



**COUNTY OF SAN MATEO**  
Inter-Departmental Correspondence  
Information Services



**Date:** December 24, 2015  
**Board Meeting Date:** January 26, 2016  
**Special Notice / Hearing:** None  
**Vote Required:** Majority

**To:** Honorable Board of Supervisors  
**From:** Jon Walton, CIO/Director of Information Services  
**Subject:** Issuance of Purchase Orders to Oracle Corporation

**RECOMMENDATION:**

Adopt a resolution:

- A) Waiving the request for proposal process; and
- B) Authorizing the County Purchasing Agent to issue Purchase Orders to Oracle Corporation to provide proprietary software licenses and support maintenance for the term of January 1, 2016 through December 31, 2018, with a total combined fiscal obligation between all purchase orders not to exceed \$600,000.

**BACKGROUND:**

The County provides a number of services to County residents using applications that depend on Oracle software. In addition, many of the applications used by County staff also depend on Oracle software. Ensuring the availability of these applications requires support from County staff as well as support from Oracle. Since Fiscal Year 2008, ISD has recommended that County departments consider using non-Oracle database software such as Microsoft SQL, when possible, to reduce the maintenance costs of database software. In response, Oracle has offered more competitive pricing and software maintenance support offerings.

**DISCUSSION:**

Oracle's acquisition of several IT software companies that previously provided software support and maintenance to the County has impacted the County's fiscal relationship with Oracle. While many alternative sources of database software are now available, many of the applications selected through County Request for Proposals (RFP) processes depend on Oracle as the database engine and will not run without access to Oracle software. For example, the platform for the state of California, Calwin, is an Oracle database and thus the County replicated Calwin database also needs to be run on Oracle software.

After Oracle acquired the previously independent IT software companies, some of which served the County, Oracle required that it be the sole provider of support and maintenance for these systems. If granted by the Board, the request to waive the Request for Proposals (RFP) process and authorization request will permit the County's purchasing agent to obtain the necessary support and maintenance on all Oracle software for three years.

County Counsel has reviewed and approved this resolution as to form.

This resolution supports Vision 2025 Collaborative Community, promoting fiscal accountability by enabling countywide IT staff to keep Oracle software appropriately licensed and supported by the vendor. By renewing these Oracle licenses, we support the increase in the amount of data stored in these Oracle databases. For example, the amount of data stored in the Calvin database has shown consistent growth.

**PERFORMANCE MEASURE(S):**

<b>Measure</b>	<b>FY 2015-16 Actual</b>	<b>FY 2016-17 Projected</b>
Percent of interoperable databases with Service Level Agreement (SLA) in use in the County	70%	75%
Number of total Oracle databases with Service Level Agreement (SLA) instances support under this authorization	35	45

**FISCAL IMPACT:**

The term of this purchase authorization is from January 1, 2016, through December 31, 2018, with a total combined fiscal obligation not to exceed \$600,000. Funds are included in departmental budgets for the current fiscal year and will be included in future year's budget requests.