/60 – 90%
Number and percent of clients that pursue their educational/vocational Advising Plan goals	7/8 – 88%	54/60 – 90%
Percent of clients that do not recidivate within two (2) years from the start of their STEP experience*	100%	70%

*This figure is based on the most recent information provided by Probation

Exhibit B2 (rev. October 23, 2018)

In consideration of the services provided by Contractor described in Exhibit A2 (rev. October 23, 2018) and subject to the terms of the Agreement, the County shall pay the contractor on the following fee schedule:

Contractor shall be paid a total amount not to exceed \$308,900. A one-time payment of \$20,000 was made upon signing the original contract. Further payments are paid upon invoice. Invoices will be emailed to Heather Ledesma, Principal Management Analyst (hledesma@smcgov.org).

The budget for the term July 1, 2018 through June 30, 2019 is as follows:

- **Direct Expenses - \$120,700**

- \$42,000 in stipends for **assessment, advising**
- \$15,000 for **mentoring**
- \$40,000 **administrative staff for stipends**
- \$23,700 **New client costs** reflect the addition of new staff for clients from Probation and new clients that would come from the Maple Street Correctional Facility population. Details are being finalized.

- **Overhead Expenses - \$33,200**

- \$5000 - **Administrative Support** is for clerical expenses including brochures and other marketing costs.
- \$19,000 **rent** for a small space in Burlingame. Board Meetings, Staff meetings, one-on-one meetings with clients, client seminars, and Mentor trainings are also held at this location.
- \$3600 - **Insurance** is obtained for contractual staff and the Board through a non-profit organization.
- \$1200 - Comcast amount is for **telephone** service.
- \$1200 - Website amount is for **new features** and **maintenance** of the site.

- \$1200 - **Donations** are handled through an outside provider.
- \$2000 - **Tax preparation:** Due to the state and federal tax laws and the non-profit status, STEP hired a CPA handle the taxes.

Grand Total - \$153,900

County may terminate this Agreement or a portion of the services by providing thirty (30) day written notice to the Contractor. The County reserves the right to withhold payment if the County determines that the quality or quantity of work performed is unacceptable.