



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
County Manager



Date: December 15, 2015
Board Meeting Date: January 26, 2016
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors
From: John L. Maltbie, County Manager
Subject: State Advocacy Services

RECOMMENDATION:

Adopt a Resolution authorizing the County Manager to:

- A) Execute an agreement with Gonzalez, Quintana, Hunter & Cruz, LLC for state advocacy services for the term of January 1, 2016 through December 31, 2017, in an amount not to exceed \$164,800; and
- B) Execute an agreement with Political Solutions, LLC for state advocacy services for the term of January 1, 2016 through December 31, 2017, in an amount not to exceed \$164,800.

BACKGROUND:

In February 2014, the County issued a Request for Proposals (RFP) for state advocacy services. A committee of your Board and key County staff conducted interviews and recommended that the County contract for state lobbying services with the firms of Gonzalez, Quintana, Hunter & Cruz, LLC and Political Solutions, LLC.

Gonzalez, Quintana, Hunter & Cruz, LLC and Political Solutions, LLC have successfully and effectively represented the County in the areas specified above since May 2014 and May 2009, respectively.

DISCUSSION:

Gonzalez, Quintana, Hunter & Cruz, LLC will continue to represent the County in the following areas: elections, land use, local government, public safety, tax and finance, transportation, and environment. Political Solutions, LLC will continue to represent the County in the areas of education, environment, health and hospitals, social services, and child support.

The resolutions and agreements have been reviewed and approved by County Counsel as to form. The resolution contain the County's standard provisions allowing amendment of the County's fiscal obligations by a maximum of \$25,000 (in aggregate per agreement).

These agreements will contribute to the Shared Vision 2025 of a Collaborative Community by ensuring that the interests of the residents of San Mateo County are effectively represented in Sacramento.

PERFORMANCE MEASURE(S):

Measure	FY 2014-15 Actual	FY 2015-16 Projected
Federal/State Measures analyzed and acted on	100	120

FISCAL IMPACT:

The total cost to the County for FY 2015-16 and FY 2016-17 will be \$330,600. Funding for FY 2016-17 is included in the Tentatively Adopted Budget.