



**COUNTY OF SAN MATEO**  
Inter-Departmental Correspondence  
Health System



**Date:** November 17, 2015  
**Board Meeting Date:** January 26, 2016  
**Special Notice / Hearing:** None  
**Vote Required:** Majority

**To:** Honorable Board of Supervisors

**From:** Louise Rogers, Chief, Health System  
Susan Ehrlich, MD, MPP, Chief Executive Officer, San Mateo Medical Center

**Subject:** Agreement with Puente de la Costa Sur to provide health care enabling services

**RECOMMENDATION:**

Adopt a resolution authorizing an agreement with Puente de la Costa Sur to provide health care enabling services to San Mateo County's farmworker population, for the term January 1, 2016, through December 31, 2017, in an amount not to exceed \$231,050.

**BACKGROUND:**

San Mateo Medical Center (SMMC) was awarded a Health Care for the Homeless/Farmworker Health (HCH/FH) Program grant from the Bureau of Primary Health Care of the US Department of Health and Human Services (HHS). The HHS grant will fund SMMC's ongoing HCH/FH Program, which provides primary medical, dental, and behavioral health care to San Mateo County's homeless/farmworker population. SMMC's HCH/FH Program is designed to assist homeless/farmworker adults, families, and youth with access to and utilization of SMMC's continuum of care and other support services. The HCH/FH Program contracts with both County departments and community-based organizations.

**DISCUSSION:**

In October 2015, San Mateo Medical Center (SMMC) conducted a Request for Proposals for HCH/FH Program. Puente de la Costa Sur (PCS) was selected to provide case management, outreach, patient and community education, transportation, eligibility assistance, translation services, and referral services to improve farmworker patient access to SMMC's primary care medical services.

The resolution contains the County's standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).

The agreement and resolution have been reviewed and approved by County Counsel as to form.

This agreement contributes to the Shared Vision 2025 of a Healthy community by providing access to health care enabling services to farmworker individuals and their families of San Mateo County. It is anticipated that a minimum of 200 unduplicated farmworkers and their family members will receive health care enabling services to assist in accessing primary health care through the San Mateo County Health System and its community partners.

**PERFORMANCE MEASURE:**

<b>Measure</b>	<b>FY 2014-15 Actual</b>	<b>FY 2015-16 Projected</b>
Number of unduplicated homeless individuals with scheduled appointments to access primary health care through the San Mateo County Health System and its community partners	200	200

**FISCAL IMPACT:**

The term of the agreement is January 1, 2016 through December 31, 2017. The amount of the agreement is not to exceed \$231,050. Funds in the amount of \$57,762.50 are included in the SMMC FY 2015-16 Adopted Budget. Similar arrangement will be made for future years. Since it will be 100% funded by the HHS grant, there is no net county cost associated with this agreement.

The terms of this agreement differ from those of the previous PCS agreement. Specifically, the reimbursement per unduplicated individual for routine Care Coordination (formerly Case Management) has been increased from \$205 per individual to \$340 per individual to correspond to other contracts for similar services and to more closely support the actual cost of the service delivery. Lastly, based on strong year-to-date performance demonstrating a significant increase in individuals enrolled in health coverage, the maximum number of individuals reimbursable under the contract has been increased from 100 per year to 180 per year.

# Request for Proposals – Matrix

<b>1</b>	Where was the RFP advertised?	San Mateo Medical Center Website San Mateo County Procurement Website Public Purchase Website
<b>2</b>	In addition to any advertisement, list others to whom the RFP announcement was sent:	NONE
<b>3</b>	State the total number of RFP's sent to prospective proposers:	NONE
<b>4</b>	How many proposals did you receive?	9
<b>5</b>	List in alphabetical order the names of the proposers and the location:	Samaritan House, San Mateo, CA Puente de la Costa Sur, Pescadero, CA Public Health Policy & Planning, San Mateo, CA InnVision Shelter Network, Menlo Park, CA Legal Aid Society of San Mateo County, Redwood City, CA Ravenswood Family Health Center, E Palo Alto, CA Sonrisas Community Dental Clinic, Half Moon Bay, CA Health Mobile, Santa Clara, CA Community Overcoming Relationship, San Mateo, CA