

RESOLUTION NO. 070438

BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

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RESOLUTION AUTHORIZING THE PRESIDENT OF THE BOARD TO WAIVE THE REQUEST FOR PROPOSAL PROCESS AND EXECUTE A THREE-YEAR AGREEMENT FOR THE TERM OF OCTOBER 31, 2009 THROUGH OCTOBER 30, 2012, WITH TWO ADDITIONAL ONE-YEAR RENEWAL OPTIONS AT THE COUNTY'S SOLE DISCRETION, WITH CORNERSTONE ONDEMAND, INC., TO PROVIDE AND SUPPORT A COUNTYWIDE LEARNING MANAGEMENT SYSTEM AND RELATED SERVICES, IN THE AMOUNT NOT TO EXCEED \$1,027,730.00; AND AUTHORIZING THE HUMAN RESOURCES DIRECTOR OR THE DIRECTOR'S DESIGNEE TO EXECUTE AMENDMENTS TO THE AGREEMENT WHICH MODIFY THE COUNTY'S MAXIMUM FISCAL OBLIGATION BY NO MORE THAN \$25,000 (IN AGGREGATE), AND/OR MODIFY THE AGREEMENT TERM AND/OR SERVICES SO LONG AS THE MODIFIED TERM OR SERVICES IS/ARE WITHIN THE CURRENT OR REVISED FISCAL PROVISIONS.

RESOLVED, by the Board of Supervisors of the County of San Mateo, State of California, that

WHEREAS, a Request for Proposal (RFP) process to provide a county wide learning management system was conducted in November 2005; and

WHEREAS, based on the evaluation of the RFPs submitted, Cornerstone OnDemand, Inc.'s (Cornerstone), proposal was determined to best fulfill the needs of the County for a learning management system; and

WHEREAS, the County executed an agreement with Cornerstone for the term October 30, 2006 through October 31, 2009, which is about to expire; and

WHEREAS, based on Cornerstone's past performance, the ability of the current LMS to potentially allow community partners to utilize the system, and the financial

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incentives offered by Cornerstone, the Director of Information Services and the Director of Human Resources believe it is the County's best interests to waive the Request for Proposals process and this Board concurs with such recommendation; and

WHEREAS, the Director of Information Services and the Director of Human Resources have recommended that a new three-year agreement for the term of October 31, 2009 through October 30, 2012, with two additional one-year renewal options at the County's sole discretion with a maximum aggregate amount not to exceed \$1,027,730.00 be entered into with Cornerstone, and this Board concurs with such recommendation;

NOW THEREFORE, IT IS HEREBY DETERMINED AND ORDERED that:

1. The President of this Board be and is hereby authorized and directed to execute said Agreement for and on behalf of the County of San Mateo, and the Clerk of the Board shall attest the President's signature thereto:
2. The Director of the Human Resources Department is authorized to execute subsequent amendments and minor modifications not to exceed an aggregate of \$25,000 and to make minor changes in the types of services and activities provided under the Agreement.

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Regularly passed and adopted this 20th day of October, 2009.


AYES and in favor of said resolution:

Supervisors: MARK CHURCH
CAROLE GROOM
RICHARD S. GORDON
ROSE JACOBS GIBSON
ADRIENNE J. TISSIER

NOES and against said resolution:

Supervisors: NONE

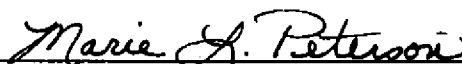
Absent Supervisors: NONE



President, Board of Supervisors
County of San Mateo
State of California

Certificate of Delivery

I certify that a copy of the original resolution filed in the Office of the Clerk of the Board of Supervisors of San Mateo County has been delivered to the President of the Board of Supervisors.



Marie L. Peterson, Deputy
Clerk of the Board of Supervisors

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